

COUNTY OF MENDOCINO
DEPARTMENT OF
AGRICULTURE
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Angela Godwin
Agricultural Commissioner
Sealer of Weights and Measures

KAREN ROSS, SECRETARY CALIFORNIA DEPARTMENT OF FOOD AND AGRICULTURE and THE HONORABLE BOARD OF SUPERVISORS OF MENDOCINO COUNTY

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It is my privilege, in accordance with Section 2279 of the California Food and Agricultural Code, to present the 2023 annual crop report for Mendocino County. This annual publication provides a comprehensive overview of our county's agricultural production, reflecting the resilience and innovation of our farmers, ranchers, and growers amid ongoing challenges such as drought, market fluctuations, and evolving regulations. It is important to note that the values represented in this report reflect the gross value of agricultural commodities grown in Mendocino County and do not consider costs associated with labor, planting, irrigation, distribution, among other production activities.

The total gross agricultural value for all commodities produced in 2023 was \$235,765,100, a 12 % increase from the 2022 value of \$210,987,000 (adjusted 2022 value with Timber reported in stumpage vs mbf). Wine grapes remain the leading commodity in 2023, with a value of \$139,950,000, up 28%. Fruits and nuts combined totaled \$158,180,000, a 24% increase, including a 2% decrease in Pear production to \$17,314,000 and a 21% decrease in Apple production due to reduced production acreage. Nursery production value decreased by 20% due to decreases in recorded acreage to \$3,415,000. Vegetable production decreased by 39% to \$1,088,000. Field Crops, which include grains, hay, and pasture, had a slight decrease by 2.4% to \$7,027,000.

Agricultural production, excluding timber, totaled \$178,707,100. Timber was the second-leading commodity, with a gross Stumpage value of \$57,058,000, a 7.5% decrease from the previous year's total of \$61,712,000. It is noteworthy that the 2022 Timber value was reported in Stumpage value (the price a landowner receives for timber harvest) to align with statewide crop reports. Mendocino County, which ranked 6th in the State in timber volumes, produced roughly 7.4% of the State's total timber harvest in 2023. Livestock production increased by 5.2% in value, totaling \$8,656,000, while unit prices remained stable.

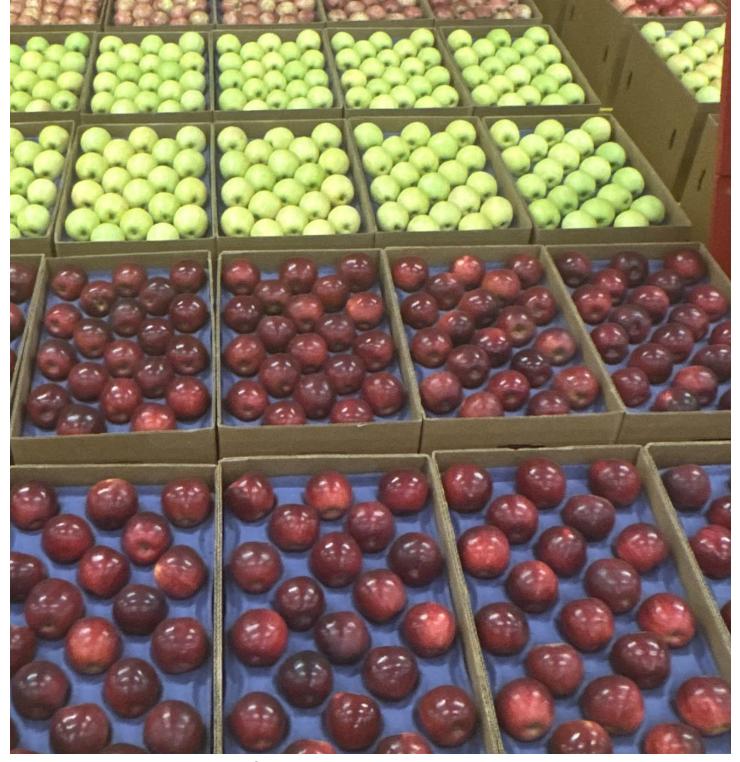
This year's report includes an addendum on cannabis production, recognizing Mendocino County's storied legacy as a cornerstone of the "Emerald Triangle", alongside Humboldt and Trinity counties, where cultivation has shaped our cultural and economic landscape for generations. With the legalization of commercial cannabis under California Proposition 64 (2016), our county has transitioned from an underground economy to a regulated industry that supports sustainable practices, environmental compliance, and economic diversification. In 2023, Mendocino hosted over 289 licensed cultivation sites across 71.9 bearing acres, with an estimated production of 911,000 lbs., dry weight.

