

FY 2016-17 2ND QUARTER REPORT

March 7, 2017

COUNTY OF MENDOCINO



PRESENTATION OUTLINE

- Board Goals & Priorities
- Legislative Updates
- Economic Outlook
- Discretionary Revenue
- Review of Budget Unit 1000
- Department 2nd Quarter Reports
- Labor Update
- Recommended 2nd Quarter Adjustments
- Wrap-up



Budget Development Guidelines

- **Maintain Current Levels of Service**
- **Invest in County Infrastructure**
- **Focus on Financial Sustainability and Identify Cost Savings Whenever Possible**



BOARD GOALS & PRIORITIES

Board of Supervisors' Goals

- **Fiscal Stability**
 - One-time revenue will not be used for on-going expenses
- **Financial Sustainability**
 - Debt mitigation & elimination
 - Maintain reserve policy
- **Organizational Development**
 - Investing in the organization's future through the Leadership Initiative, succession planning, and recruitment and retention practices
 - Identify and measure departmental performance metrics, including the balancing of location-based provision of county services



Board Budget Priorities

- Investment in Roads
- Economic/Business Development
 - Broadband
 - Permit Fee Waiver Program
 - Support New Housing Development
 - Grant Writer Program
- Support for Emergency Services
- Homeless Issues
- Support Community Partners



LEGISLATIVE UPDATE

- State Budget
 - Fiscal Outlook
 - Health and Human Services
 - IHSS (MOE)
 - Proposition 56 - Research & Prevention Tobacco Tax
 - Transportation
 - Agriculture, Environment and Natural Resources
 - Federal Budget/Local Impacts

