



FY 2022-23 3rd Quarter Presentation

Chief Executive Officer: Darcie Antle
and Fiscal Team

May 9, 2023

Picture courtesy of Visit Mendocino

Introduction

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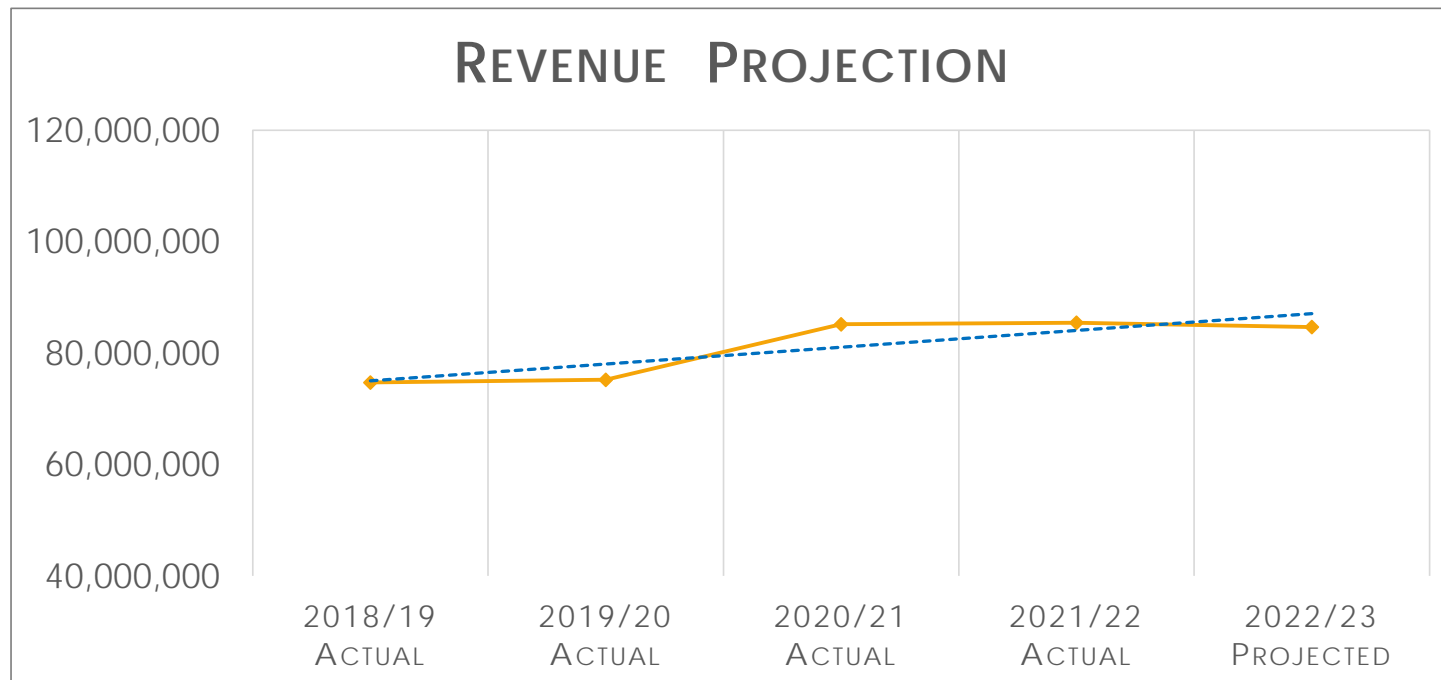
- ▶ A continuing decrease in the cannabis market, a temporary decrease in the Cannabis tax as approved by the Board, and a trending decrease in sales tax revenue, are causing an increased concern for Mendocino County's financial outlook
- ▶ Executive Office is collaborating with the various departments and offices to reconcile the balance of the 2021-22 carry forward reported by the Auditor-Controller-Treasurer-Tax Collector from the April 25, 2023 Board of Supervisors meeting
- ▶ FY 20/21 unreconciled Health Plan deficit is not included in current budget



Presentation Outline

- ▶ County Revenue Projection
- ▶ Summary of General Fund Departments
- ▶ Human Resources – Recruitment Summary
- ▶ CEO Recommendations