I wish to express my sincere appreciation to the agricultural industry and the various state and national agencies that furnish the necessary statistical information that makes this report possible. I would also like to thank the University of California Cooperative Extension and all the members of my staff, especially John Dunsford II, and Cannabis Division staff, Sara McBurney, and Heidi Cremelle, for their hard work, valuable input, and assistance in producing this report.

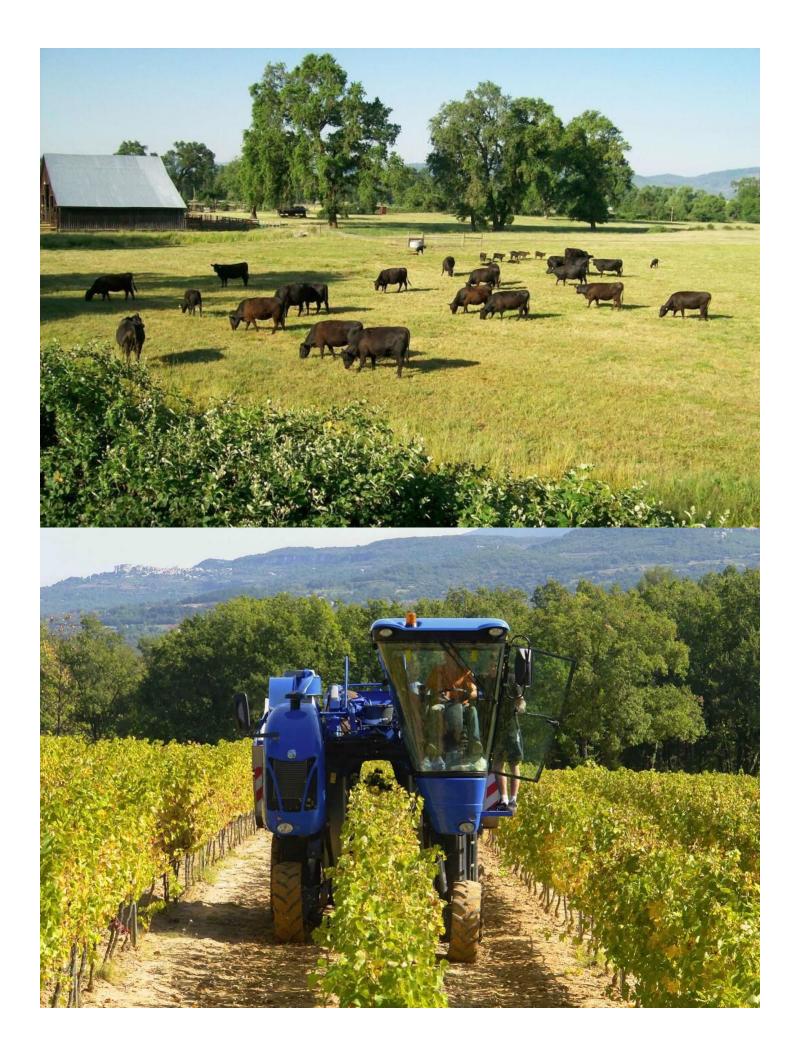
Respectfully submitted,

Angela Joseph Angela J. Godwin,

Agricultural Commissioner/Sealer of Weights & Measures



Apple production in Mendocino County dates back to the mid-1800s, when early settlers planted heirloom varieties such as Gravenstein and Pippin along the fertile floodplains of our valleys. These orchards laid the foundation for a legacy of quality fruit, bolstered by our cool coastal climate and diverse microclimates that yield crisp, flavorful apples ideal for fresh eating, cider, and pies. Today, the industry stays sweet and small-scale with almost 400 bearing acres spread across family farms and boutique growers, producing roughly 528 tons annually. The 2023 season saw a solid harvest despite variable weather, with yields down 21% from 2022, driven by strong demand for organic and local varieties. Challenges persist, but innovations in integrated pest management and direct-to-consumer sales are keeping our apple growers resilient and rooted in tradition. The annual Mendocino County Fair & Apple Show at the Boonville Fairgrounds in Anderson Valley is held every September to celebrate the harvest, featuring baking contests, tastings, Granny Smith tosses, sheepdog trials, and a parade.



