

TO: Honorable Board of Supervisors

FROM: Patrick Sellers,
Owner, Streamline Development Solutions

SUBJECT: Amendments to Fee Schedule for Cannabis Cultivation (Item 5b on 9/12/17)

Dear Honorable Board of Supervisors,

Thank you for being open to reducing the fees associated with cottage-level cannabis cultivation permits. Naturally, we can assume that lowering the fee will increase participation in the program.

In order to examine the revenue potential of different fee and participation rates, I have generated revenue projections for your consideration.

Please find attached a Revenue Projection worksheet which compares different fee structures with different levels of participation and highlights Conservative, Middle and Optimistic projections.

Sincerely,
Patrick Sellers