



**ATTACHMENT A  
GENERAL PROVISIONS**

**1. BRANDS**

Unless otherwise stated, the use of the name or a manufacturer, or of any special brand or make in describing any item contained in these specifications and proposals does not restrict quoters to that manufacturer's specific article. This means is used simply to indicate the character or quality of the article desired. The equipment on which proposals are submitted must be acceptable as equal in character, quality, and utility to brand and/or make indicated herein. The make or grade of the article on which a quotation is submitted should be stated in the quotation in every instance. Unless otherwise stated, it will be understood to be the specific article named in the proposal.

**2. QUOTATIONS:**

If quotation is on an "All or Nothing" basis, bidder must so state.

Cash discount must be shown on quotation; otherwise prices will be considered net.

Time of delivery is a part of the quotation and must be adhered to. If it is impossible to meet delivery specified in Request for Quotations, quoter shall state best delivery possible in the column provided opposite an individual item or in the space provided for all items. Time, if stated as a number of days, shall mean calendar days.

**3. TAXES:**

Quoters must not include Federal Excise Taxes in quotation. Exemption certificate will be furnished to the successful quoter.

**4. SAMPLES:**

Samples of items, when required, must be furnished free of expense to the County of Mendocino and if not destroyed by tests will, upon request, be returned at the quoter's expense. Samples of selected items may be retained for comparison.

**5. SUBMISSION OF BIDS:**

Quotations and modifications or corrections thereof received after the closing time specified will not be considered.

Quotations will not be accepted via telephone or facsimile unless specifically approved by the Purchasing Office in advance.

**6. AWARDS:**

The County of Mendocino reserves the right to accept quotations on individual items listed, on groups of items, or on the proposal as a whole, to reject any and all quotations, to waive any informality in the quotations, and to accept the responsive quotation that appears to be for the best interest of the County of Mendocino.

In determining the successful quoter, the quoted prices will be given prime consideration. However, quality, delivery, warranty, suitability, compatibility with existing equipment and manufacturer's and/or vendor's reputation will be considered along with any other relevant facts.

**7. PAYMENT:**

Payments shall be made upon submission of itemized invoices in duplicate, at the prices stipulated on the purchase order, for supplies or equipment delivered and accepted or services rendered and accepted, less deductions, if any, as provided on the purchase order.

**8. DISTRICT PARTICIPATION BY PUBLIC ENTITIES WITHIN MENDOCINO COUNTY:**

Any or all Mendocino County tax-supported agencies such as schools and cities within the jurisdiction of Mendocino County who wish to participate shall be included in this quote. However, a separate contract or purchase order originating with such an agency and based on the net prices herein shall be arranged by the vendor.

**9. PRICES AND TERMS:**

Unless stipulated otherwise, prices and terms quoted herein shall be made available to other public agencies.

**10. SUSTAINABLE PRACTICES AND PROCUREMENT OF RECYCLED PRODUCTS**

The Board of Supervisors has committed the County of Mendocino to the purchase and use of recycled products which will contribute to the conservation and protection of the resources referenced within this bid/quote. Further, it is the policy of Mendocino County to:

- Institute practices that reduce waste by increasing efficiency and effectiveness; and
- Purchase products that minimize environmental impacts, toxics, pollution, and hazards to worker and community safety to the greatest extent practicable, and purchase products that include recycled content, are durable and long-lasting, conserve energy and water, use agricultural fibers and residues, reduce greenhouse gas emissions, and use unbleached or chlorine free manufacturing processes, are lead-free and mercury-free.

**11. LOCAL VENDOR PREFERENCE:**

The County of Mendocino has established a local vendor preference. All informal and formal Invitations to Bid or Quote are evaluated with a 5% preference for local vendors. The vendor must claim local vendor preference to be considered. Please note the following exceptions:

- a. Those contracts which State Law or, other law or regulation precludes this local preference.
- b. Public Works construction projects.

"Local" vendor will be approved as such when, 1) it conducts business in an office with a physical location within the County of Mendocino; 2) it holds a valid business license issued by the County, and will be asked the name of the Local Agency which issued the license; and 3) business has been conducted in such a manner for not less than six (6) months prior to being able to receive the preference, said vendor will be asked the business address and how many years the business has been at that location.