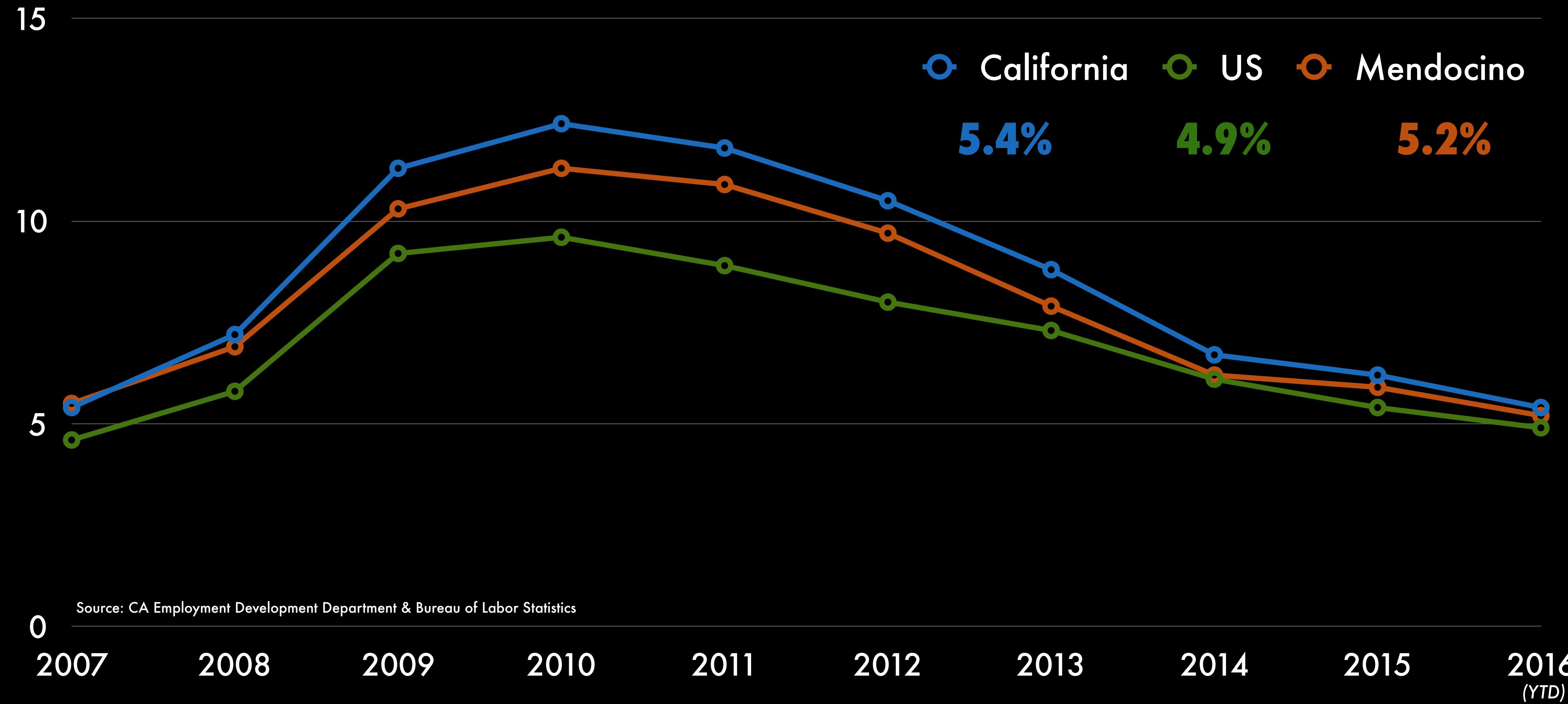


ECONOMIC OUTLOOK

- **Unemployment rate**
- **Residential property values**
- **Major discretionary revenues**
- **Post-election uncertainty**

