#### **AMENDMENT #5**

Original Agreement	BOS-22-129
Amendment 1	BOS-22-129-A1
Amendment 2	BOS-22-129-A2
Amendment 3	BOS-22-129-A3
Amendment 4	BOS-22-129-A4

# FIFTH AMENDMENT TO COUNTY OF MENDOCINO AGREEMENT NO. BOS-22-129

This fifth Amendment to Agreement No. BOS-22-129 is entered into by and between the **COUNTY OF MENDOCINO**, a political subdivision of the State of California, hereinafter referred to as "COUNTY," and **NETSMART TECHNOLOGIES, INC.**, hereinafter referred to as "CONTRACTOR," the date this Amendment is fully executed by all parties.

WHEREAS, Agreement No. BOS-22-129 was entered into on July 1, 2022 (the "Initial Agreement"); and

WHEREAS, first Amendment No. BOS-22-129-A1 was entered into on January 10, 2023 (the "First Amendment") increasing the total amount by \$12,868 for a new total of \$315,194, and adding a new Scope of Work and Schedule A2 for CareConnect Health Information Exchange functionality; and

WHEREAS, second Amendment No. BOS-22-129-A2 was entered into on October 31, 2023 (the "Second Amendment") increasing the total amount by \$22,886 for a new total of \$338,080, and adding two new Scopes of Work and Schedules A3 and A4 for CareConnect FHIR API and myHealthPointe Essentials functionalities; and

WHEREAS, third Amendment No. BOS-22-129-A3 was entered into on April 9, 2024 (the "Third Amendment") extending the termination date from June 30, 2024 to June 30, 2026, increasing the total amount by \$116,013.48 for a new total of \$454,093.48, and adding two new Scopes of Work and Schedules A5 and A6 for myAvatar NX and myAvatar OrderConnect NX functionalities; and

WHEREAS, fourth Amendment No. BOS-22-129-A4 was entered into on June 25, 2024 (the "Fourth Amendment") adding Scopes of Work for a second myAvatar root system, CareConnect HIE, ProviderConnect Enterprise, and a Pricing Schedule, adding Public Health licenses, adding Ultimedex for 2-years, and increasing the total amount by \$1,446,474 for a new total of \$1,900,567.48; and

WHEREAS, the Initial Agreement, First Amendment, Second Amendment, Third Amendment, and Fourth Amendment are referred to as the Agreement; and

WHEREAS, upon execution of this document by COUNTY and CONTRACTOR, this fifth Amendment will become part of the Agreement and shall be incorporated therein; and

WHEREAS, it is the desire of COUNTY and CONTRACTOR to add American Society of Addiction Medicine (ASAM) Integration, and attach a Quote and Schedule 1, for an additional \$6,966.78; and

WHEREAS, it is the desire of COUNTY and CONTRACTOR to add ProviderConnect Enterprises (PCE) for Redwood Community Services (RCS), attach a Quote, Schedule 1, and Scope of Work specific to PCE for RCS, for an additional \$65,000; and

WHEREAS, it is the desire of COUNTY and CONTRACTOR to add CareConnect Health Information Exchange (HIE) renewal, and attach a Quote and Schedule 1, for an additional \$5,434; and

WHEREAS, it is the desire of COUNTY and CONTRACTOR to add OrderConnect (OC) myAvatar licenses and RSC install, services, and subscription, and attach a Quote and Schedule 1, for an additional \$27,748.28; and

WHEREAS, it is the desire of COUNTY and CONTRACTOR to add additional Avatar licenses, subscriptions, maintenance, hosting, and attach a Quote and Schedule 1, for an additional \$15,115.11; and

WHEREAS, it is the desire of COUNTY and CONTRACTOR to increase the total amount set out in the Agreement by \$120,264.17 for a new total of \$2,020,831.65.