**ATTACHMENT B**  
**MENDOCINO COUNTY**  
**GENERAL CONDITIONS FOR PURCHASE ORDERS**

The following provisions are hereby made a part of the Purchase Order contract and Vendor, by the acceptance of this order, the signer agrees thereto:

1. All products delivered must conform to the current specifications of Title 8, California Safety Code (CAL-OSHA).
2. No alteration in any of the terms, delivery, price, quality, quantities, or specifications of this order will be effective without prior consent of the Purchasing Agent of the County of Mendocino.
3. No charges will be allowed for packing, wrapping bags, containers, reels, etc., unless otherwise specified.
4. Time of delivery is part of the essence of this contract and the order is subject to cancellation for failure to deliver on time.
5. Materials purchased are subject to the approval of the County of Mendocino and, if rejected, are held subject to Vendor's risk and expenses incurred for their return.
6. PURCHASE ORDER NUMBER MUST appear on all invoices, packing lists, packages, shipping notices, instruction manuals, and any correspondence.
7. ITEMIZED PACKING LIST shall be enclosed in each box or package.
8. All specifications and plans referred to in this order shall form a part of the contract.
9. Vendor warrants articles supplied under this contract to conform to specifications herein, to be fit and sufficient for the purpose manufactured, merchantable, of good material and workmanship, and free from defect.
10. Purchase Orders will be paid only after all items on the order have been shipped and received and all invoices have been received by the Purchasing Agent.
11. Cash discount period on all invoices shall commence on the date correctly completed invoice(s) or shipment is received by the County of Mendocino, whichever is later. If an adjustment or damage occurs on a shipment subject to cash discount, discount will be taken effective on the date final approval for payment is authorized. For the purpose of earning the discount, payment is deemed to be made on the date of mailing of the County warrant or check.
12. The County of Mendocino must pay California state and local sales tax, unless Purchase Order specifically indicates exemption.
13. The County of Mendocino is exempt from Federal Excise and Transportation taxes. Exemption certificate will be furnished upon request.
14. Liens: Vendor, by accepting this Purchase Order, warrants and represents that the goods, wares, or merchandise ordered herein are free and clear from all claims and liens of any nature.
15. Vendor shall hold the County of Mendocino, its officers, agents, servants, and employees harmless from liability of any nature or kind because of use of any copyrighted or un-copyrighted composition, secret process, patented or un-patented invention, articles or appliances furnished or used under this order, and agrees to defend, at its own expense, any and all action brought against the County of Mendocino or Vendor because of the unauthorized use of such articles.
16. By Board Resolution, any claim over six months old must be presented to the Board of Supervisors for payment approval.
17. Upon Vendor request, the County of Mendocino will pay up to 50% down prior to receiving the items and the remaining 50% will be paid after the items are delivered to the destination. In no instance shall the County of Mendocino pay more than 50% prior to receiving the items.

## MENDOCINO COUNTY ePAYABLES INFORMATION

The County of Mendocino is currently making electronic payments to all of our vendors and suppliers who qualify. To achieve this more efficient form of payment, the County has partnered with Bank of America and their ePayables credit card program. This electronic initiative will yield many benefits to its participants:

- Expedited receipt of cash – electronic payments provide cash flow benefits by eliminating mail and paper check float
- Elimination of check processing costs
- Remittance data transmitted with payment for more efficient back-end reconciliation
- No collection costs associated with lost or misplaced checks
- Reduced exposure to check fraud
- More efficient handling of exception items
- Fits with existing accounting software – requires no purchase of software, no modifications to existing accounts receivable system and no change to bank accounts.
- Going green with paperless electronic payments help conserve the environment by eliminating printing and mailing of paper checks.

For information regarding the payment process, please contact Dennis Dow [dowd@co.mendocino.ca.us](mailto:dowd@co.mendocino.ca.us) or [707-234-6864](tel:707-234-6864).

Additional information regarding the Bank of America Program is also available at:

[http://corp.bankofamerica.com/business/ci/landing/epayables-vendors?cm\\_mmc=sb-general\\_-vanity\\_-sg01vn000r\\_epayablesvendors\\_-na](http://corp.bankofamerica.com/business/ci/landing/epayables-vendors?cm_mmc=sb-general_-vanity_-sg01vn000r_epayablesvendors_-na)

*If vendor agrees to be enrolled as an ePayables vendor, the Auditor's office will email them a welcome letter with instructions on how to sign-up.*

# Vehicle Quote Summary

Company Name: UKIAH FORD  
Complete Address: 1170 S. STATE ST, UKIAH, CA 95482  
Telephone Number: 707-468-0091  
E-mail Address: john@ukiahford.com  
Authorized Signature: [Signature]  
Print Name & Title: JOHN LANZUT / FLEET MGR

Item #: 1      2016 or 2017 Ford F350, 6.7 Diesel, 4x4, Pickup Truck, per attached specification

Make: FORD      Model: F350 4x4

QNTY	UOM	UNIT COST	TIRE RECYCLE FEE	FREIGHT	UNIT TOTAL	EXTENDED AMOUNT	NO BID
1	EA	<u>42,716</u>	8.75				.

