AMENDMENT #2

Original Agreement No.	PA-24-25
Amendment 1	BOS 24-212

SECOND AMENDMENT TO COUNTY OF MENDOCINO AGREEMENT NO. PA-24-25

This second Amendment to Agreement No. PA-24-25 is entered into by and between the **COUNTY OF MENDOCINO**, a political subdivision of the State of California, hereinafter referred to as "COUNTY," and **GRANICUS**, **LLC**., hereinafter referred to as "CONTRACTOR," the date this Amendment is fully executed by all parties.

WHEREAS, Agreement No. PA-24-25 was entered into on September 15, 2023 (the "Initial Agreement"); and

WHEREAS, First Amendment to Agreement No. PA-24-25 was entered into on December 17, 2024 (the "First Amendment") increasing the total amount by \$29,450.68 for a new total of \$65,624.75; and

WHEREAS, the Initial Agreement and First Amendment are referred to as the Agreement; and

WHEREAS, upon execution of this document by COUNTY and CONTRACTOR, this second Amendment will become part of the Agreement and shall be incorporated therein; and

WHEREAS, it is the desire of COUNTY and CONTRACTOR to extend the termination date from September 14, 2025 to September 14, 2026; and

WHEREAS, it is the desire of COUNTY and CONTRACTOR to increase the total amount payable by \$30,096.57 from \$65,624.75 to \$95,721.32; and

WHEREAS, it is the desire of COUNTY and CONTRACTOR to add the "Granicus Proposal for Mendocino County CA" as prepared on July 24, 2025, to Agreement No. PA-24-25, incorporating the termination extension and the amount increase.

NOW, THEREFORE, we agree as follows:

- 1. The termination date set out in the Agreement is hereby extended from September 14, 2025 to September 14, 2026.
- 2. The total contracted amount set out in the Agreement is hereby increased by \$30,096.57 from \$65,624.75 to \$95,721.32.

3. The "Granicus Proposal for Mendocino County CA" as prepared July 24, 2025, is hereby added and incorporated into Agreement No. PA-24-25, and is attached herein.

All other terms and conditions of the Agreement shall remain in full force and effect.

IN WITNESS WHEREOF **DEPARTMENT FISCAL REVIEW:** CONTRACTOR/COMPANY NAME DocuSigned by: Bernadette Foley 8/22/2025 Date: 08/22/2025 Date: Budgeted: X Yes NAME AND ADDRESS OF CONTRACTOR: Budget Unit: 1130 Line Item: 86-2189 Granicus, LLC. 408 Saint Paul Street, Suite 600 Org/Object Code: TC Saint Paul, MN 55102 Grant: Yes No Grant No.: **COUNTY OF MENDOCINO** By signing above, signatory warrants and represents that he/she executed this By: Agreement in his/her authorized capacity and JOHN HASCHAK, Chair that by his/her signature on this Agreement, **BOARD OF SUPERVISORS** he/she or the entity upon behalf of which he/she acted, executed this Agreement Date: 09/09/2025 ATTEST: **COUNTY COUNSEL REVIEW:** DARCIE ANTLE, Clerk of said Board APPROVED AS TO FORM: 09/09/2025 I hereby certify that according to the provisions of Government Code section 25103, delivery of this document has been made. DARCIE ANTLE, Clerk of said Board 09/09/2025 **INSURANCE REVIEW: EXECUTIVE OFFICE/FISCAL REVIEW:**

Deputy CEO or Designee

08/22/2025 Date:

Signatory Authority: \$0-25,000 Department; \$25,001-50,000 Purchasing Agent; \$50,001+ Board of Supervisors

Exception to Bid Process Required/Completed

EB#25-68

Mendocino County Business License: Valid

Risk Management

Date: 08/22/2025

Exempt Pursuant to MCC Section: Located outside Mendocino County



THIS IS NOT AN INVOICE

Order Form Prepared for Mendocino County CA

Granicus Proposal for Mendocino County CA

ORDER DETAILS

Prepared By: Pedro Arguedas

Phone:

Email: pedro.arguedas@granicus.com

 Order #:
 Q-444745

 Prepared On:
 24 Jul 2025

 Expires On:
 14 Sep 2025

ORDER TERMS

Currency: USD

Payment Terms: Net 30 (Payments for subscriptions are due at the beginning of the period of

performance.)

