

# REQUEST FOR QUOTATIONS

(GOODS OR GOODS AND SERVICES - THIS IS NOT AN ORDER)

**RETURN QUOTATIONS TO:** COUNTY OF MENDOCINO  
841 Low Gap Road  
Ukiah CA 95482  
(707) 234-6050; (707) 463-4673 (fax)

**QUOTE NUMBER:** 49-16

**Job/Project Description:**  
N/A

**ISSUE DATE:** December 8, 2016

THIS BID/QUOTE MUST BE DELIVERED TO THE COUNTY PURCHASING AGENT BEFORE 2:00 P.M OF THE DATE BELOW:

**DUE DATE:** December 23, 2016

QUOTATIONS MUST BE RECEIVED BY CENTRAL SERVICES NO LATER THAN THE DATE AND TIME LISTED ABOVE

**TO:** **Zumwalt Ford**  
Attn: Fleet Sales  
21 South Main Street  
Saint Helena Ca. 95474



## BIDDERS INSTRUCTIONS

- Please quote hereon your lowest price for the articles or services specified below. No charge for packing, drayage or for any other purpose will be allowed over and above the prices quoted.
- The right is reserved to accept or reject quotations on each item separately or as a whole.
- Fill in complete information before returning.
- If substitutes are offered give full explanation.
- Do not quote on articles you cannot supply.
- Please Read General Provisions (Attachment A), and General Conditions for Purchase Orders (Attachment B).
- All products delivered must conform to current specifications of Title 8, California Safety code – OSHA.
- Vendor agrees to be enrolled in the County of Mendocino ePayables program as the preferred payment method: ☐ Yes\* ☐ No  
*If yes, please see attached "Mendocino County ePayables Information"*

**FOR DELIVERY TO:** Central Services 841 Low Gap Road, Ukiah, CA 95482 **FOB DESTINATION**

ITEM NO.	AMT.	UNIT	DESCRIPTION	UNIT	UNIT PRICE	EXTENSION
1	5	EA	Ford Interceptor Utility Police SUV (See Spec Sheet)	1	\$31,263.17	\$156,319.60
			Please refer to attached bid/quote specifications.			
			This is a sealed bid, sealed bids only!			
			Please refer to attached bid/quote specifications.			
						\$156,319.60

**THIS FORM MUST BE COMPLETED, SIGNED AND DATED FOR YOUR QUOTE TO BE VALID.**

THE UNDERSIGNED OFFERS AND AGREES TO FURNISH THE ABOVE ARTICLES AND/OR SERVICES, AT THE PRICES AND TERMS STATED SUBJECT OT THE TERMS AND CONDITIONS OF THIS INVITATION FOR BID/QUOTE INCLUDING, WITHOUT LIMITATION, THE TERMS ON THE REVERSE SIDE HEREOF AND ATTACHED.

Signature: *EO Alfaro*  
Printed name: EO ALFARO

Date 12/21/2017

Phone: (707) 963 2771  
SUBJECT TO CASH DISCOUNT  
OF \_\_\_\_\_ % in \_\_\_\_\_ DAYS



## ATTACHMENT A GENERAL PROVISIONS

### 1. BRANDS

Unless otherwise stated, the use of the name or a manufacturer, or of any special brand or make in describing any item contained in these specifications and proposals does not restrict quoters to that manufacturer's specific article. This means is used simply to indicate the character or quality of the article desired. The equipment on which proposals are submitted must be acceptable as equal in character, quality, and utility to brand and/or make indicated herein. The make or grade of the article on which a quotation is submitted should be stated in the quotation in every instance. Unless otherwise stated, it will be understood to be the specific article named in the proposal.

### 2. QUOTATIONS:

If quotation is on an "All or Nothing" basis, bidder must so state.

Cash discount must be shown on quotation; otherwise prices will be considered net.

Time of delivery is a part of the quotation and must be adhered to. If it is impossible to meet delivery specified in Request for Quotations, quoter shall state best delivery possible in the column provided opposite an individual item or in the space provided for all items. Time, if stated as a number of days, shall mean calendar days.