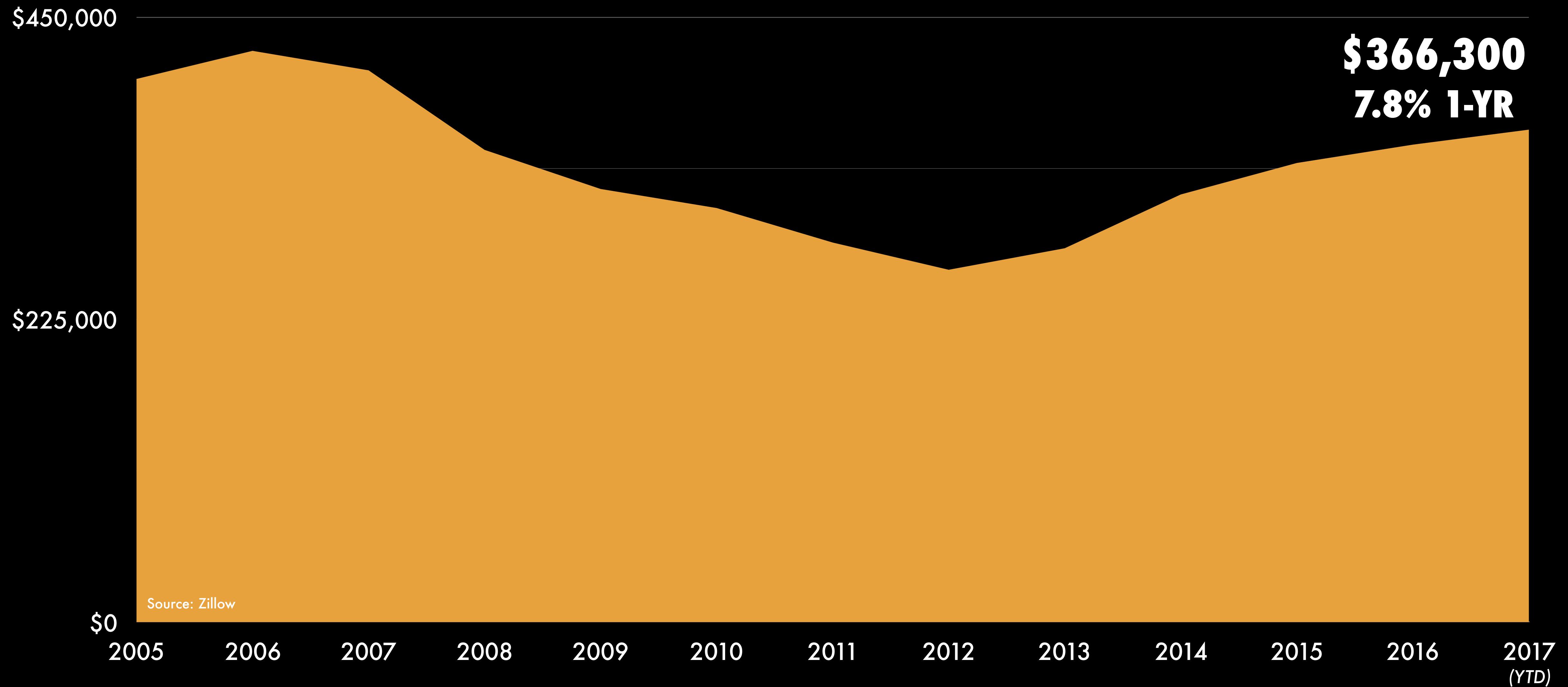


UNEMPLOYMENT RATE

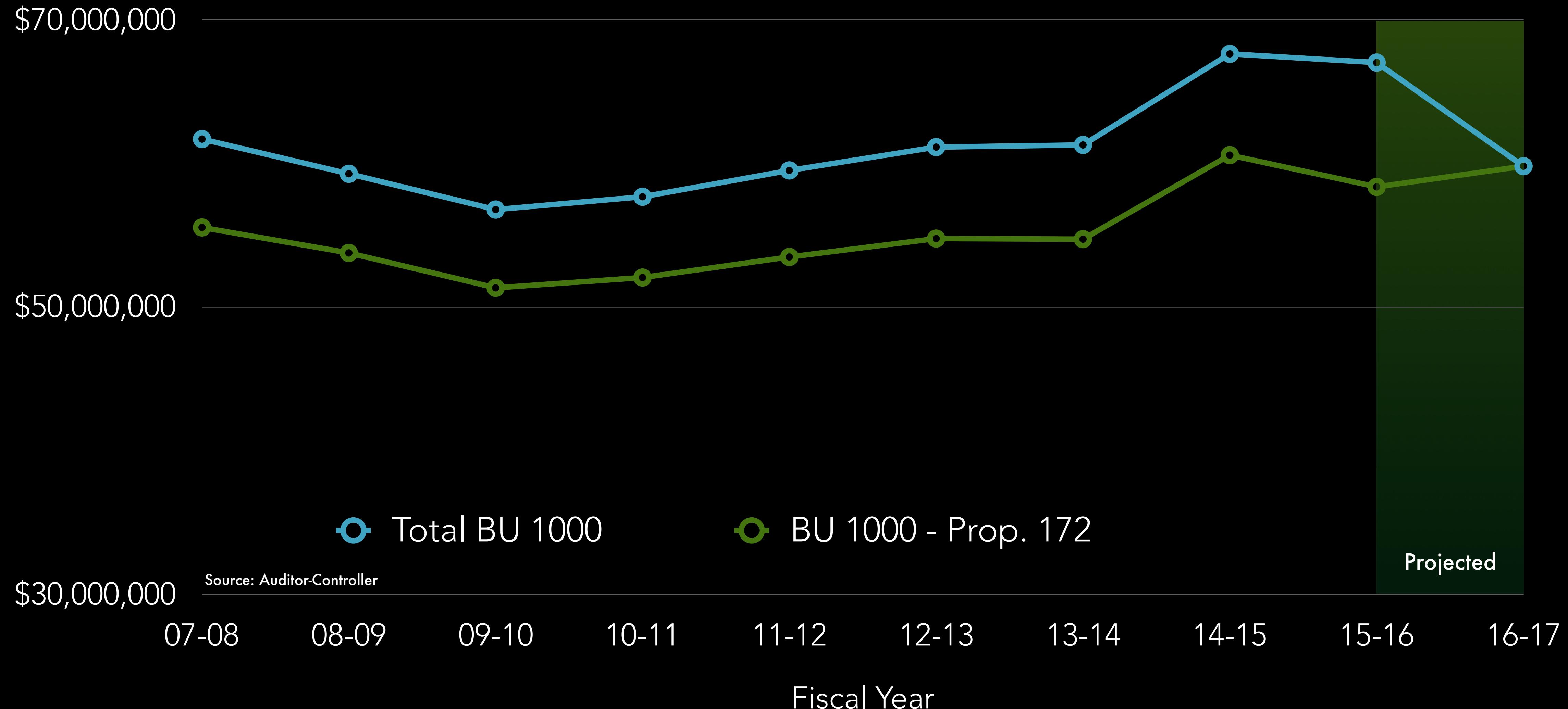