		FRI	JIT AND	NUT CROPS			
		BEARING	TONS PER	PRODUCTION	;	\$ PER	
COMMODITY	YEAR	ACREAGE	ACRE	IN TONS		TON	VALUE
APPLES, TOTAL	2023	353	1.5	528	\$	449 (4)	\$ 237,000
	2022	485	1.3	631	\$	475 ⁽⁴⁾	\$ 299,000
WINE GRAPES, TOTAL	2023	16,800	4.2	71,200	\$	1,790 ⁽⁴⁾	\$ 139,950,000
	2022	17,400	3.5	61,000	\$	1,790 (4)	\$ 109,012,000
White	2023	5,800	5.8	33,800	\$	1,430	\$ 48,662,000
Varieties	2022	5,940	3.6	26,000	\$	1,430	\$ 37,180,000
Red	2023	11,000	3.4	37,500	\$	2,260	\$ 91,288,000
Varieties	2022	11,500	2.5	35,000	\$	2,110	\$ 73,850,000
PEARS, TOTAL (1)	2023	1,310	14.1	19,000	\$	911 (4)	\$ 17,314,000
, (,	2022	1,310	15.3	20,000	\$	884 (4)	\$ 17,676,000
Bartlett (2)	2023	1,230	14.1	17,300	\$	944 ⁽⁴⁾	\$ 16,339,000
	2022	1,230	14.8	18,200	\$	916 ⁽⁴⁾	\$ 16,671,000
Canning	2023			6,670	\$	553	\$ 3,692,000
	2022			7,020	\$	538	\$ 3,777,000
Fresh (2)	2023			8,190	\$	1,440	\$ 11,794,000
	2022			8,620	\$	1,410	\$ 12,154,000
Other	2023			2,440	\$	350	\$ 854,000
(Baby Food	2022			2,570	\$	295	\$ 758,000
Dried, Paste)							
Bosc(2)	2023			146	\$	1,780	\$ 261,000
	2022			154	\$	1,770	\$ 271,000
Red (2)	2023			362	\$	1,970	\$ 713,000
	2022			381	\$	1,930	\$ 734,000
MISC. TOTAL (3)	2023	161					\$ 679,000
	2022	161					\$ 715,000
TOTALS:	2023	18,600					\$ 158,180,000
	2022	19,400					\$ 127,702,000

⁽¹⁾ Does not include misc./other pears. See (3)

Some values throughout this report may not compute exactly due to computational rounding.

⁽²⁾ The fresh values listed for pears are FOB values. The actual average prices paid per ton to the growers (farm gate values)

for 2023 were: Bartlett \$1,440, Bosc \$1,780, and Reds \$1,970. for 2022 were: Bartlett \$1410, Bosc \$1770, and Reds \$1930.

⁽³⁾ Miscellaneous includes berries, cherries, chestnuts, olives, other pears, guava, peaches, persimmons, table grapes pistachios and walnuts

⁽⁴⁾ Weighted average

FRUIT, NUT, AND GRAPEVINE ACREAGE

CROP	ACRES BEARING	ACRES NON-BEARING	TOTAL
APPLES	353	7	360
WINE GRAPES, TOTAL	16,800	274	17,100
Red White	11,040 5,770	112 162	11,200 5,940
OLIVES	109	0	109
PEARS, TOTAL	1,310	7	1,320
Bartlett Red Bosc Other	1,230 45 32	5 1 1	1,240 46 33
WALNUTS, ENGLISH	46	0	46
MISCELLANEOUS*	71	0	71
TOTALS:	18,700	290	19,000

^{*}Miscellaneous includes berries, cherries, chestnuts, guava, peaches, persimmons, pistachios, plums, and table grapes.