### 3. TAXES:

Quoters must not include Federal Excise Taxes in quotation. Exemption certificate will be furnished to the successful quoter.

### 4. SAMPLES:

Samples of items, when required, must be furnished free of expense to the County of Mendocino and if not destroyed by tests will, upon request, be returned at the quoter's expense. Samples of selected items may be retained for comparison.

### 5. SUBMISSION OF BIDS:

Quotations and modifications or corrections thereof received after the closing time specified will not be considered.

Quotations will not be accepted via telephone or facsimile unless specifically approved by the Purchasing Office in advance.

### 6. AWARDS:

The County of Mendocino reserves the right to accept quotations on individual items listed, on groups of items, or on the proposal as a whole, to reject any and all quotations, to waive any informality in the quotations, and to accept the responsive quotation that appears to be for the best interest of the County of Mendocino.

In determining the successful quoter, the quoted prices will be given prime consideration. However, quality, delivery, warranty, suitability, compatibility with existing equipment and manufacturer's and/or vendor's reputation will be considered along with any other relevant facts.

### 7. PAYMENT:

Payments shall be made upon submission of itemized invoices in duplicate, at the prices stipulated on the purchase order, for supplies or equipment delivered and accepted or services rendered and accepted, less deductions, if any, as provided on the purchase order.

### 8. DISTRICT PARTICIPATION BY PUBLIC ENTITIES WITHIN MENDOCINO COUNTY:

Any or all Mendocino County tax-supported agencies such as schools and cities within the jurisdiction of Mendocino County who wish to participate shall be included in this quote. However, a separate contract or purchase order originating with such an agency and based on the net prices herein shall be arranged by the vendor.

### 9. PRICES AND TERMS:

Unless stipulated otherwise, prices and terms quoted herein shall be made available to other public agencies.

### 10. SUSTAINABLE PRACTICES AND PROCUREMENT OF RECYCLED PRODUCTS

The Board of Supervisors has committed the County of Mendocino to the purchase and use of recycled products which will contribute to the conservation and protection of the resources referenced within this bid/quote. Further, it is the policy of Mendocino County to:

- Institute practices that reduce waste by increasing efficiency and effectiveness; and
- Purchase products that minimize environmental impacts, toxics, pollution, and hazards to worker and community safety to the greatest extent practicable, and purchase products that include recycled content, are durable and long-lasting, conserve energy and water, use agricultural fibers and residues, reduce greenhouse gas emissions, and use unbleached or chlorine free manufacturing processes, are lead-free and mercury-free.

### 11. LOCAL VENDOR PREFERENCE:

The County of Mendocino has established a local vendor preference. All informal and formal Invitations to Bid or Quote are evaluated with a 5% preference for local vendors. The vendor must claim local vendor preference to be considered. Please note the following exceptions:

- a. Those contracts which State Law or, other law or regulation precludes this local preference.
- b. Public Works construction projects.

"Local" vendor will be approved as such when, 1) it conducts business in an office with a physical location within the County of Mendocino; 2) it holds a valid business license issued by the County, and will be asked the name of the Local Agency which issued the license; and 3) business has been conducted in such a manner for not less than six (6) months prior to being able to receive the preference, said vendor will be asked the business address and how many years the business has been at that location.



**ATTACHMENT B**  
**MENDOCINO COUNTY**  
**GENERAL CONDITIONS FOR PURCHASE ORDERS**

The following provisions are hereby made a part of the Purchase Order contract and Vendor, by the acceptance of this order, the signer agrees thereto:

1. All products delivered must conform to the current specifications of Title 8, California Safety Code (CAL-OSHA).
2. No alteration in any of the terms, delivery, price, quality, quantities, or specifications of this order will be effective without prior consent of the Purchasing Agent of the County of Mendocino.
3. No charges will be allowed for packing, wrapping bags, containers, reels, etc., unless otherwise specified.
4. Time of delivery is part of the essence of this contract and the order is subject to cancellation for failure to deliver on time.
5. Materials purchased are subject to the approval of the County of Mendocino and, if rejected, are held subject to Vendor's risk and expenses incurred for their return.
6. PURCHASE ORDER NUMBER MUST appear on all invoices, packing lists, packages, shipping notices, instruction manuals, and any correspondence.
7. ITEMIZED PACKING LIST shall be enclosed in each box or package.
8. All specifications and plans referred to in this order shall form a part of the contract.
9. Vendor warrants articles supplied under this contract to conform to specifications herein, to be fit and sufficient for the purpose manufactured, merchantable, of good material and workmanship, and free from defect.
10. Purchase Orders will be paid only after all items on the order have been shipped and received and all invoices have been received by the Purchasing Agent.
11. Cash discount period on all invoices shall commence on the date correctly completed invoice(s) or shipment is received by the County of Mendocino, whichever is later. If an adjustment or damage occurs on a shipment subject to cash discount, discount will be taken effective on the date final approval for payment is authorized. For the purpose of earning the discount, payment is deemed to be made on the date of mailing of the County warrant or check.
12. The County of Mendocino must pay California state and local sales tax, unless Purchase Order specifically indicates exemption.
13. The County of Mendocino is exempt from Federal Excise and Transportation taxes. Exemption certificate will be furnished upon request.
14. Liens: Vendor, by accepting this Purchase Order, warrants and represents that the goods, wares, or merchandise ordered herein are free and clear from all claims and liens of any nature.
15. Vendor shall hold the County of Mendocino, its officers, agents, servants, and employees harmless from liability of any nature or kind because of use of any copyrighted or un-copyrighted composition, secret process, patented or un-patented invention, articles or appliances furnished or used under this order, and agrees to defend, at its own expense, any and all action brought against the County of Mendocino or Vendor because of the unauthorized use of such articles.
16. By Board Resolution, any claim over six months old must be presented to the Board of Supervisors for payment approval.
17. Upon Vendor request, the County of Mendocino will pay up to 50% down prior to receiving the items and the remaining 50% will be paid after the items are delivered to the destination. In no instance shall the County of Mendocino pay more than 50% prior to receiving the items.

## MENDOCINO COUNTY ePAYABLES INFORMATION

The County of Mendocino is currently making electronic payments to all of our vendors and suppliers who qualify. To achieve this more efficient form of payment, the County has partnered with Bank of America and their ePayables credit card program. This electronic initiative will yield many benefits to its participants:

- Expedited receipt of cash – electronic payments provide cash flow benefits by eliminating mail and paper check float
- Elimination of check processing costs
- Remittance data transmitted with payment for more efficient back-end reconciliation
- No collection costs associated with lost or misplaced checks
- Reduced exposure to check fraud
- More efficient handling of exception items
- Fits with existing accounting software – requires no purchase of software, no modifications to existing accounts receivable system and no change to bank accounts.
- Going green with paperless electronic payments help conserve the environment by eliminating printing and mailing of paper checks.

For information regarding the payment process, please contact Dennis Dow [dowd@co.mendocino.ca.us](mailto:dowd@co.mendocino.ca.us) or 707-234-6864.

Additional information regarding the Bank of America Program is also available at:

[http://corp.bankofamerica.com/business/ci/landing/epayables-vendors?cm\\_mmc=sb-general\\_-vanity\\_-sg01vn000r\\_epayablesvendors\\_-na](http://corp.bankofamerica.com/business/ci/landing/epayables-vendors?cm_mmc=sb-general_-vanity_-sg01vn000r_epayablesvendors_-na)

*If vendor agrees to be enrolled as an ePayables vendor, the Auditor's office will email them a welcome letter with instructions on how to sign-up.*



**COUNTY OF MENDOCINO – FACILITIES AND FLEET DIVISION**

**SPECIFICATION: MOTOR VEHICLE  
2017 FLEET MID-SIZED 4x4 SUV  
FORD INTECEPTOR UTILITY POLICE SUV  
QUANTITY NEEDED: 5  
COLOR: OXFORD WHITE**