Source: CA Employment Development Department & Bureau of Labor Statistics

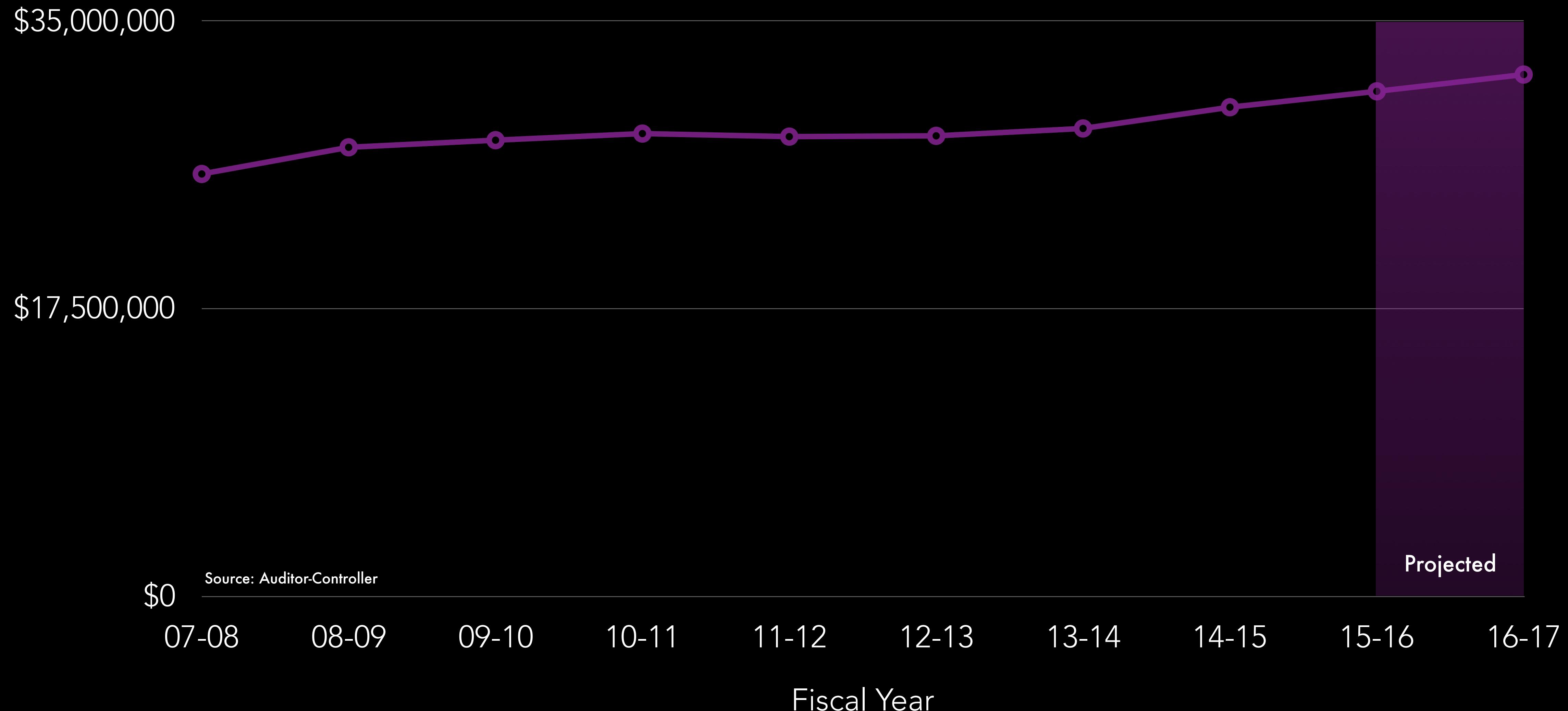
