



Quoted By: Karen Grosset
Date: 5/12/2021
Quote Expiration: 10/20/2021
Quote Name: Mendocino County - ERP - Investment Assessment Follow Up
Quote Number: 2021-127068
Quote Description:

Sales Quotation For

Mendocino County
175 S School St
Ukiah, CA 95482-4825
Phone +1 (707) 463-4388

Other Services

Description	Quantity	Unit Price	Unit Discount	Extended Price
TCM Digitize Employee Files	24	\$185.00	\$0.00	\$4,440.00
Reporting Training - Cubes and SSRS	40	\$185.00	\$0.00	\$7,400.00
Implement Deduction Refunds	4	\$185.00	\$0.00	\$740.00
Review and Adjust Salary and Benefit Projections	44	\$185.00	\$0.00	\$8,140.00
Implement Recruiting	56	\$185.00	\$0.00	\$10,360.00
Implement Employee Evaluations	32	\$185.00	\$0.00	\$5,920.00
Implement Payroll Encumbering	24	\$185.00	\$0.00	\$4,440.00
Implement Accrual Buyout Process	4	\$185.00	\$0.00	\$740.00
Implement Sick Bank Process	16	\$185.00	\$0.00	\$2,960.00
Accrual Table Best Practices	12	\$185.00	\$0.00	\$2,220.00
Implement Employee Certifications and Training	16	\$185.00	\$0.00	\$2,960.00
Implement Employee Tasks	8	\$185.00	\$0.00	\$1,480.00
Implement Substance Testing	12	\$185.00	\$0.00	\$2,220.00
Implement FMLA Tracking	8	\$185.00	\$0.00	\$1,480.00
Update Risk Codes	16	\$185.00	\$0.00	\$2,960.00
Implement OSHA Tracking	8	\$185.00	\$0.00	\$1,480.00

Other Services

Description	Quantity	Unit Price	Unit Discount	Extended Price
Project Management Fees for Services	40	\$185.00	\$0.00	\$7,400.00
TOTAL:				\$67,340.00

Summary**One Time Fees Recurring Fees**

Total Tyler Software	\$0.00	\$0.00
Total Tyler Services	\$67,340.00	\$0.00
Total 3rd Party Hardware, Software and Services	\$0.00	\$0.00
Summary Total	\$67,340.00	\$0.00
Contract Total	\$67,340.00	

Unless otherwise indicated in the contract or amendment thereto, pricing for optional items will be held for six (6) months from the Quote date or the Effective Date of the contract, whichever is later.

Customer Approval: _____ Date: _____

Print Name: _____ P.O. #: _____

All primary values quoted in US Dollars

Comments

Client agrees that items in this sales quotation are, upon Client's signature or approval of same, hereby added to the existing agreement ("Agreement") between the parties and subject to its terms. Additionally, payment for said items, as applicable but subject to any listed assumptions herein, shall conform to the following terms:

- License fees for Tyler and third party software are invoiced upon the earlier of (i) deliver of the license key or (ii) when Tyler makes such software available for download by the Client;
- Fees for hardware are invoiced upon delivery;
- Fees for year one of hardware maintenance are invoiced upon delivery of the hardware;
- Annual Maintenance and Support fees, SaaS fees, Hosting fees, and Subscription fees are first payable when Tyler makes the software available for download by the Client (for Maintenance) or on the first day of the month following the date this quotation was signed (for SaaS, Hosting, and Subscription), and any such fees are prorated to align with the applicable term under the Agreement, with renewals invoiced annually thereafter in accord with the Agreement.
- Fees for services included in this sales quotation shall be invoiced as indicated below.
 - Implementation and other professional services fees shall be invoiced as delivered.
 - Fixed-fee Business Process Consulting services shall be invoiced 50% upon delivery of the Best Practice Recommendations, by module, and 50% upon delivery of custom desktop procedures, by module.
 - Fixed-fee conversions are invoiced 50% upon initial delivery of the converted data, by conversion option, and 50% upon Client acceptance to load the converted data into Live/Production environment, by conversion option. Where conversions are quoted as estimated, Tyler will invoice Client the actual services delivered on a time and materials basis.
 - Except as otherwise provided, other fixed price services are invoiced upon complete delivery of the service. For the avoidance of doubt, where "Project Planning Services" are provided, payment shall be invoiced upon delivery of the Implementation Planning document. Dedicated Project Management services, if any, will be invoiced monthly in arrears, beginning on the first day of the month immediately following initiation of project planning.
 - If Client has purchased any change management services, those services will be invoiced in accordance with the Agreement.
 - Notwithstanding anything to the contrary stated above, the following payment terms shall apply to services fees specifically for migrations: Tyler will invoice Client 50% of any Migration Fees listed above upon Client approval of the product suite migration schedule. The remaining 50%, by line item, will be billed upon the go-live of the applicable product suite. Tyler will invoice Client for any Project Management Fees listed above upon the go-live of the first product suite. Unless otherwise indicated on this Sales quotation, annual services will be invoiced in advance, for annual terms commencing on the date this sales quotation is signed by the Client. If listed annual service(s) is an addition to the same service presently existing under the Agreement, the first term of the added annual service will be prorated to expire coterminous with the existing annual term for the service, with renewals to occur as indicated in the Agreement.
- Expenses associated with onsite services are invoiced as incurred.