**VENDOR:** ZUMWALT FORD (707) 963-2771 EO

**VEHICLE DESCRIPTION: STANDARD EQUIPMENT PLUS THE FOLLOWING OPTIONS: 52P, 18W, 18X, 43D, 51S, 59E, 60R, 66A, 63B, 76R, 85R, 549, 61R, 17A, 63V, 63B, 18D, 92R, FRONT PUSH BUMPER – SETINA BODY 16" (PB100 STEEL CONSTRUCTION)**

**REPLACING VEHICLES**

23-391, 23-419, 23-435, 23-436, 23-463

SPECIFICATION	INCLUDED	NOT- INCLUDED	OTHER OPTIONS
<b>FUEL ECONOMY</b>			
City min.:16	YES		
Highway min.: 23	YES		
Combined: 19	YES		
Fuel: Reg/Unl.	YES		
<b>POWER TRAIN</b>			
Engine: V6	YES		
Horse Power:300	YES		
Drive Type: 4WD		NO	304 HP
Transmission: Automatic	YES		(ALL WHEEL DRIVE yes)
<b>SUSPENSION &amp; HANDLING</b>			
Front Suspension: I-Beam	YES		
Rear Suspension: Multi-Link	YES		
Steering Activation: Electric Power Assist	YES		
Steering Type: Rack-Pinion	YES		
Brakes: 4 Wheel Disk	YES		
<b>WHEELS AND TIRES</b>			
Tires: All Terrain		NO	(A/S BSW yes)
Wheel Diameter: 17"		NO	18 inch yes
Wheel Width: 265/70R17		NO	245/55R18 yes
<b>SAFETY AND SECURITY</b>			
Passenger Front Impact Airbag	YES		
Driver Side Impact Airbag: Seat-mounted	YES		
Passenger Side Impact Airbag: Seat-mounted	YES		
Overhead Airbag: Curtain	YES		
Front Passenger Airbag Occupancy Sensor	YES		
Side Impact Beams	YES		
Height-Adjustable Seatbelts: Front	YES		
Seatbelt Pre-Tensioners: Front	YES		
Backup camera	YES		
ABS: 4-Wheel	YES		

SPECIFICATION: MOTOR VEHICLE  
2016 MIDSIZED 4x4 SUV



Panic Brake Assist	YES	NO	(Hydraulic Brake Assist) YES
Traction Control ABS and Driveline	YES		
Electronic Stability Control	YES		
Panic Alarm		NO	
Security System		NO	
Immobilizer		NO	
<b>LIGHTING AND INSTRUMENTS</b>			
Headlight Beam: Halogen	YES		
Exterior Light Control: Fully Automatic	YES		
Delay Off Headlamps	YES		
Daytime Running Lights	YES		
Dome Light Fade	YES		
Illuminated Entry	YES		
Front Reading Lights	YES		
Windshield Wipers: Variable/Intermittent	YES		
Window Tint	YES		Dark tint all windows excluding front driver/passenger window
Tachometer	YES		
Engine Temperature Gauge	YES		
Low Fuel Warning	YES		
Low Tire Pressure Warning: Tire Specific	YES		
Maintenance Reminder	YES		
Driver Information: Center	YES		
Exterior Temperature	YES		
Clock in Radio Display	YES		
Compass	YES		
Trip Computer	YES		
<b>BODY EXTERIOR</b>			
Body Material: Full Galvanized Steel	YES		Classic Silver Metallic
Number of Doors: 4	YES		
Driver Mirror: Power Remote	YES		
Passenger Mirror: Power Remote	YES		
Front Bumper: Body-colored	YES		
Rear Bumper: Body-colored	YES		
<b>VEHICLE INTERIOR</b>			
AM/FM	YES		
Air Conditioning: Manual	YES	NO	
External Digital Memory Control			
Door Locks: Power with 2 Stage Unlock	YES		
Remote/Keyless Entry: Key Fob (all doors)		NO	(ONLY KEYS needed) (NO KEY FOBs)
Front Windows: Power	YES		
Rear Windows: Power	YES		
Cargo Tie Downs	YES		
Cruise Control w/Steering Wheel Controls	YES		
Front Beverage Holders	YES		
Rear Beverage Holders		NO	(2) Side of each Door yes cupholders
12V DC Power Outlet: 2	YES		
Passenger Door Bin: Yes	YES		
Overhead Console:	YES		
Floor Console		NO	
Glove Box: Illuminated	YES		
Driver Vanity Mirror: Illuminated	YES		
Tilting Steering Wheel: Manual	YES		
Telescoping Steering Wheel: Manual		NO	
<b>SEATS AND TRIM</b>			
Seating Capacity: 3 <sup>rd</sup> Row Seating		NO	No 3 <sup>rd</sup> row seat



