



Local. Renewable. Ours.

## The Option for Joining Sonoma Clean Power

June 21, 2016

# Mendocino Has Options

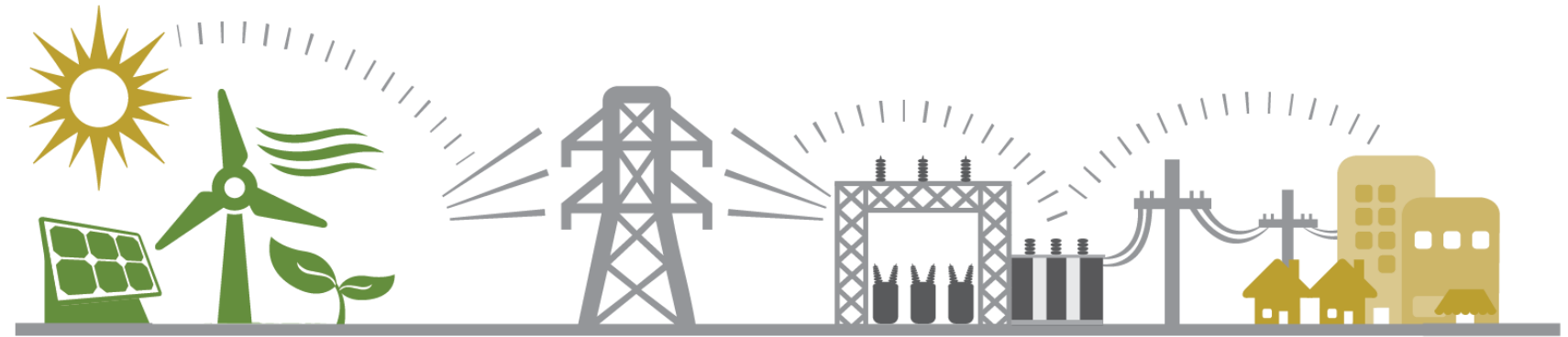
Keep current situation with PG&E as only supply option

Start its own community choice program

Join an existing community choice program

This presentation describes what it would be like to join  
Sonoma Clean Power

## What Community Choice Does



**source**

**SCP**

buys and builds  
cleaner energy  
supplies

**delivery**

**PG&E**

delivers energy,  
repairs lines

**customer**

**YOU**

choice, cleaner  
energy, local  
control and  
competitive rates

# For now... SCP SERVICE TERRITORY



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 Not a participating city



Cloverdale

Annapolis

Sea Ranch

101

Geyserville

Healdsburg

Windsor

Guerneville

Larkfield-Wikiup

Fulton

Jenner

Monte Rio

Forestville

Graton

Santa Rosa

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Occidental

Sebastopol

Kenwood

Glen Ellen

Rohnert Park

Bodega

Bodega Bay

Cotati

Penngrove

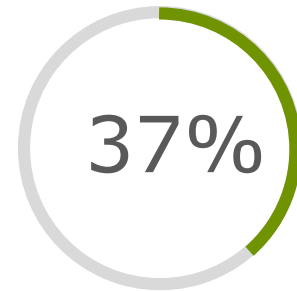
Sonoma

Boyes Hot Springs

Petaluma

101

# CleanStart



37% renewable power and growing to 50% by 2020

Competitive rates, currently 2% lower than PG&E (Jul 2016)

Default service

# EverGreen

100%

100% local renewable power

2.5 cents per kWh premium (about 13% extra)