The following notes apply to this quote:

- Quotes must be signed by an authorized representative of the Company.
- Prior to Bid Opening Date and Time, quotes must be submitted in a sealed envelope with the Bid Number and Opening Date clearly identified to:

Mendocino County  
Facilities and Fleet Division  
851 Low Gap Road  
Ukiah, CA 95482

URIAH FORD COUNTY OF MENDOCINO F&I MGR: DEAL #:  
 BUYER: 2017 FORD TRUCK S-DTY F-350  
 STOCK #:

TOTAL PRICE	42716.00	TOTAL TRADE	0.00	TRUTH IN LENDING
WARR PREMIUM	0.00	TOTAL PAYOFF	0.00	
AFTMKT PREM	0.00	TOT NET TRADE	0.00	APR 0.00 %
TOTAL FEES	37.75	TOTAL CASH	0.00	AMT FINANCED
TOTAL TAXES	3257.10	TOTAL REBATES	0.00	FINANCE CHARGE
				TOTAL OF PYMTS
GROSS PRICE	46010.85	TOTAL DOWN	0.00	TOTAL DOWN
TOTAL DOWN	0.00			DEF PYMT PRICE
		DEAL DATE	12/21/2016	
DEC LIFE PREM	0.00	1ST PYMT DATE	12/21/2016	
LEV LIFE PREM	0.00	LST PYMT DATE	12/21/2016	DEFERRED PAYMENT
A&H PREMIUM	0.00	TERM	1	DUE
IUI PREMIUM	0.00	PAYMENT	46010.85	DUE
		IRREG PMTS		DUE
AMOUNT FIN	46010.85	FINAL PAYMENT	0.00	

PRINTED OUTPUT (Y/N) N CASH DEAL

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**Subject:** Mendocino Co. RK8 rockplows

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**From:** Bill Campbell (snoquipsales@gmail.com)

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**To:** j.lanzit@att.net;

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**Date:** Friday, December 16, 2016 2:34 PM

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John The specs call for Rock Knocker 8 plows using the Meyer Express mounting system, unfortunately Meyer have discontinued the Express so we have switched to the EZ Plus mounting system, The current plow configuration is the RK8B reflecting the change in the way that the plow attaches to the truck. As far as dimensions, weight , hydraulic flows, pressures ,etc. the plows are the same. Now, rather than use a hydraulic cylinder to clamp the plow system to the truck side mount, we use spring loaded attachment pins to make the connection between plow & truck.

Each plow assembly is priced at \$5996.51 your net FOB West Sacramento CA. Installation if required is \$740.00 per plow.

Allow 3 to 4 weeks ARO for delivery.

William R. Campbell

President

Snoquip Incorporated

3400 West Capitol Avenue

West Sacramento, CA, 95691

(916)372-4641

(800)994-4641

Fax: (916)372-1450

**COUNTY OF MENDOCINO – FACILITIES AND FLEET DIVISION**

**SPECIFICATION: MOTOR VEHICLE  
DOT F350 4X4 TRUCK W ROCK PLOW ATTACHMENT**

**FORD  
QUANTITY NEEDED: 4  
COLOR: WHITE**

**VENDOR:** LUKIAH FORD

**VEHICLE DESCRIPTION:** F350 TRUCK 4X4 STANDARD, 8' BED. BOX, TOW PACKAGE

SPECIFICATION	INCLUDED	NOT- INCLUDED	OTHER OPTIONS
<b>FUEL ECONOMY</b>			
City min.		✓	<b>NOT RATED</b>
Highway min.		✓	" "
Combined:		✓	" "
Fuel: Diesel	✓		
<b>POWER TRAIN</b>			
Engine: 6.7 LT Diesel	✓		
Horse Power:			
Drive Type: 4WD	✓		
Transmission: Six-Speed Heavy Duty Automatic	✓		
Heavy Duty Cooling System	✓		
<b>SUSPENSION &amp; HANDLING</b>			
Front Suspension:			
Rear Suspension:			
Steering Activation:			
Steering Type:			
Brakes:			
Tow package W Electric Brake Controller, 7 Pin Round style Trailer Connector Rock Plow Package	✓ <b>INCLUDED</b>		Rock Knocker RK-8 low profile, Meyers express mount with pistol grip. (Vendor Snow-quip Sacramento 800-994-4641)
<b>WHEELS AND TIRES</b>			
Tires: All Terrain	✓		
Wheel Diameter:	17"		
Wheel Width:			
<b>SAFETY AND SECURITY</b>			
Passenger Front Impact Airbag	✓		
Driver Side Impact Airbag: Seat-mounted	✓		
Passenger Side Impact Airbag: Seat-mounted	✓		
Overhead Airbag: Curtain	✓		
Front Passenger Airbag Occupancy Sensor	✓		
Side Impact Beams	✓		
Height-Adjustable Seatbelts: Front	✓		
Seatbelt Pre-Tensioners: Front	✓		
ABS: 4-Wheel	✓		
Panic Brake Assist	✓		