Driver Seat Way Direction Control:	YES		6 WAY POWER YES
Front Passenger Seat Way-Direction Control:	YES		2 WAY MANUAL YES
Front Head Restraints: Adjustable	YES		
Rear Head Restraints: Adjustable	YES		
Rear Bench Seat: Folding 60-40	YES		
Seat Material: Cloth	YES		
Floor Mats: Vinyl Front/Rear		NO	
Floor Trim: Carpet		NO	
Headliner: Cloth	YES		
Steering Wheel: Urethane	YES		
<b>ENTERTAINMENT/COMMUNICATION</b>			
AM/FM Radio	YES		
External Digital Memory	YES		
Voice-Activated Audio	YES		
Speakers:	YES		6 Speakers YES
Antenna: Window Grid	YES		
Wireless Phone Connectivity: Bluetooth		NO	
Backup Camera	YES		
<b>CAPACITIES</b>			
Seating:	YES		5 passengers YES
Passenger Volume	YES		118.4 YES
Max Cargo Volume	YES		85.1 Behind first Row 46.1 Behind YES
Fuel Tank Capacity	YES		18.6 Gallons 1 second Row YES
<b>WARRANTY</b>			
Basic: 36 Month	YES		
Basic Distance: 36,000 Miles	YES		
Powertrain: 60 Months	YES		
Powertrain Distance: 60,000 Miles	YES		
Roadside Assistance: 60 Months/60,000 Miles	YES		
Corrosion Perforation: 60 Months	YES		
Corrosion Perforation Distance: Unlimited Miles	YES		
<b>PRICE</b>	\$28,799.00	\$31,263.17	\$156,319.60 5 units
<b>LICENSE</b>			

**WARRANTY:** The manufacturer's regular new vehicle warranty shall apply to each vehicle procured against this specification. All warranty certificates and/or cards shall be supplied with each vehicle delivered. The warranty shall be factory authorized and shall cover not less than three (3) years/36,000 miles bumper to bumper, no charge parts and labor, starting from the date the vehicle is placed into service. The receiving agency will notify the dealer of the actual "in-service" date. All emission-related components shall be warranted in compliance with CARB and Federal requirements.

**DOCUMENTATION PREPARED AS FOLLOWS:**

County of Mendocino  
841 Low Gap Road  
Ukiah, CA 95482

**NOTE:** If "Included" is checked that means "as specified". If "Not Included" is checked that means the specification is different and a separate sheet of paper must accompany your bid package explaining the exception to the specification.

**VENDOR TO GIVE COUNTY A MINIMUM OF 48 HOURS ADVANCED DELIVERY NOTICE**

A SIGNATURE IS REQUIRED ON EVERY SPECIFICATION SHEET.

