

Howard N. Dashiell
DIRECTOR OF TRANSPORTATION

Road Commissioner
County Engineer, RCE 42001
County Surveyor, PLS 7148



FUNCTIONS

Administration & Business Services
Airports
Engineering
Land Improvement
Roads and Bridges
Solid Waste & Landfills
Water Agency

COUNTY OF MENDOCINO
DEPARTMENT OF TRANSPORTATION
340 LAKE MENDOCINO DRIVE
UKIAH, CALIFORNIA 95482-9432
VOICE (707) 463-4363 FAX (707) 463-5474

September 14, 2021

Mendocino County Board of Supervisors
501 Low Gap Road, Room 1010
Ukiah, CA 95482

RE: AUTHORIZATION TO STAFF TO ENTER INTO CONTRACT NEGOTIATIONS WITH C&S WASTE SOLUTIONS OF CALIFORNIA, INC., FOR RESIDENTIAL AND COMMERCIAL GARBAGE, RECYCLABLE MATERIAL AND ORGANIC WASTE COLLECTION FOR COUNTY SOLID WASTE FRANCHISE AREA NUMBER TWO (UKIAH AND FORT BRAGG AREAS)

Honorable Board Members:

Board of Supervisors (BOS) Agreement Number (No.) 04-049, Franchise Agreement between the County of Mendocino and USA Waste of California, Inc., dba Empire Waste Management (EWM) for Solid Waste Collection Area No. Two, is set to expire on June 30, 2022. Mendocino County Department of Transportation (MCDOT) issued, in conjunction with the City of Fort Bragg, a Request for Proposals (RFP) for residential and commercial garbage, recyclable material and organic waste collection for County Solid Waste Franchise Area No. Two on June 15, 2021, with a due date of July 30, 2021 (later amended to August 3, 2021). The RFP allowed proposers to propose on any or all of the following areas: County Franchise Area #2 Inland Zone (Unincorporated Ukiah and Surrounding Area including Redwood Valley and Potter Valley), County Franchise Area #2 Coastal Zone (Unincorporated Fort Bragg and Surrounding Area including Mendocino), and City of Fort Bragg Franchise Area.

The RFP requested proposals from vendors for the following (1) Base Services: Single-Family and Multi-Family Residential and Commercial Garbage, Recyclable Material and Organic Waste Collection; (2) Additional Services: Roll-Off Container Collection, Public Litter and Recyclable Collection in Mendocino and Hopland, Diversion Education and Outreach Program, Edible Food Recovery Support, Local Customer Services Centers; and (3) Alternate Proposal Services: Bulky Item Collection, Paper Shredding Events, Two (2) CRV Centers (one Inland and one Coastal).

In response to the RFP, MCDOT received three proposals from: Waste Management Collection and Recycling, Inc., Solid Wastes of Willits, Inc. (Coastal Zone only), and C&S Waste Solutions of California, Inc. (C&S). The proposal review weighting was set at 55% for technical proposal, qualifications and sustainability, and 45% for proposed cost. After a thorough analysis of all

proposals, as well as conducting follow-up interviews, the evaluation committee unanimously chose C&S as their recommended vendor. The City of Fort Bragg evaluation committee arrived at the same unanimous recommendation for solid waste collection services within the city limits. Selecting the same vendor for both the County and City services will facilitate efficiency of services as well as ensure the best possible rates for County and City residents.

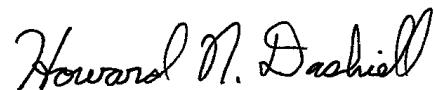
The following are highlights of the highest-ranked proposal submitted by C&S:

- Lowest overall program cost
- Proposed rates include alternate services – others proposed additional charges for some alternate services. Also includes curbside holiday tree collection service
- Strong Transition & Operations Plans
- Robust Diversion and Education & Outreach Programs
- All new bins, carts and vehicles will be purchased
- Seven (7) new high-efficiency split-body side load collection trucks which will reduce trips through neighborhoods, wear and tear on County roads and decrease emissions
- High-tech customer service and collection systems
- Targeted diversion programs overseen by full-time Waste Diversion Coordinator
- Diversion-based rate structure
- Transition team includes experienced Transition Advisor, former District Manager Bob Thornsberry, to ensure a seamless transition of services
- Existing Ukiah facility & proposed future Fort Bragg location for transfer station, equipment storage and maintenance, and customer service center – Proposed site will need to undergo separate land use entitlement and permitting processes through City of Fort Bragg Community Development Department and other applicable agencies
- Commitment to employ displaced staff from previous service provider

MCDOT staff recommends and respectfully requests authorization from the Board to enter into contract negotiations with C&S and return at a later date with a draft Franchise Agreement for the Board's review and approval.

I will, of course, respond to any questions the Board may have.

Respectfully submitted,



HOWARD N. DASHIELL
Director of Transportation