RESIDENTIAL PROPERTY VALUES



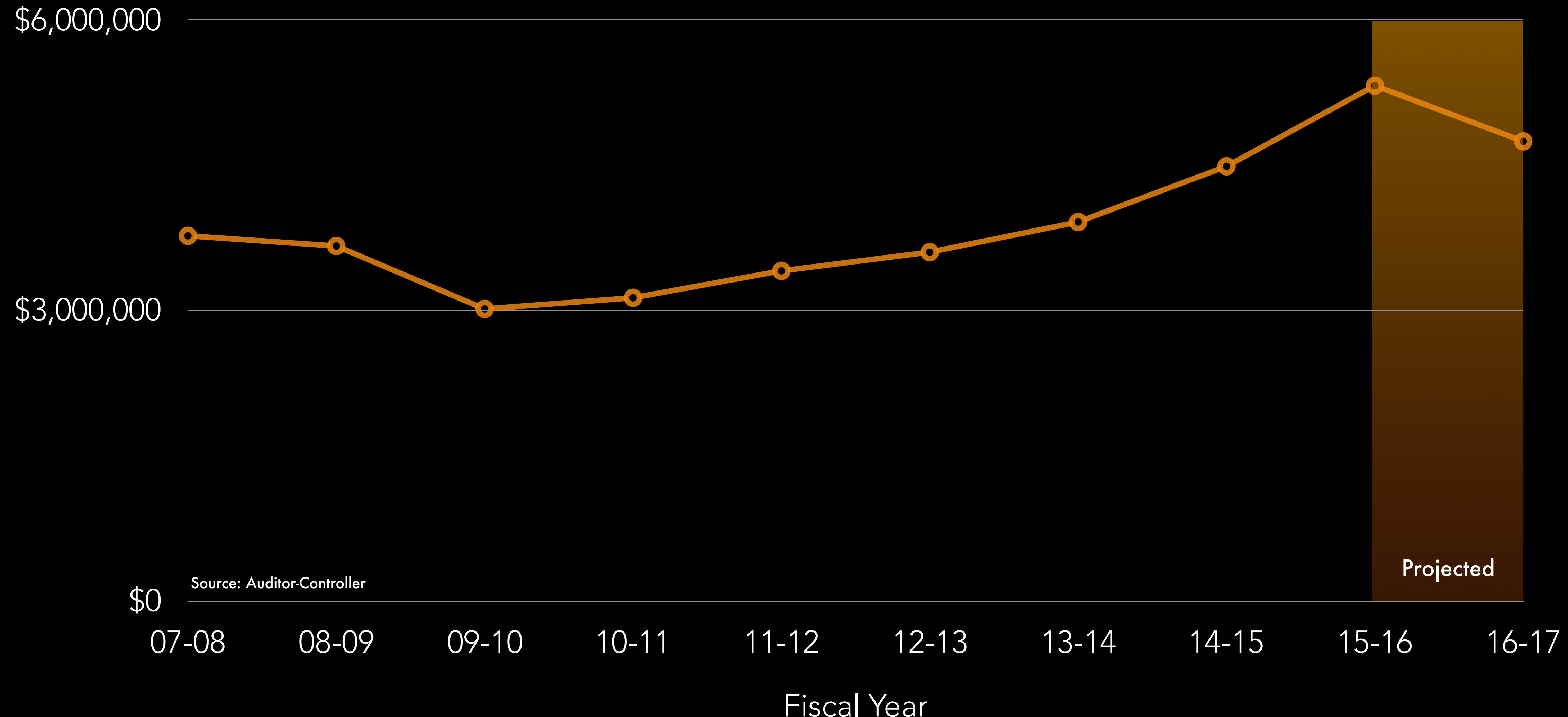
DISCRETIONARY REVENUE



SECURED PROPERTY TAX REVENUE