Traction Control ABS and Driveline	✓		
Electronic Stability Control	✓		
Panic Alarm	✓		
Security System	✓		
Immobilizer	✓		
<b>LIGHTING AND INSTRUMENTS</b>			
Headlight Beam: Halogen	✓		
Exterior Light Control: Fully Automatic	✓		
Delay Off Headlamps	✓		
Daytime Running Lights	✓	✓	NOT SPEC'D
Dome Light Fade	✓		
Illuminated Entry	✓		
Front Reading Lights	✓		
Windshield Wipers: Variable/Intermittent	✓		
Window Tint Light	✓		
Tachometer	✓		
Engine Temperature Gauge	✓		
Low Fuel Warning	✓		
Low Tire Pressure Warning: Tire Specific	✓		
Maintenance Reminder	✓		
Driver Information: Center	✓		
Exterior Temperature	✓		
Clock in Radio Display	✓		
Compass	✓		
Trip Computer			
Wireless Phone Connectivity Bluetooth W / steering wheel controls.			
<b>BODY EXTERIOR</b>			
Body Material: Full Galvanized Steel		✓	ALUMINUM
Number of Doors: 2	✓		
Driver Mirror: Heated	✓		
Passenger Mirror: Heated	✓		
Front Bumper: Body-colored		✓	BLACK
Rear Bumper: Body-colored		✓	BLACK
<b>VEHICLE INTERIOR</b>			
Air Conditioning: Manual	✓		
External Digital Memory Control			
Door Locks: Power	✓		
Remote/Keyless Entry:	✓		
Front Windows: Power	✓		
Black Rubberized Vinyl Floor	✓		
Cargo Tie Downs	✓		
Cruise Control w/Steering Wheel Controls		✓	NOT SPEC'D
Front Beverage Holders	✓		
12V DC Power Outlet:	✓		
Passenger Door Bin:	✓		
Floor Console:		✓	BLACK
Glove Box: Illuminated	✓		
Driver Vanity Mirror: Illuminated	✓		
Tilting Steering Wheel: Manual	✓		
Telescoping Steering Wheel: Manual	✓		
<b>SEATS AND TRIM</b>			
Bench Seat, Black Vinyl with fold down arm rest/storage compartment	✓		



SIGNATURE:

Johnson

DATE:

12-21-14

**NOTICE: YOUR BID WILL BE REJECTED IF YOU FAIL TO COMPLETE AND RETURN THE SPECIFICATION SHEETS ALONG WITH THE "REQUEST FOR QUOTATIONS" FORM COMPLETED AND SIGNED.**

**MENDOCINO COUNTY DEPARTMENT OF TRANSPORTATION**

**SPECIFICATIONS FOR FOUR- F-350 4X4 PICKUP TRUCKS.**

**GENERAL DESCRIPTION:**

This specification is for four complete F-350 4X4 pickup trucks. It shall include all parts and service manuals and shop technical manuals needed to troubleshoot and repair the drive train and all systems. The truck will be delivered with a Meyers Rock Knocker RK-8 low profile rock plow mounted and ready for use. The following specifications are considered to be minimum requirements and are not intended to eliminate any design, parts or accessories that are standard as supplied by the manufacturer.

**CAB & EQUIPMENT:**

Standard cab. ✓

8 ft bed. ✓

AM/FM stereo.

Air Conditioning.

Electric windows.

Black rubberized vinyl floor.

Black vinyl bench style seat with fold down arm rest/storage compartment. ✓

Heated mirrors.

**ENGINE & TRANSMISSION:**

6.7 LIT Diesel engine. ✓

6 speed heavy duty automatic transmission. ✓

Heavy duty cooling system.

**PAINT:**

White. ✓

**TIRES & WHEELS:**

Single wheels in back (no dually) ✓

All terrain tires. ✓

**OPTIONS:**

Tow Package with electric trailer brake control, 7 pin round style light connector preferred.  
Rock plow package.  
4 Wheel Drive.