NOW, THEREFORE, we agree as follows:

- 1. ASAM Integration Quote and Schedule 1 are hereby incorporated into the Agreement, and attached herein.
- 2. PCE for RCS Quote, Schedule 1, and Scope of Work are hereby incorporated into the Agreement, and attached herein.
- 3. CareConnect HIE renewal Quote and Schedule 1 are hereby incorporated into the Agreement, and attached herein.
- 4. OC myAvatar licenses and RSC install, services, and subscription Quote and Schedule 1 are hereby incorporated into the Agreement, and attached herein.
- 5. Additional Avatar licenses, subscriptions, maintenance, and hosting Quote and Schedule 1 are hereby incorporated into the Agreement, and attached herein.
- 6. The total contracted amount set out in the Agreement is hereby increased by \$120,264.17 for a new total of \$2,020,831.65.

All other terms and conditions of the Agreement shall remain in full force and effect.

## IN WITNESS WHEREOF

## DEPARTMENT FISCAL REVIEW: CONTRACTOR/COMPANY NAME By: Jenine Miller, Psy.D. Amnik@xikosexxXiieotxAtionoxexxxExecutive Director of Health Services Joseph McGovern, Executive Vice President Date: 12/9/2024 Date: 12/10/24 NAME AND ADDRESS OF CONTRACTOR: Budgeted: Yes Budget Unit: 4050 NETSMART TECHNOLOGIES, INC. Line Item: 86-2227 11100 Nall Avenue. Org/Object Code: MHQA99-MHEHR Overland Park, KS 66211 Grant: No (913) 272-2269 Grant No.: N/A COUNTY OF MENDOCINO By signing above, signatory warrants and represents that he/she executed this Agreement in his/her authorized capacity and that by his/her signature on this Agreement, he/she or the entity **BOARD OF SUPERVISORS** upon behalf of which he/she acted, executed this Agreement Date: 01/07/2025 ATTEST: COUNTY COUNSEL REVIEW: DARCIE ANTLE, Clerk of said Board APPROVED AS TO FORM: I hereby certify that according to the provisions of COUNTY COUNSEL Government Code section 25103, delivery of this document has been made. 12/09/2024 Date: DARCIE ANTLE, Clerk of said Board **INSURANCE REVIEW: EXECUTIVE OFFICE/FISCAL REVIEW:** By: Risk Management

Signatory Authority: \$0-25,000 Department; \$25,001-50,000 Purchasing Agent; \$50,001+ Board of Supervisors

12/09/2024

Exception to Bid Process Required/Completed EB# 25-67

Mendocino County Business License: Valid

12/09/2024

Date:

Exempt Pursuant to MCC Section: Located outside Mendocino County





Legal notices to be sent to: Contracts Notice@ntst.com

QUOTE  Mendocino - ASAM Integration		
By and Between	And	
Netsmart Technologies, Inc.	Mendocino, County of Client Account Number: 0004028	
11100 Nall Avenue	1120 S Dora St	
Overland Park, KS 66211	Ukiah, CA 95482-6340	
("Netsmart")	("Client")	
Attention: Zach Humbard, Client Alignment Representative, Public Sector	Attention: Anthony Lemus, Dept Analyst	
To have been been assessed as a second of the second of th	Telephone No: 7076210030	
Telephone No: 9133484603 zhumbard@ntst.com	lemusa@mendocinocounty.org	

Client		
6.	(SIGNATURE)	
-	(PRINTED NAME)	
ş	TITLE	
	DATE	

Legal notices to be sent to (if different):



Client #: 0004028 Quote #: Q-66750 Quote Date: 07-09-2024 Expiration Date: 11-15-2024

#### Schedule 1 - Scope of Use, Fees and Payment Terms

## **PROFESSIONAL SERVICE CHARGES:**

Services			
Product	QTY	Unit	Fees
Professional Services - CareConnect Project Management	1	Fixed Fee	\$1,200.00
Professional Services - CareConnect	1	Fixed Fee	\$1,000.00
		Sub-Total	\$2,200.00

## RECURRING CHARGES:

Subscription				
Product	Term	QTY	Unit	Year 1 Fees
Netsmart ASAM Continuum Integration Subscription 12 Client is required to purchase licenses from ASAM prior to Project Kickoff.		1	EACH	\$4,766.78
	-		Sub-Total	\$4,766.78

Notes: The recurring fee amount represents the full annual recurring fee at the contracted rates herein. The recurring fees paid during year one may vary based on proration described in the payment terms and product-specific term start dates identified within this quote or purchase agreement.