COMPANY NAME: ZUMWALT FORD (707) 963-2771 Ed Alfaro



SIGNATURE:



DATE:

12/21/2016

**NOTICE: YOUR BID WILL BE REJECTED IF YOU FAIL TO COMPLETE AND RETURN THE SPECIFICATION SHEETS ALONG WITH THE "REQUEST FOR QUOTATIONS" FORM COMPLETED AND SIGNED.**



## Ford Interceptor Utility Police SUV (5 total)

- ✓ a. Oxford White body color
- ✓ b. Charcoal black cloth interior
- ✓ c. 3.7 Ti-VCT V6 FFV (Standard) — ✓
- ✓ d. Standard Equipment plus the following options:
  - ✓ a. 52P – door lock plunger INOP
  - ✓ b. 18W – rear window power INOP
  - ✓ c. 18X – 100 watt siren
  - ✓ d. 43D – courtesy light disable
  - ✓ e. 51S – dual spotlamps LED (flood style if possible)
  - ✓ f. 59E – keyed alike fleet key option (4 keys)
  - ✓ g. 60R – noise suppression strap
  - ✓ h. 66A – front headlamp package
  - ✓ i. ~~63B~~ – rear tail lamp package **66B**
  - ✓ j. 76R – rear reversing sensing system
  - ✓ k. 85R – RR mounting plate
  - ✓ l. 549 – heated sideview mirrors
  - ✓ m. 61R – remappable switches
  - ✓ n. 17A – auxiliary air conditioning ✓
  - o. 63V – cargo area storage vault **NOT AVAILABLE WITH OPTION (17A)** ←
  - ✓ p. 63B – sideview mirror LED lamps (red)
  - ✓ q. 18D – global lock/unlock
  - ✓ r. 92R – solar tint 2<sup>nd</sup> row / privacy glass rear panel and liftgate
  - ✓ s. Front push bumper - Setina Body Guard 16" (PB100 Steel Construction)



## Vehicle Quote Summery

Company Name: ZUMWALT FORD  
Complete Address: 21 S. MAIN ST. ST. HELENA CA 94574  
Telephone Number: (707) 963-2771  
E-mail Address: ed@zumwaltford.com  
Authorized Signature: [Signature]  
Print Name & Title: FLEET SALES MANAGER

Item #: 1

5 - Ford Interceptor Utility Police SUV (Oxford White)

Make: 2017 Model: FORD Police Interceptor Utility

QNTY	UOM	UNIT COST	TIRE RECYCLE FEE	FREIGHT	UNIT TOTAL	EXTENDED AMOUNT	NO BID
1	EA	<u>\$28,799.00</u>	8.75	<u>0</u>	<u>\$31,263.17</u>	<u>\$156,319.60 (5 units)</u>	

The following notes apply to this quote:

- Quotes must be signed by an authorized representative of the Company.
- Prior to Bid Opening Date and Time, quotes must be submitted in a sealed envelope with the Bid Number and Opening Date clearly identified to:

Mendocino County  
Facilities and Fleet Division  
851 Low Gap Road  
Ukiah, CA 95482



# ZUMWALT FORD

QN#49-16

21 South Main Street, St. Helena, CA 94574 . 707.963.2771  
From Napa: 707.944.2491 . Toll Free: 800.799.3673  
[www.ZumwaltFord.com](http://www.ZumwaltFord.com)

12/21/2016

TO: COUNTY OF MENDOCINO

ATTACHED YOU WILL FIND A BID **FOR A 2017 FORD POLICE INTERCEPTOR UTILITY AWD (ALL WHEEL DRIVE) SUV AS SPECIFIED IN YOUR INDICATIONS. PLEASE REVIEW THE VEHICLE ORDER CONFIRMATION, VERIFY VEHICLE AND EQUIPMENT OPTIONS.**

\$28,799.00 Sale Price  
29.00 E file fee  
80.00 Document fee  
8.75 Tire fee  
2,346.42 Sales tax 8.125%  
\$31,263.17 Total Each  
X 5 Units  
**\$156,319.60 total for (5) units.**

**Please Note:**

Bid includes: POLICE TINT AND SETINA PUSH BUMPERS PB100 INSTALLED ON EACH UNIT. Also, all Service Manuals are included as specified in the bid.