**ROCK PLOW**

Rock Knocker RK-8 low profile, Meyers express mount with pistol grip control. Truck will be delivered with rock plow installed and ready for use.

(Snow-quip in Sacramento is suggested vendor 800-994-4641)

**REGULATIONS:**

Equipment and accessories must comply with all current regulations of (1) California Vehicle Code; (2) the California Air Pollution Control Board; (3) CAL-OSHA standards as applicable; (4) the National Highway Traffic Safety Administration; (5) the California Bureau of Motor Carrier Safety and any other legal requirements that may apply.

**REGISTRATION:**

The successful bidder shall complete all DMV paperwork and have CA EXEMPT plates and title sent to the Department of Transportation 340 lake Mendocino drive, Ukiah, ca 95482.

**WARRANTIES:**

The successful bidder shall furnish manufacturers standard warranties for all add-on attachments. All repair manuals, parts manuals and publications necessary to repair service and maintain all add-ons and attachments are to be furnished. Hard copy books or CD

**REPLACEMENT PARTS:**

The successful bidder shall also demonstrate the ability to furnish replacement parts and equipment for the unit(s) supplied in a reasonable time frame, so as to eliminate excessive downtime of unit.

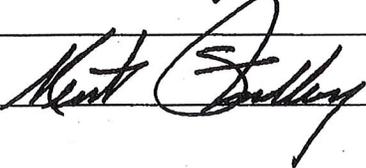
While the right to make changes and improvements remains with the manufacturer, major changes from previous models shall have been thoroughly tested and proven to be

satisfactory for intended services. Only new standard production models of current year model will be considered.

The Purchasing Agent of the County of Mendocino reserves the right to waive any irregularities and to reject any and or all proposals as per recommendations of the Director of Transportation.

Proposals quoted shall be F.O.B. the Mendocino County Department of Transportation Corporation Yard, 340 Lake Mendocino Drive, Ukiah, CA 95482-9432. The equipment must be delivered at destination in new condition.

The successful bidder will be required to notify the County of Mendocino Department of Transportation Equipment Superintendent at (707) 463-4367 at least two working days prior to delivery to arrange for unloading, inspection and acceptance at final destination.

PREPARED BY  DATE 8-24-16  
REVIEWED BY \_\_\_\_\_ DATE \_\_\_\_\_  
APPROVED BY  DATE 8-30-16

2017 F-SERIES SD

Order No: 2323 Priority: B1 Ord FIN: QA597 Order Type: 5B Price Level: 745  
Ord PEP: 610A Cust/Flt Name: MENDO CO PO Number:

RETAIL

RETAIL

F3B	F350 4X4SDR/CSR \$36505		JOB #1 BUILD	
	142" WHEELBASE		11000# GVWR PKG	
Z1	OXFORD WHITE	213	ELECTRONIC SOF	185
A	VNYL 40/20/40	425	50 STATE EMISS	NC
S	MEDIUM EARTH GR	473	SNOW PLOW PKG	85
610A	PREF EQUIP PKG	512	SPARE TIRE/WHL2	NC
	.XL TRIM	52B	BRAKE CONTROLLER	270
	.TRAILER TOW PKG		TELE TT MIR-PWR	
572	.AIR CONDITIONER	NC		
	.AM/FM STER/CLK		TOTAL BASE AND OPTIONS	47915
99T	6.7L V8 DIESEL	8595	TOTAL	47915
44W	6-SPEED AUTO	NC	*THIS IS NOT AN INVOICE*	
TBM	LT245 BSW AT 17	165		
X35	3.55 REG AXLE	NC	* MORE ORDER INFO NEXT PAGE *	
90L	PWR EQUIP GROUP	915	F8=Next	

F1=Help                                    F2=Return to Order                                    F3/F12=Veh Ord Menu  
 F4=Submit                                    F5=Add to Library

S006 - MORE DATA IS AVAILABLE.

QC05307

2017 F-SERIES SD

Order No: 2323 Priority: B1 Ord FIN: QA597 Order Type: 5B Price Level: 745

Ord PEP: 610A Cust/Flt Name: MENDO CO PO Number:

RETAIL

RETAIL

59H HI MNT STOP LMP NC  
JACK

67D XTR HVY DTY ALT NC  
SP DLR ACCT ADJ  
SP FLT ACCT CR  
FUEL CHARGE

B4A NET INV FLT OPT NC  
DEST AND DELIV 1195

TOTAL BASE AND OPTIONS 47915

TOTAL 47915

\*THIS IS NOT AN INVOICE\*

F7=Prev

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit

F5=Add to Library

S099 - PRESS F4 TO SUBMIT

QC05307