All annual recurring fees are subject to the annual increase set forth in the Agreement.

This Quote sets forth the terms and conditions for the licenses, solutions, hardware and services provided by Netsmart to Client and is subject to and incorporates the terms of the Master Agreement dated 08-01-2002 (the "Agreement").

#### **Payment Terms:**

All payment for the products and/or services included on this quote will be due according to the following payment schedule and terms:

a. Services

100% of Services fees due upon execution of this quote.

b. Subscriptions

Year 1 payment, due at Project Kickoff, will be pro-rated to 06-25. Subsequent years will be due annually in advance on the anniversary of that date.









QUOTE  Mendocino - PCE for RCS		
By and Between	And	
Netsmart Technologies, Inc.	Mendocino, County of Client Account Number: 0004028	
11100 Nall Avenue	1120 S Dora St	
Overland Park, KS 66211	Ukiah, CA 95482-6340	
("Netsmart")	("Client")	
Attention: April Collins, Senior Client Alignment Executive, Public Sector	Attention: Jenine Miller, Executive Sponsor	
	Telephone No: (707) 472-2355	
Telephone No: +1 (913) 272-2269 acollins@ntst.com	millerj@mendocinocounty.org	
Legal notices to be sent to: Contracts Notice@ntst.com	Legal notices to be sent to (if different):	

Client		
	(SIGNATURE)	
	(PRINTED NAME)	
	TITLE	
2 <del></del>	DATE	



Client #: 0004028 Quote #: Q-70299 Quote Date: 09-10-2024 Expiration Date: 11-09-2024

#### Schedule 1 - Scope of Use, Fees and Payment Terms

## **PROFESSIONAL SERVICE CHARGES:**

Services			
Product	QTY	Unit	Fees
Professional Services - Avatar Project Management	1	Fixed Fee	\$10,000.00
Professional Services - Avatar ProviderConnect Enterprise Implementation	1	Fixed Fee	\$30,000.00
954 955	88	Sub-Total	\$40,000.00

## RECURRING CHARGES:

Product	Term	QTY	Unit	Year 1 Fees
atar Web Services Suite SaaS 12 1 iderConnect Enterprise Subscription - Integration with Qualifacts			EACH	\$25,000.00
			Sub-Total	\$25,000.00

Notes: The recurring fee amount represents the full annual recurring fee at the contracted rates herein. The recurring fees paid during year one may vary based on proration described in the payment terms and product-specific term start dates identified within this quote or purchase agreement.

All annual recurring fees are subject to the annual increase set forth in the Agreement.

This Quote sets forth the terms and conditions for the licenses, solutions, hardware and services provided by Netsmart to Client and is subject to and incorporates the terms of the Master Agreement dated 08-01-2002 (the "Agreement").

## Payment Terms:

All payment for the products and/or services included on this quote will be due according to the following payment schedule and terms:

- a. Services
  - 100% of Services fees due upon execution of this quote.
- b. SaaS

Year 1 payment, due at contract execution, will be pro-rated to 06-25. Subsequent years will be due annually in advance on the anniversary of that date.







#### Mendocino - PCE for RCS

#### SCOPE OF WORK ("SOW")

## Netsmart Technologies, Inc. and Mendocino County

#### 1. Purpose

The purpose for this statement of work is to outline the requirements and deliverables for the implementation. The scope is based on the latest generally available software release, project timeline, and use of Plexus Foundations implementation methodology, Plexus Home content and recommendations. The details of the scope of services are included below.

#### 2. Project Duration

The following project start and end dates are estimates and are subject to adjustment based upon the Effective Date of the Agreement and both parties overall cooperation of such implementation. Netsmart requires a minimum of forty-five (45) days following the Effective Date of this Agreement to accommodate pre-project activities such as planning, staffing and technology activities. The detailed project plan will define the scope and estimated timing of Netsmart's work. Once the project plan is finalized, extended delays and changes in scope may result in changes to scheduling and services. Charges for additional services will be billed at Netsmart's then-current rates for such services.