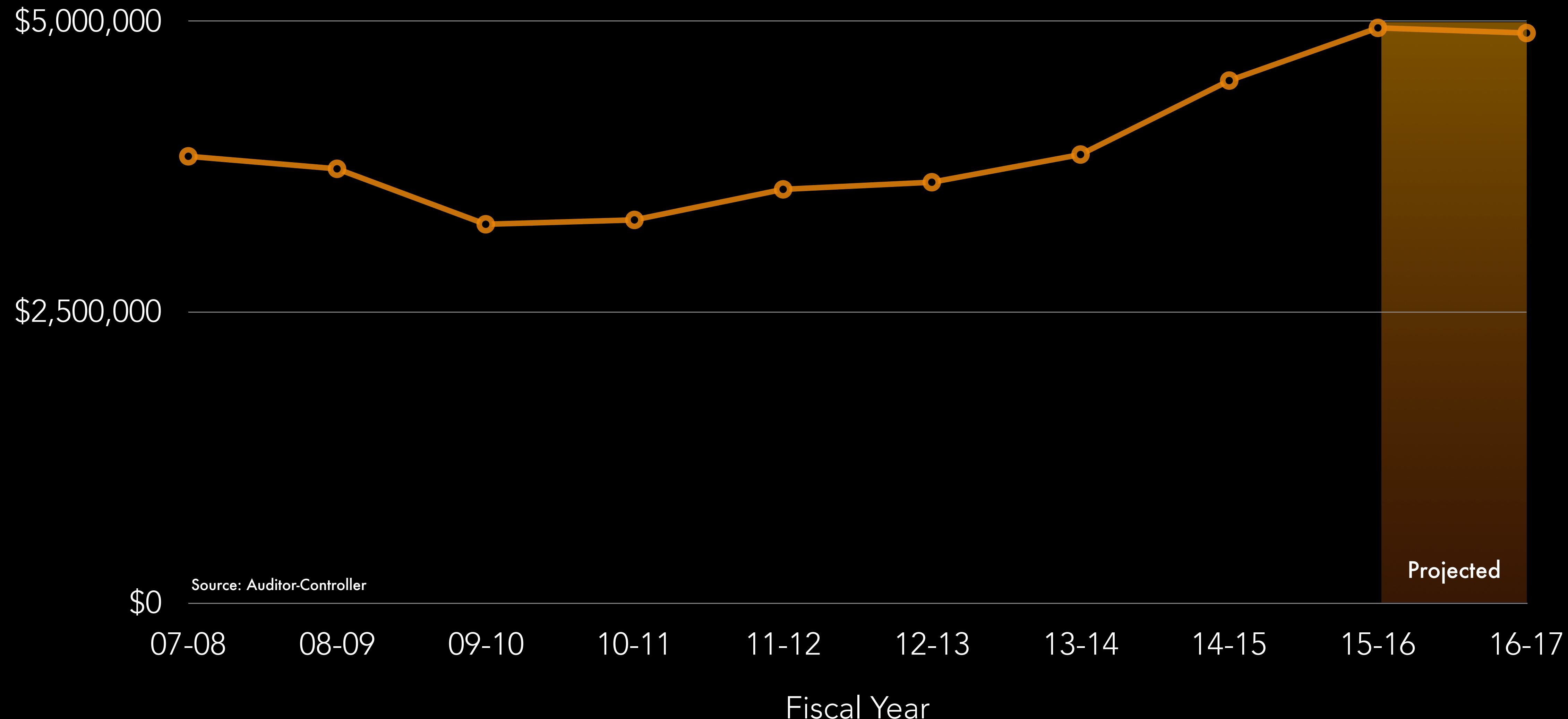
SALES TAX REVENUE - 1% COUNTY SHARE



CA FUEL PRICES - MONTHLY AVG.