COMMODITY	<u>2023</u>	<u>2022</u>
All Cattle and Calves	14,900	14,900
Sheep and Lambs, all	4,800	4,900
Hogs and Pigs	405	398
Other Livestock**	8,800	8,400

^{*}Number of head as of December 31, 2023

^{**}Other Livestock includes goats, bison, llama, poultry and rabbits

LIVESTOCK PRODUCTION

NO. OF **TOTAL CWT****

COMMODITY	<u>YEAR</u>	<u>HEAD</u>	LIVE WT.	\$ PER	\$ VALUES
CATTLE AND					
CALVES	2023	7,600	56,600	\$137	\$7,752,000
	2022	7,280	54,200	\$136	\$7,387,000
SHEEP AND					
LAMBS	2023	2,040	1,820	\$266	\$483,000
	2022	2,080	1,860	\$242	\$451,000
HOGS AND PIGS	2023	304	720	\$78	\$56,000
	2022	299	709	\$79	\$56,000
MISCELLANEOUS*	2023				\$365,000
	2022				\$332,000
TOTALS:	2023				\$8,656,000
	2022				\$8,226,000
					Ψ0,220,000

^{*}Miscellaneous includes goats, pigeons, poultry, rabbits, turkeys, bison and aquaculture (fish farms).

^{**}CWT= 100 lbs.



LIVESTOCK AND POULTRY PRODUCTS

PRODUCTION

COMMODITY	<u>YEAR</u>	IN LBS.	PER UNIT	\$ VALUE
WOOL	2023 2022	13,500 13,800	\$0.82 \$0.80	\$11,100 \$11,000
MISCELLANEOUS*	2023 2022			\$330,000 \$322,000***
TOTALS:	2023 2022			\$341,100 \$333,000***

^{*}Miscellaneous includes apiary, eggs, emus, cheese, manure, ostriches, and milk.

^{**} Data was not available
***Value is based on USDA National Agricultural Statistics Service data

NURSERY PRODUCTION

COMMODITY	YEAR	GREENHOUSE SQUARE FI	EET FIELD ACRES	\$ VALUES
NURSERY*	2023	134,000	27	\$3,415,000
	2022	178,000	36	\$4,269,000
TOTALS	2022	134,000	27	\$3,415,000
	2022	178,000	36	\$4,269,000

^{*}Includes turf and cut flowers and Christmas Trees



VEGETABLE CROPS

	<u>YEAR</u>	<u>ACRES</u>	\$ VALUES
MISCELLANEOUS VEGETABLES*	2023	99	\$1,088,000
	2022	141	\$1,511,000

^{*}Includes beans, sweet corn, garlic, herbs, melons, peas, potatoes, squash, tomatoes, etc.

FIELD CROPS YIELD / **TOTAL PER COMMODITY** YEAR **ACRES ACRE YIELD AUM \$ VALUES** IRRIGATED PASTURE 2023 2,170 9.00 AUM* 19,530 \$35.00 \$718,000 2022 2,170 19,530 \$684,000 9.00 AUM* \$35.00 **RANGELAND** 2023 290,300 1.03 AUM* 299,000 \$5,472,000 \$18.30 \$5,472,000⁽¹⁾*** 299,000(1) 2022 290,300 1.03 AUM* \$18.30 MISCELLANEOUS** 2023 \$837,000 2022 \$1,046,000 TOTALS: 2023 \$7,027,000 \$7,202,000⁽¹⁾ 2022

^{*}AUM means Animal Unit Month (food required to feed a 1,000 pound cow for one month).

^{**}Miscellaneous includes alfalfa, barley, beans, corn, hay and oats.

^{***}Bureau of Land Management Land Estimate

⁽¹⁾ Numbers Adjusted to correct calculation error

FOREST PRODUCTS

TIMBER	2023	2022	
Log Production (board feet)	107,528,000	128,761,000	
Total Stumpage Value, net(1)	\$57,058,000	\$61,712,000	

- 1) Calendar year 2023 showed a decrease (Approx. 16.5%) in timber harvest volume when compared to 2022.
- 2) The average price for stumpage based on the information provided by the Board of Equalization is approximately **\$531/mbf** for reported timber harvested in Mendocino County.
- 3) Stumpage values were higher \$531/mbf for 2023 compared to \$479/mbf for 2022.
- 4) Mendocino County produced approximately 7.4% of the total timber produced in the State in 2023.
- 5) The State's reported total timber harvest volume for 2023 = 1,453,924 mbf. Compared to 2022 (1,524,267 mbf) represents roughly a 4.6% decrease in total state harvest volume.
- 6) Mendocino County ranked 6th in the state in timber volumes for 2023. The top ranking counties in 2023 were Plumas, Humboldt, Siskiyou, Shasta, El Dorado, Mendocino.