#### 3. Scope of Services

July 2020 v1

ProviderConnect Enterprise	Scope of Services		
	a customizable secure web-based solution used to improve ers and payers to ensuring the efficient provision of quality care and		
Kick-off	Align on scope and expectations     Introduce project team members     Discuss project scope and objectives     Set expectations for project phases and deliverables		
Configuration & Testing	Enable FHIR for the system and run through supported workflows in both UAT and LIVE environments     Configuration:         UAT environment setup         LIVE environment setup         Configuration validation report         Deliverables:         Enable FHIR settings         Test each supported workflow in UAT environment         Validate configurations in LIVE environment          Integration testing will take place over one (1) week         Testing:		

Netsmart Add On SOW Page 1 of 3



	Daily 30-minute check-in calls to review testing findings
Fraining	Conduct training sessions on initial provider configuration settings and access controls Training: Train the Trainer, split into multiple calls Cover OAuth Portal settings and access controls Topics Covered: OAuth Portal settings Dictionary codes documentation Admission program codes linkage Staff/Practitioner ID alignment  Detailed training on various workflows and integration points Train the Trainer, up to one (1) hour per session, for up to 15 users Topics Covered: Client linking (Update Client Details) Admissions and discharges Diagnoses and women's health history Financial eligibility Cal-OMS (Admission, Annual Update, Discharge) CSI (Admission, Assessment)  Train on available tools, common errors, and support ticket logging Admin training, up to two (2) hours, for up to 15 users Topics Covered: Action Log usage Relevant PCE and non-PCE tables Common errors and solutions Logging Netsmart support tickets
Go-Live	The client is considered LIVE when the first task is documented in the LIVE environment  Support:  Netsmart will support up to one (1) week of Go-Live Support

## 4. Assumptions

- Netsmart will devote sufficient resources and timely communication to the project in order to assure its reasonable success.
- Professional services quotes do not include travel, living and travel time expenses, as all services will be delivered remotely, unless otherwise approved.

Netsmart Add On SOW July 2020 v1

Page 2 of 3



- Cancellation of events must be given two weeks prior to scheduled activities onsite, otherwise the Client will still be charged for travel that has been booked.
- Client will provide sufficient resources and timely communication to the project in order to assure its reasonable success. A training room will be available for the training sessions with working equipment and appropriate software loaded prior to the arrival of the Netsmart team if it is part of the planning and expectations for the project.
- Individuals scheduled to attend training will attend and participate in the entire session as defined by the agenda.
- Netsmart will share available recommended practices during the implementation.
  - Client will assign an individual who has authority and accountability for signing-off on project completion. This shall be a named individual.
  - Client is updated to current maintenance release at the beginning of the project.

#### 5. Location of Work & Client Responsibilities

All work by Netsmart will be conducted remotely.





Telephone No: +1 (913) 272-2269 acollins@ntst.com

Legal notices to be sent to: Contracts Notice@ntst.com

QUOTE  Mendocino County - CareConnect HIE Renewal			
By and Between	And		
Netsmart Technologies, Inc.	Mendocino, County of		
	Client Account Number: 0004028		
11100 Nall Avenue	Nall Avenue 1120 S Dora St		
Overland Park, KS 66211	Ukiah, CA 95482-6340		
("Netsmart")	("Client")		
Attention: April Collins, Senior Client Alignment Executive, Public Sector	Attention: Anthony Lemus, Dept Analyst		
	Telephone No: 7076210030		
Telephone No: +1 (913) 272-2269	lemusa@mendocinocounty.org		

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e-	(SIGNATURE)	
	(PRINTED NAME)	
	TITLE	
2 <del></del>	DATE	

Legal notices to be sent to (if different):



Client #: 0004028 Quote #: Q-73146 Quote Date: 10-30-2024 Expiration Date: 12-29-2024

Schedule 1 - Scope of Use, Fees and Payment Terms

## **RECURRING CHARGES:**

Subscription Product	Term	QTY	Unit	Year 1 Fees
CareConnect HIE Connector (CCD Transactions) SaaS	ctor (CCD Transactions)	TIERED BASED ON ENTERPRISE NAMED USERS	\$5,434.00	
-			Sub-Total	\$5,434.00

Notes: The recurring fee amount represents the full annual recurring fee at the contracted rates herein. The recurring fees paid during year one may vary based on proration described in the payment terms and product-specific term start dates identified within this quote or purchase agreement.