TOT REVENUE



Revenue Description		2012/13 Adopted Budget	2012/13 Actual	2013/14 Adopted Budget	2013/14 Actual	2014/15 Adopted Budget	2014/15 Actual	2015/16 Adopted Budget	2015/16 Actual	2016/17 Adopted Budget	2016/17 Actual thru 12/31/2016	2016/17 Projected Auditor
Current Secured Property Tax	821110	28,450,000	28,021,871	28,500,000	28,470,016	28,980,000	29,763,529	30,500,000	30,730,136	31,526,000	17,610,406	31,750,000
Current Unsecured Property Tax	821120	1,027,000	990,837	960,000	1,036,384	1,020,000	961,540	960,000	1,005,803	1,000,000	995,371	1,000,000
Current Supplemental Roll Taxes	821130	0	(141,357)	0	126,805	128,000	249,292	250,000	327,276	250,000	163,059	325,000
Prior Year Secured Taxes	821210	0	1,548,638	0	142,883	140,000	(12,096)	0	(2,731)	0	0	0
Prior Year Unsecured Taxes	821220	100,000	60,659	80,000	28,573	25,000	65,483	50,000	44,674	50,000	20,183	50,000
Penalties & Cost on Delinquent Taxes	821400	660,000	617,764	600,000	751,558	650,000	729,599	600,000	696,543	650,000	20,044	650,000
Sales and Use Tax - County 1% Share	821500	3,500,000	3,605,583	3,750,000	3,917,219	4,200,000	4,491,936	4,700,000	5,325,470	4,100,000	2,277,334	4,750,000
Sales and Use Tax - Public Safety	821510	6,000,000	6,368,096	6,700,000	6,558,646	6,700,000	7,049,260	7,200,000	6,888,143	0	0	0
Timber Yield Taxes	821600	250,000	262,473	210,000	240,504	250,000	334,076	300,000	381,912	325,000	297,861	325,000
Highway Property Rentals	821700	0	3,475	0	2,239	0	0	0	0	0	0	0
Room Occupancy Tax	821701	3,600,000	3,617,553	3,700,000	3,855,504	3,900,000	4,491,130	4,400,000	4,944,101	4,900,000	2,315,790	4,900,000
Property Transfer Tax	821702	400,000	395,302	420,000	446,610	450,000	521,472	500,000	791,430	600,000	296,434	600,000
Property Tax In Lieu of VLF Revenues	821704	9,882,962	9,882,962	10,007,487	10,007,487	10,180,000	10,203,634	10,517,000	10,516,886	10,750,000	0	10,750,000
Property Tax In Lieu of Sales Tax (Triple Flip)	821705	1,239,977	1,239,977	1,233,601	1,233,601	1,234,000	1,423,231	554,200	554,203	0	0	0
Williamson Act Replacement Tax	821706	500,000	455,051	460,000	442,987	440,000	458,533	450,000	487,555	480,000	287,558	500,000
Franchise Fees	822210	730,000	722,223	725,000	744,938	725,000	757,841	750,000	777,701	750,000	50,120	750,000
Forfeiture and Penalties	823300	0	0	0	41,518	0	2,221	0	0	0	0	0
Interest Income	824100	130,000	201,618	175,000	161,387	200,000	123,905	100,000	218,285	110,000	54,510	200,000
Motor Vehicle In Lieu	825150	0	39,189	0	32,434	30,000	31,306	30,000	29,876	30,000	0	30,000
SB90 Reimbursement (State Mandated Cost)	825398	0	250	0	1,502	347,070	347,070	0	0	0	0	0
Open Space Subvention (Williamson Act)	825454	0	0	0	0	0	0	0	0	0	0	0
Homeowner's Property Tax Exemption	825481	305,000	306,713	307,000	300,233	300,000	303,601	300,000	295,028	300,000	0	300,000
State Other: (State Roundabout Tax Shift)	825490	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000
Federal Grazing Fees	825650	0	118	0	116	0	1,138	0	1,421	0	0	0
Federal Land In Lieu Taxes	825660	489,300	489,299	535,879	535,879	591,815	591,815	558,500	606,453	550,000	630,421	650,000
Federal Other	825670	1,000	1,338	1,000	1,278	1,200	1,337	1,300	1,301	1,200	1,349	1,349
Other Gov't Agency Revenue (County RDA return)	825810	70,000	39,890	65,000	168,553		0	0	0	0	0	0
Solid Waste Fee	826315	0	0	0	0	0	0	0	0	0	0	0
County Cost Plan Charges/Property Tax Admin Fee	826402	730,802	664,276	518,000	599,630	720,000	882,488	1,067,800	1,025,867	1,310,665	0	1,310,665
Prior Year Revenue	827400	0	0	0	0	0	2,678,496	223,000	264,979	0	2,153	5,000
Sale of Fixed Assets	827500	0	45,196	5,104	82,104		33,679		45,034	0	13,660	13,660
Other Sales	827600	0	0	0	0	0	0	0	0	0	0	0
Card Rebate Programs - US Bank & B. of America	827700	4,000	7,707	4,000	23,485	35,000	59,093	56,700	58,322	55,000	27,918	75,000
Refund Jury & Witness Fees	827701	0	15	0	34	0	15	0	45	0	0	275
Donations	827707	0	0	0	0	0	0	0	0	0	0	0
Tobacco Settlement Funds	827715	780,000	1,176,569	780,000	773,492	770,000	765,727	765,700	757,118	760,000	0	760,000
Operating Transfers In (Mental Health A-87)	827802	402,693	402,857	453,000	448,033	386,558	205,525	138,100	138,190	0	0	0
Total		59,382,734	61,156,139	60,320,071	61,305,633	62,533,643	67,645,875	65,102,300	67,041,020	58,627,865	25,194,172	59,825,949