10 YEAR COMPARISON (LOG PRODUCTION)

<u>YEAR</u>	Log Production (Board Feet)	Stumpage Value (Gross) ⁽¹⁾
2023	107,528,000	\$57,058,000
2022	128,761,000	\$61,712,000
2021	83,183,000	\$33,806,835
2020	114,458,000	\$48,105,513
2019	120,288,000	\$61,538,813
2018	137,465,000	\$84,387,244
2017	120,460,000	\$60,268,820
2016	106,727,000	\$39,342,167
2015	121,701,000	\$41,150,958
2014	115,197,000	\$34,611,018



(1) Starting in 2023 Mendocino County is now using Stumpage Value as the value metric. Previous years stumpage value have been collected from the California Department of Tax and Fee Administration.

SUSTAINABLE AGRICULTURE

ORGANIC ACRES

CROPS		ACRES
Wine grapes		4,815
Fruits & Nuts	(110001)	341
Vegetables	(USDA \	61
Pasture/Forage/Grain	ORGANIC	39,676
Cattle, beef	OndAitio	30,202
Miscellaneous		1,880
	TOTAL	76,975

PEST EXCLUSION

Parcel Post & Truck Shipment Inspections

SHIPMENTS INSP	PECTED SHIPMENTS REJECTED	PROGRAM HOURS
1,095	0	0

Glassy-Winged Sharpshooter Nusery Shipment Inspections

Number of Inspec- Shipments Rejected Program Hours
19 0 17

BIOLOGICAL CONTROL

BIO-CONTROL AGENT	SCOPE OF PROGRAM
Bull Thistle Gall FlyGorse WeevilGorse Spider MiteItalian Thistle Seed Head Weevil	3 Sites Generally Distributed Generally Distributed Widely Distributed
Klamath Weed BeetlesKlamath Weed Root Borers	Widely Distributed Widely Distributed
Puncture Vine Seed Weevil. Puncture Vine Stem Weevil. Tansy Ragwort Cinnabar Moth.	Generally Distributed Generally Distributed Established
Tansy Ragwort Flea Beetle	Established Widely Distributed Widely Distributed Generally Distributed Widely Distributed

Pest Detection Activities

Insect	Number of Traps	Results
European Grapevine Moth	487	None Captured
Glassy-winged Sharpshooter	273	None Captured
Spongy Moth	270	None Captured
Mediterranean Fruit Fly	65	None Captured
Japanese Beetle	30	None Captured
Oriental Fruit Fly	22	None Captured
Melon Fly	22	None Captured



MILLION DOLLAR CROPS

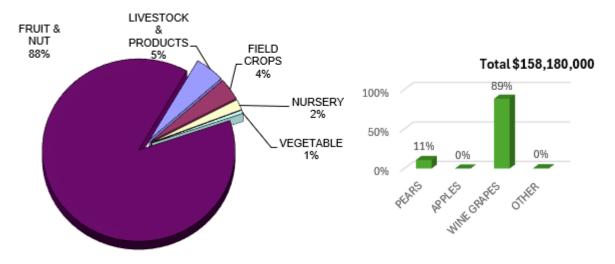
WINE GRAPES 139,950,000 57,058,000 **TIMBER PEARS** 17,314,000 **CATTLE & CALVES** 7,752,000 7,696,037 **COMMERCIAL FISHING** 3,415,000 **NURSERY RANGELAND** 5,472,000 1,088,000 **MISC. VEGETABLES**



SHARES OF AGRICULTURAL VALUE

ALL AGRICULTURE (EXCLUDING TIMBER)

FRUIT & NUT CROPS



Total \$178,707,100 (Excludes Forest Products)

SUMMARY OF PRODUCTION								
COMMODITY		<u>2023</u>		<u>2022</u>				
FRUITS AND NUTS	\$	158,180,000	\$	127,702,000				
LIVESTOCK PRODUCTION	\$	8,656,000	\$	8,226,000				
LIVESTOCK AND POULTRY PRODUCTS	\$	341,100 *	\$	333,000				
NURSERY PRODUCTION	\$	3,415,000	\$	4,269,000				
VEGETABLE CROPS	\$	1,088,000	\$	1,511,000				
FIELD CROPS	\$	7,027,000	\$	6,545,000				
FOREST PRODUCTS	\$	57,058,000	\$	61,712,000				
TOTALS:	\$	235,765,100	\$	210,298,000				

^{*}Milk production values were not available at the time of publication so were not included in the total.