All annual recurring fees are subject to the annual increase set forth in the Agreement.

This Quote sets forth the terms and conditions for the licenses, solutions, hardware and services provided by Netsmart to Client and is subject to and incorporates the terms of the Master Agreement dated 08-01-2002 (the "Agreement").

### **Payment Terms:**

All payment for the products and/or services included on this quote will be due according to the following payment schedule and terms:

#### a. Subscriptions

Year 1 payment, due at Project Kickoff, will be pro-rated to 06-25. Subsequent years will be due annually in advance on the anniversary of that date.





QUOTE  Mendocino - OC Licenses and RSC Install			
By and Between	And		
Netsmart Technologies, Inc.	Mendocino, County of Client Account Number: 0004028		
11100 Nall Avenue	1120 S Dora St		
Overland Park, KS 66211	Ukiah, CA 95482-6340		
("Netsmart")	("Client")		
Attention: April Collins, Senior Client Alignment Executive, Public Sector	Attention: Anthony Lemus, Dept Analyst		
	Telephone No: 7076210030		
Telephone No: +1 (913) 272-2269 acollins@ntst.com	lemusa@mendocinocounty.org		
Legal notices to be sent to:	Legal notices to be sent to (if different):		
Contracts Notice@ntst.com			

Client		
	(SIGNATURE)	
	(PRINTED NAME)	
	TITLE	_
	DATE	



Client #: 0004028 Quote #: Q-63572 Quote Date: 05-07-2024 Expiration Date: 12-31-2024

## Schedule 1 - Scope of Use, Fees and Payment Terms

## **ONE-TIME CHARGES:**

License				
Product	OTY	Unit	Fees	
myAvatar ePrescribing 2 Codes (1 License for Each)	1	EACH	\$0.00	
	Av.	Sub-Total	\$0.00	

## PROFESSIONAL SERVICE CHARGES:

Services			
Product	OTY	Unit	Fees
Professional Services - Avatar Orders Console Install in 2 RSC - Home Meds Tab only	1	Fixed Fee	\$12,000.00
Professional Services - Avatar	1	Fixed Fee	\$8,000.00
Professional Services - OrderConnect <sup>01</sup> Avatar OrderConnect NX Implementation; comes from SO	1	Fixed Fee	\$0.00
•	•	Sub-Total	\$20,000.00

## **RECURRING CHARGES:**

Subscription				
Product	Term	QTY	Unit	Year 1 Fees
OrderConnect Base Fee <sup>01</sup> RSC Install	24	1	Each	\$1,650.00
OrderConnect - FULL SUITE - Prescriber Subscription <sup>01</sup>	24	3	NAMED USERS	\$4,118.40
OrderConnect - Non-Prescribing User Subscription <sup>01</sup>	24	10	NAMED USERS	\$1,716.00
*	•		Sub-Total	\$7,484.40

<u>Product</u>	<u>Term</u>	OTY	Unit	Year 1 Fees
Ultimedex Prescriber User Subscription <sup>91</sup>	24	5	EACH	\$204.00
Diagnosis Content on Demand Add-On	24	1	EACH	\$59.88
			Sub-Total	\$263.88

Notes: The recurring fee amount represents the full annual recurring fee at the contracted rates herein. The recurring fees paid during year one may vary based on proration described in the payment terms and product-specific term start dates identified within this quote or purchase agreement.

All annual recurring fees are subject to the annual increase set forth in the Agreement.



Client #: 0004028 Quote #: Q-63572 Quote Date: 05-07-2024 Expiration Date: 12-31-2024

# (1) - Those products notated with a (1) are subject to third party pass through terms available at: https://www.ntst.com/lp/pass-through-terms.

This Quote sets forth the terms and conditions for the licenses, solutions, hardware and services provided by Netsmart to Client and is subject to and incorporates the terms of the Master Agreement dated 08-01-2002 (the "Agreement").

## Payment Terms:

All payment for the products and/or services included on this quote will be due according to the following payment schedule and terms:

## a. Subscriptions

Year 1 payment, due at Project Kickoff, will be pro-rated to 06-30. Subsequent years will be due annually in advance on the anniversary of that date.