**ALSO: NO CARGO VAULT OPTION (63V) IN THIS UNITS.** THEY ARE NOT AVIALABLE WITH OPTION AUXILIARY AIR CONDITION (17 A)

THANK YOU FOR GIVING US THE OPPORTUNITY. PLEASE CALL ME WITH ANY QUESTIONS OR CONCERNS!

**ED ALFARO**  
FLEET SALES  
**ZUMWALT FORD**  
707-963-2771

[ED@ZUMWALTFORD.COM](mailto:ED@ZUMWALTFORD.COM)

NOTE: 8-10 WEEKS FOR DELIVERY FROM TIME OF ORDER.

SALE PRICE INCLUDES DELIVERY



CNGP530

## VEHICLE ORDER CONFIRMATION

12/20/16 20:25:48

----- 2017 EXPLORER 4-DOOR -----  
 Dealer: F72512  
 Page: 1 of 2  
 Order No: 0050 Priority: B3 Ord FIN: QA597 Order Type: 5B Price Level: 745  
 Ord Code: 500A Cust/Flt Name: MENDOCINO COU PO Number:

## RETAIL

## RETAIL

K8A	4DR AWD POLICE	\$31510	422	CALIF EMISSIONS	NC
	.112.6" WB		430	COURTESY DISABL	20
YZ	OXFORD WHITE		51S	DUAL LED LAMPS	620
F	CLTH BUCKETS/RR	60	549	PWR MIRR HTD	60
W	EBONY BLACK		59E	KEY CODE E	50
500A	EQUIP GRP		60R	NOISE SUPPRESS	100
	.PREM SINGLE CD		61R	CONFIG STR WHL	155
99R	.3.7L V6 TIVCT	NC	63B	SD MARKER LGHTS	290
44C	.6-SPD AUTO TRAN	NC			
52P	DR LOCK PLUNGER	160			
	CA BOARD FEES	NC			
17A	AUX CLIMATE CTL	610			
18D	LIFTGTE DISABL	NC			
18W	RR WINDOW DEL	25			
18X	100 WATT SIREN	300			

TOTAL BASE AND OPTIONS 36575  
 TOTAL 36575  
 \*THIS IS NOT AN INVOICE\*

\* MORE ORDER INFO NEXT PAGE \*

F8=Next

F3/F12=Veh Ord Menu

F2=Return to Order

F17=Delete Entry

F1=Help

F4=Submit

S006 - MORE DATA IS AVAILABLE.

QC02944

ZUMWALT FORD  
 21 S. MAIN ST.  
 ST. HELENA, CA 94574

CNGP530

## VEHICLE ORDER CONFIRMATION

12/20/16 20:26:24

----- 2017 EXPLORER 4-DOOR -----  
 Dealer: F72512  
 Page: 2 of 2  
 Order No: 0050 Priority: B3 Ord FIN: QA597 Order Type: 5B Price Level: 745  
 Ord Code: 500A Cust/Flt Name: MENDOCINO COU PO Number:

## RETAIL

## RETAIL DLR INV

66A	FRONT HELMP PKG	\$850	TOTAL	\$36575	\$32873.79
	.GRILL WIRING		*THIS IS NOT AN INVOICE*		
66B	TAIL LAMP PKG	425			
76R	REVERSE SENSING	275			
85R	RR MOUNT PLATE	35			
86T	RR TAILLAMP HSG	NC			
92R	SOLAR TINT 2ND	85			
153	FRT LICENSE BKT	NC			
	SP DLR ACCT ADJ				
	SP FLT ACCT CR				
	FUEL CHARGE				
B4A	NET INV FLT OPT	NC			
	DEST AND DELIV	945			

TOTAL BASE AND OPTIONS 36575 32873.79

F7=Prev

F3/F12=Veh Ord Menu

F2=Return to Order

F17=Delete Entry

F1=Help

F4=Submit

S099 - PRESS F4 TO SUBMIT

QC02944

ZUMWALT FORD  
 21 S. MAIN ST.  
 ST. HELENA, CA 94574

Q# 49-16