VALUE OF MENDOCINO COUNTY AGRICULTURE (EXCLUDING TIMBER) 2013-2023



⁽¹⁾ Numbers Adjusted to correct calculation error

Mendocino County Programs and Services – 2023 Highlights

The **Pest Exclusion Program** is the first line of defense in keeping invasive agricultural pests out of our county, protecting the food supply and promoting our regional economy and environmental sustainability. We inspect imported and exported plant shipments and production nurseries to look for harmful agricultural pests and support agrarian trade.



The **Pest Detection Program** is the last line of defense against invasive pests, supporting agricultural trade and environmental sustainability. A total of 5,390 insect trap inspections were conducted at residential and retail locations throughout the county. The traps are used to detect insect pests, such as invasive fruit flies, spongy moth, Japanese beetle, and other pests that pose a threat to California's crops. The program assists in conducting activities to eradicate the invasive pests promptly and effectively. Early detection of invasive pests allows eradication efforts to begin before they become established, when they're more economically challenging to control.

The **Pesticide Regulation Program** protects human health and the environment by regulating the use of pesticides and promoting reduced-risk pest management through evaluations of Restricted Materials Permits, outreach, inspections, complaint investigations, illness investigations, and enforcement. The program protects the health and safety of employees and the public while promoting a sustainable environment by identifying risks associated with the handling and storage of pesticides and reducing those risks. The Department of Pesticide Regulation (DPR) has a close working relationship with the Mendocino County Department of Agriculture, with the county completing inspection duties, and DPR providing oversight of the program.

The Weights and Measures Division ensures customers get what they pay for by promoting fair business competition and equity in the marketplace, thereby fostering consumer confidence. division performs inspections to verify the accuracy of weighing and measuring devices and pricing. These inspections include the testing of commercial weighing and measuring devices, labeling advertising requirements petroleum products, quantity control for packaging, and price verification (price scanners). The division completed 1,759 commercial weighing and measuring inspections device with 98% compliance rate.



FIVE YEAR VALUE COMPARISON

ALL COMMODITIES

LIVESTOCK AND

YEAR	FRUIT/	 VESTOCK PRODUC-	Ρ	OULTRY	NURSERY	VEG	FIELD		TOTAL
	NUTS	TION	PR	ODUCTS*	PROD.	PROD.	CROPS		
2023	\$ 158,180,000	\$ 8,656,000	\$	341,100	\$ 3,415,000	\$ 1,088,000	\$ 7,027,000	\$	178,707,100
2022	\$ 127,702,000	\$ 8,226,000	\$	333,000	\$ 4,269,000	\$1,511,000	\$ 7,202,000 ⁽¹⁾	\$ 1	149,243,000 ⁽¹⁾
2021	\$ 96,478,985	\$ 18,453,440	\$	1,389,000	\$ 1,821,000	\$ 1,387,000	\$ 13,898,210	\$	133,427,635
2020	\$ 92,723,750	\$ 18,243,770	\$	1,430,280	\$ 1,842,000	\$ 1,365,000	\$ 13,415,050	\$	129,019,850
2019	\$ 114,432,271	\$ 18,575,700	\$	1,502,720	\$ 1,769,000	\$ 1,280,000	\$ 13,465,950	\$	162,036,841



TOP TEN GRAPE VARIETY VALUES

VARIETY	Acres Bearing	Acres Total	TONS	VALUE PER TON	TOTAL VALUE
Pinot Noir	2,797	2,852	11,260	\$3,355.37	\$37,780,124
Chardonnay	4,377	4,441	26,689	\$1,376.41	\$36,735,006
Cabernet Sauvignon	3,182	3,194	13,409	\$2,145.42	\$28,768,580
Sauvignon Blanc	755	831	4,666	\$1,534.34	\$7,159,691
Zinfandel	1,573	1,584	3,566	\$1,893.71	\$6,753,727
Merlot	1,167	1,172	3,083	\$1,459.51	\$4,499,815
Petite Sirah	576	576	1,610	\$2,179.07	\$3,507,649
Syrah	522	522	1,531	\$2,123.85	\$3,252,252
Grenache	140	140	612	\$2,390.82	\$1,461,986
Carignane	318	318	678	\$1,831.18	\$1,241,174

^{*}Milk production values were not available at the time of publication so were not included in the total.