#### h Services

100% of Services fees due upon execution of this quote.

#### c. License

100% of License Fees due upon execution

#### d. Third Party Subscriptions

Year 1 payment, due at Project Kickoff, will be pro-rated to 06-30. Subsequent years will be due annually in advance on the anniversary of that date.



Client #: 0004028 Quote #: Q-72771 Quote Date: 10-22-2024 Expiration Date: 12-03-2024

QUOTE	
Mendocino - Additional Licenses	

By and Between	And
Netsmart Technologies, Inc.	Mendocino, County of
	Client Account Number: 0004028
11100 Nall Avenue	1120 S Dora St
Overland Park, KS 66211	Ukiah, CA 95482-6340
("Netsmart")	("Client")
Attention: Zach Humbard, Client Alignment Representative, Public Sector	Attention: Anthony Lemus, Sys Admin
The process of the second seco	Telephone No:
Telephone No: 9133484603	lemusa@mendocinocounty.gov
zhumbard@ntst.com	
Legal notices to be sent to:	Legal notices to be sent to (if different):
Contracts Notice@ntst.com	

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	(PRINTED NAME)	
	TITLE	
	DATE	



Client #: 0004028 Quote #: Q-72771 Quote Date: 10-22-2024 Expiration Date: 12-03-2024

## Schedule 1 - Scope of Use, Fees and Payment Terms

## **ONE-TIME CHARGES:**

License				
Product	OTY	Unit	Fees	
Avatar RADplus Concurrent User License Concurrent User #66-68	3	CONCURRENT USERS	\$7,920.00	
	**************************************	Sub-Total	\$7,920.00	

## **RECURRING CHARGES:**

Third Party Subscription	I m	O.M.	T ** ** T	** **
Product	Term	OTY	Unit	Year 1 Fees
AMA CPT Code Subscription <sup>01, 37</sup> Concurrent User #66-68	36	9	NAMED USERS	\$199.35
Diagnosis Content on Demand Add-On Includes access to the DSM-5 library for 2 additional named users	36	1	EACH	\$66.48
			Sub-Total	\$265.83

Product	Term	OTY	Unit	Year 1 Fees
Avatar RADplus Concurrent User Maintenance Concurrent User #66-68	36	3	CONCURRENT USERS	\$1,663.20
		Sub-Total	\$1,663.20	

Term	QTY	<u>Unit</u>	Year 1 Fees
36	3	CONCURRENT USERS	\$4,752.00
36	3	CONCURRENT USERS	\$514.08
	36	36 3	36 3 CONCURRENT USERS  36 3 CONCURRENT

Notes: The recurring fee amount represents the full annual recurring fee at the contracted rates herein. The recurring fees paid during year one may vary based on proration described in the payment terms and product-specific term start dates identified within this quote or purchase agreement.

All annual recurring fees are subject to the annual increase set forth in the Agreement.

 $\underbrace{ \text{(1) - Those products notated with a (1) are subject to third party pass through terms available at:} \\ \text{https://www.ntst.com/lp/pass-through-terms}.$ 



Client #: 0004028 Quote #: Q-72771 Quote Date: 10-22-2024 Expiration Date: 12-03-2024

(37) The American Medical Association (AMA) licenses access to the CPT codes on a calendar year basis. In the event client terminates this subscription mid-year, client shall be responsible for paying the entire annual fee for each year.

This Quote sets forth the terms and conditions for the licenses, solutions, hardware and services provided by Netsmart to Client and is subject to and incorporates the terms of the Master Agreement dated 08-01-2002 (the "Agreement").

#### **Payment Terms:**

All payment for the products and/or services included on this quote will be due according to the following payment schedule and terms:

#### a. Hosting

Year 1 payment, due at contract execution, will be pro-rated to 06-25. Subsequent years will be due annually in advance on the anniversary of that date.

#### b. License

100% of License Fees due upon execution

#### c. Third Party Subscriptions

Year 1 payment, due at contract execution, will be pro-rated to 06-25. Subsequent years will be due annually in advance on the anniversary of that date.

#### d. Support

Year 1 payment, due at contract execution, will be pro-rated to 06-25. Subsequent years will be due annually in advance on the anniversary of that date.