Current Subscription

End Date: 14 Sep 2025

Period of Performance: 15 Sep 2025 - 14 Sep 2026

Order #: Q-444745 Prepared: 24 Jul 2025

MC Page 4



PRICING SUMMARY

The pricing and terms within this Proposal are specific to the products and volumes contained within this Proposal.

Renewing Subscription Fees				
Solution	Billing Frequency	Quantity/Unit	Annual Fee	
Address Identification	Annual	1 Each	\$20,064.38	
Rental Activity Monitoring	Annual	1 Each	\$10,032.19	
		SUBTOTAL:	\$30,096.57	



PRODUCT UPDATES

FOR INFORMATION ON RECENT AND UPCOMING PRODUCT ENHANCEMENTS ACROSS THE GRANICUS PORTFOLIO, PLEASE REFER TO THE SEMIANNUAL UPDATE INFORMATION ON THIS WEBPAGE: : https://granicus.com/semiannual-updates/

PRODUCT DESCRIPTIONS

Solution	Description	
Address Identification	Our state-of-the-art software provides ongoing monitoring of short-term rental platforms including major platforms such as Airbnb, VRBO, Booking.com, and FlipKey. We continually review and update our software to align with the evolving state of the platforms to provide a comprehensive dataset. Our machine learning will deduplicate all known Listings into unique Rental Units, where our identification team will provide owner contact information for further enforcement. This product includes: - Ongoing monitoring of all listings in your jurisdiction - Updating listing activity and details on a regular basis - Screenshot activity of every active listing - Deduplication of listings into unique Rental Units - Activity dashboard and map to monitor trends and breakdown of compliance.	
Rental Activity Monitoring	Ongoing monitoring of Short Term Rental listings for signs of rental activity including historical revenue estimates & occupancy. Coupled with our Tax Collection product, users can also compare historical revenue estimates to actual reported revenue to identify those that may be underreporting and underpaying sales tax (i.e. TOT).	



TERMS & CONDITIONS

- This quote, and all products and services delivered hereunder are governed by the terms located at https://granicus.com/legal/licensing, including any product-specific terms included therein (the "License Agreement"). If your organization and Granicus has entered into a separate agreement or is utilizing a contract vehicle for this transaction, the terms of the License Agreement are incorporated into such separate agreement or contract vehicle by reference, with any directly conflicting terms and conditions being resolved in favor of the separate agreement or contract vehicle to the extent applicable.
- If submitting a Purchase Order, please include the following language: The pricing, terms and conditions of
 quote Q-444745 dated 24 Jul 2025 are incorporated into this Purchase Order by reference and shall take
 precedence over any terms and conditions included in this Purchase Order.
- This quote is exclusive of applicable state, local, and federal taxes, which, if any, will be included in the invoice. It is the responsibility of Mendocino County CA to provide applicable exemption certificate(s).
- Any lapse in payment may result in suspension of service and will require the payment of a setup fee to reinstate the subscription.
- The terms and conditions set forth in the Agreement effective 15 Sep 2023 are incorporated herein by reference.



BILLING INFORMATION

Billing Contact:	Purchase Order Required?	[] - No [] - Yes
Billing Address:	PO Number: If PO required	
Billing Email:	Billing Phone:	

If submitting a Purchase Order, please include the following language:

The pricing, terms, and conditions of quote Q-444745 dated 24 Jul 2025 are incorporated into this Purchase Order by reference and shall take precedence over any terms and conditions included in this Purchase Order.

AGREEMENT AND ACCEPTANCE

By signing this document, the undersigned certifies they have authority to enter the agreement. The undersigned also understands the services and terms.

Mendocino County CA		
Signature:		
Name:		
Title:		
Date:		