⁽¹⁾ Numbers Adjusted to correct calculation error



<u>Department of Agriculture,</u> <u>Weights & Measures Staff</u>

<u>Agricultural Commissioner/Sealer of Weights & Measures</u>

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Juliana Parlet

Traci Haggett

Agricultural Field Inspectors

Ray Hall Sheryl Greene



SUPPLEMENT TO CROP REPORT: COMMERCIAL FISH CATCH

COMMODITY	TOTAL LBS	TOTAL	VALUE
CRAB, DUNGENESS	1,064,363	**************************************	2,675,266
SABLEFISH	883,347	\$	1,199,522
SOLE, PETRALE	871,162	\$	1,059,242
ROCKFISH, CHILIPEPPER	1,394,547	\$	735,117
SEA URCHIN, RED	234,921	\$	609,384
SOLE, DOVER	468,258	\$	191,027
ROCKFISH, BOCACCIO	369,800	\$	165,165
LINGCOD	106,514	\$	148,407
ROCKFISH, GOPHER	16,441	\$	135,744
ROCKFISH, CANARY	178,077	\$	118,890
MICELLANEOUS	373,148	\$	658,273
TOTALS:	5,960,578	\$	7,696,037



COMMERCIAL FISH CATCH TEN YEAR VALUE COMPARISON

YEAR	<u>POUNDS</u>	VALUE
2023	5,960,578	\$ 7,696,037
2022	6,088,962	\$ 7,093,073
2021	5,077,973	\$ 9,062,051
2020	4,442,999	\$ 6,512,952
2019	4,162,260	\$ 6,752,019
2018	4,758,204	\$ 9,322,768
2017	5,316,750	\$ 9,509,163
2016	4,255,270	\$ 7,664,567
2015	6,626,041	\$ 11,174,296
2014	8,857,427	\$ 14,356,515

Mendocino County Farmers' Markets

Ukiah

Alex Thomas Plaza (School & Clay St.)

January - December

Summer: Saturday, 9:00AM - 12:00PM Winter: Saturday, 10:00AM - 12:30PM

Redwood Valley

Lion's Club Park (8920 East Rd.)
June - October
Sunday, 9:30AM - 12:30PM

Laytonville

Harwood Hall (44400 Willis Ave.) January - December Monday, 2:30PM - 5:30PM

Fort Bragg

Downtown Fort Bragg (N. Franklin St. & E. Laurel St.)
May - October
Wednesday, 2:30PM - 5:30PM
November - April
Wednesday, 2:30PM - 4:30PM

Willits

May - November
W. Mendocino Ave. & Main St.
Thursday 3:00 PM - 5:30PM
December - April
Little Lake Grange (291 School St.)
Thursday 3:00 PM - 5:30PM

Mendocino

Howard St. & Main St.
May - October
Friday 12:00PM - 2:30PM

CANNABIS ADDENDUM

Harvest Data

Mendocino County had an estimated **911,000 pounds of harvested dry-weight Commercial Cannabis** in 2023.

Harvested weight data has been obtained from Metrc, which functions as California's statewide track-and-trace system. Metrc data is self-reported by Cannabis Cultivation Business License (CCBL) holders. Metrc data from businesses representing 10% of each license type was randomly selected, and extrapolated for a total estimate of yield.

Nursery data (CCBL Subtype 4) has not been included in this report. Most seed-producing nursery harvests are destroyed after seed collection, which makes harvest data inconsistent and difficult to accurately track. As a result, nursery harvest information does not provide reliable or representative production data for crop reporting purposes.







Please see the approximate amount of square footage as of December 2023 that **could** be grown in Mendocino County, **if** everyone cultivated the maximum square footage they were issued for below. Please note actual cultivation in Mendocino County will not equal the approximations by license type below due to site plan limitations, fallowing and applicants without a valid Department of Cannabis Cultivation license.

CCBL Subtype	Number Issued	Approx. Sq. Ft.	Sq. Ft. in Acres
1	30	150,000	3.44
2	194	1,940,000	44.54
4	45	990,000	22.73
С	20	50,000	1.15
Totals	289	3,130,000	71.86

[&]quot;Type 1" (5,000) square feet of total plant canopy - for medium outdoor, indoor, or mixed light cultivation

[&]quot;Type 2" (10,000) square feet of total plant canopy - for large outdoor, indoor, or mixed light cultivation

[&]quot;Type 4" (22,000) square feet of total plant canopy for the cultivation of cannabis nursery stock and/or seed production

[&]quot;Type C" (2,500) square feet of total canopy - for small outdoor, indoor, or mixed light cultivation