Tyler's quote contains estimates of the amount of services needed, based on our preliminary understanding of the size and scope of your project. The actual amount of services depends on such factors as your level of involvement in the project and the speed of knowledge transfer.

Unless otherwise noted, prices submitted in the quote do not include travel expenses incurred in accordance with Tyler's then-current Business Travel Policy.

Tyler's prices do not include applicable local, city or federal sales, use excise, personal property or other similar taxes or duties, which you are responsible for determining and

Comments

remitting. Installations are completed remotely, but can be done onsite upon request at an additional cost.

In the event Client cancels services less than two (2) weeks in advance, Client is liable to Tyler for (i) all non-refundable expenses incurred by Tyler on Client's behalf; and (ii) daily fees associated with the cancelled services if Tyler is unable to re-assign its personnel.

Implementation hours are scheduled and delivered in four (4) or eight (8) hour increments.

Tyler provides onsite training for a maximum of 12 people per class. In the event that more than 12 users wish to participate in a training class or more than one occurrence of a class is needed, Tyler will either provide additional days at then-current rates for training or Tyler will utilize a Train-the-Trainer approach whereby the client designated attendees of the initial training can thereafter train the remaining users.

Tyler's pricing is based on the scope of proposed products and services being obtained from Tyler. Should portions of the scope of products or services be removed by the Client, Tyler reserves the right to adjust prices for the remaining scope accordingly.

Development modifications, interfaces and services, where applicable, shall be invoiced to the client in the following manner: 50% of total upon authorized signature to proceed on program specifications and the remaining 50% of total upon delivery of modifications, interface and services.

Tyler System Management Services is calculated at 25% of annual maintenance. The quoted value is in addition to your current Tyler System Management Services and will be subject to an annual increase at our then current pricing.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the day and year first above written.

DEPARTMENT FISCAL REVIEW:

Darcie Antle 07/12/2021

DEPARTMENT HEAD DATE

Budgeted: ☒ Yes ☐ No

Budget Unit: 1020

Line Item: 862189

Grant: ☐ Yes ☒ No

Grant No.: N/A

COUNTY OF MENDOCINO

By: Dan Gjerde
DAN GJERDE, Chair
BOARD OF SUPERVISORS

AUG 04 2021

ATTEST:

CARMEL J. ANGELO, Clerk of said Board

By: Andrew Daugherty
Deputy

AUG 04 2021

I hereby certify that according to the provisions of Government Code section 25103, delivery of this document has been made.

CARMEL J. ANGELO, Clerk of said Board

By: Andrew Daugherty
Deputy

AUG 04 2021

INSURANCE REVIEW:

By: Carmel J. Angelo
Risk Management

07/12/2021

EXECUTIVE OFFICE/FISCAL REVIEW:

APPROVAL RECOMMENDED

By: Christopher 07/12/2021
Deputy CEO

CONTRACTOR/COMPANY NAME:

By: Robert Kennedy - Jr

NAME AND ADDRESS OF CONTRACTOR:

Tyler Technologies

1601 I Street, Suite 400

Modesto, CA 95354

By signing above, signatory warrants and represents that he/she executed this Agreement in his/her authorized capacity and that by his/her signature on this Agreement, he/she or the entity upon behalf of which he/she acted, executed this Agreement

COUNTY COUNSEL REVIEW:

APPROVED AS TO FORM:

CHRISTIAN M. CURTIS,
County Counsel

By: Christian M. Curtis 7/13/2021
Deputy