DEPARTMENTAL REVIEW - GENERAL FUND

- BU 1130 Treasurer-Tax Collector (page #13)
- BU 1210 County Counsel (page #14)
- BU 1610 Facilities (page #14)
- BU 1920 Retirement (page #15)
- BU 2012 Court Collections (page #16)
- BU 2310 Sheriff-Coroner (page #18)
- BU 2510 Jail (page#18)
- BU 2550 Juvenile Hall (page #19)
- BU 2860 Animal Care (page #20)



DEPARTMENTAL REVIEW - NON GENERAL FUND

- BU 2840 Fish and Game Commission (page #26)
- BU 2861 Mobile Spay & Neuter (page #27)
- BU 4050 Mental Health (page #28)



DOT - ROADS & STORM DAMAGE

- BU 3010 - DOT Administration and Road Maintenance (page #27)
- BU 3030 - DOT Storm Damage (page #27)
 - Update on Road Conditions



HUMAN RESOURCES - LABOR UPDATE

Bargaining Unit	Employee Count 2/18/16*	Contract Status	Contract Start Date	Contract End Date
MCPAA	28	In Negotiations	1/1/2015	12/31/2016
DSA	142	Current	7/1/2014	6/30/2017
MCLEMA	9	Current	7/1/2014	6/30/2017
SEIU	755	Current	7/1/2015	6/30/2017
Confidential	30	Current	9/1/2015	8/31/2017
MCPEA	39	Current	10/1/2015	9/30/2017
Management	52	Current	10/1/2015	9/30/2017
Department Heads	15	Current	9/1/2015	8/31/2018
Unrepresented	26	Current	9/1/2015	8/31/2018



ATTACHMENTS

- **Exhibit A - BU 1000 Revenue Forecast for FY 2016-17**
- **Exhibit B - Resolution**
- **Attachment A - FY 2016-17 2nd Quarter Adjustments**



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