Optional service available to all customers

70 MW New California Solar

15 MW New Local Solar

50 MW Local Geothermal

Negotiating New Calif Wind

\$890,000 paid to customers  
overproducing solar

\$3.5 million approved to  
support local programs

\$50 million in bill savings  
since program inception



# NetGreen



Improved net metering rates for customers with renewable energy systems

Bonus of 1 cent per kWh

Cash-out every May if credit balance exceeds \$100



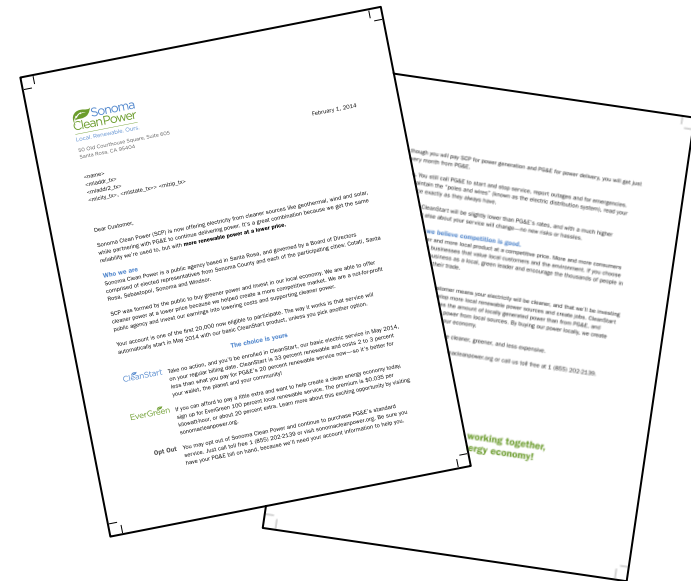
# Default Provider = Auto Enrollment

State law AB 117 established automatic enrollment in CCA program

Gives you choice in electricity providers

Can opt out of SCP and continue service with PG&E

SCP serves 88% of eligible customers today





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# Keeping it Simple

Still get just one bill from PG&E

SCP Generation Charge



## ENERGY STATEMENT

[www.pge.com/MyEnergy](http://www.pge.com/MyEnergy)

Account No: 1023456789-0  
Statement Date: 07/17/2014  
**Due Date: 08/07/2014**

### Service For:

Brenda Alvarez  
1234 Main Street  
Apt. 3C  
Santa Rosa, CA 95404

### Your Account Summary

Amount Due on Previous Statement	\$404.99
Payment(s) Received Since Last Statement	-404.99
Previous Unpaid Balance	\$0.00
Current PG&E Electric Delivery Charges	\$83.15
Sonoma Clean Power (SCP) Electric Generation Charges	42.97
Current Gas Charges	34.91

### Questions about your bill?

24 hours per day, 7 days per week  
Phone: 1-866-743-0335 or  
[www.pge.com/MyEnergy](http://www.pge.com/MyEnergy)

**Total Amount Due by 08/07/2014 \$161.03**

## Local Control Over Customer Programs

- Program can provide funds for local customer programs in efficiency, solar, and more
- Sonoma Clean Power is starting to promote electric vehicles powered by local renewables
- Long-term estimate of program funds that would be available for Mendocino is \$500,000 per year, but would vary.



## What are the Risks?

- Must meet power demands of customers
  - Short and Long term planning of load/demand
- Matching of Supply and Demand
  - Spot Market (uncertain)
  - Short, medium, and long term contracts
  - Owned Generation and Power Purchase Agreements
- Estimation of Power Supply Risks
  - Over or under estimation of demand

## What are the Risks?

- Regulatory Risks
  - CPUC, CEC, CARB, etc
  - Legislature
- Contract Risks
  - Contract defaults

## The Triple Firewall

General funds are not responsible for debts of CCA entity

- First, California law permits JPA members to have no liability for debts and obligations of the separate entity created by the JPA
- Second, the SCPA joint powers agreement did not require cities to become signatories to the JPA
- Third, all agreements of SCPA contain language that other party can only look to the assets of the separate JPA entity in case of default

## Process: Decisions

- SCP's Board of Directors to complete JPA update around Sep/Oct 2016... vote on whether to extend formal offer
- County of Mendocino and incorporated cities to pass resolution and ordinance asking for service
- Important to consider carefully, since decision should be considered permanent

## Startup Costs

- Costs of startup would be borne by SCP, but repaid by delaying customer program expenditures.
- Local Mendocino staff member to support local outreach and customer service. Could be funded by SCP.



## Draft Timeline for June 2017 Launch

- Oct 1, 2016 Decisions for service finalized
- Nov 1, 2016 Update Implementation Plan and file with CPUC
- Dec 31, 2016 CPUC certification and prelim. energy contracts
- Feb 1, 2017 Finalize energy contracts
- Mar 15, 2017 Customer enrollment noticing begins
- Apr 15, 2017 2<sup>nd</sup> enrollment notices
- May 15, 2017 Data cutover period
- Jun 1, 2017 Service begins

## Draft Timeline for May 2018 Launch

- Feb 1, 2017 Decisions for service finalized
- Mar 15, 2017 Update Implementation Plan and file with CPUC
- Jun 30, 2017 CPUC certification and prelim. energy contracts
- Nov 30, 2017 Finalize energy contracts
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- Mar 15, 2018 2<sup>nd</sup> enrollment notices
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