County Revenue Projection

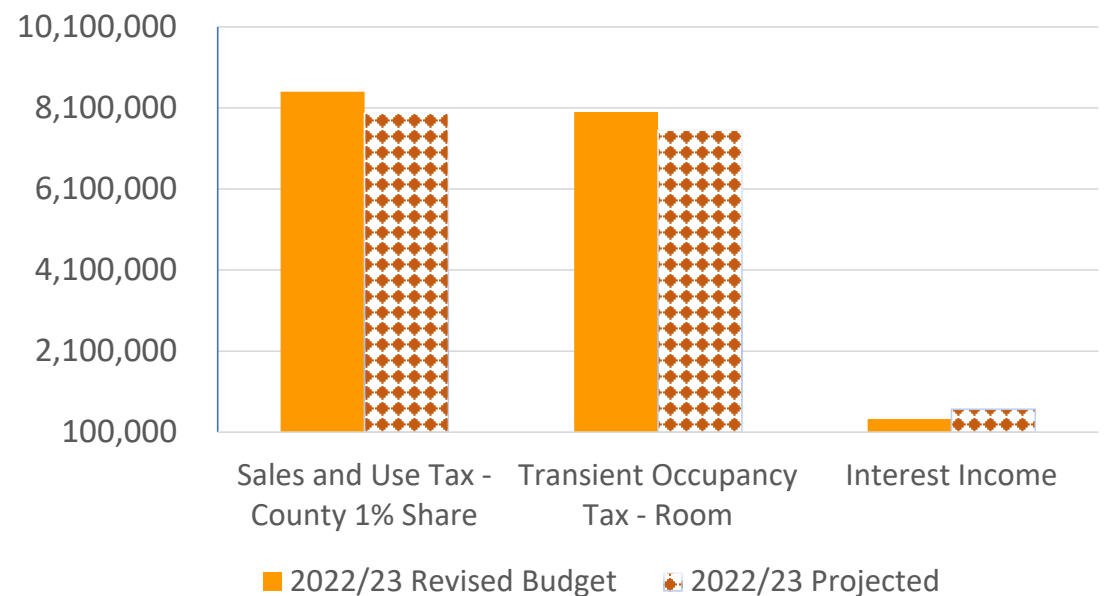


County Revenue Projection

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- ▶ Sales and Use Tax – County 1% Share (\$528,374)
- ▶ Transient Occupancy Tax-Room (\$451,704)
- ▶ Interest Income \$240,000
- ▶ See the Exhibit A – 3rd Qtr Revenue Projection

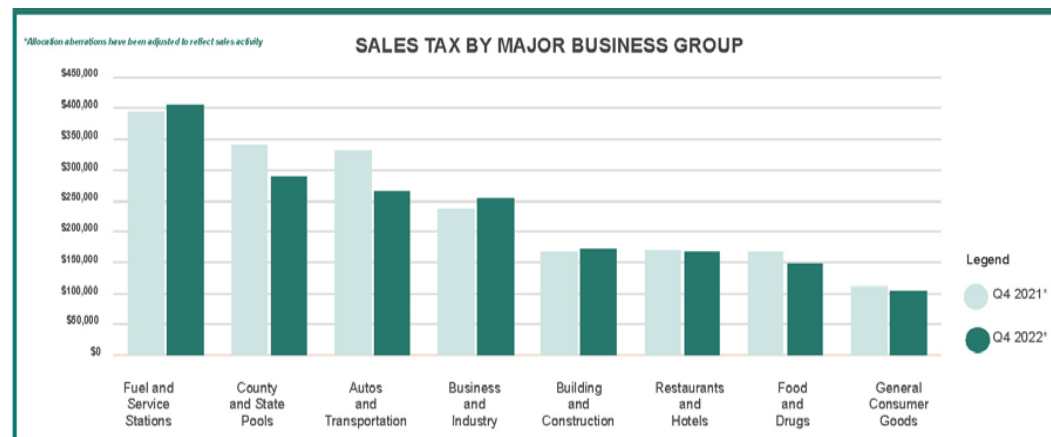
3rd Quarter FY22/23 Revenue Projection vs Budget



County Revenue Projection

Sales tax revenues account for a little over 10% of the County's Non-Departmental revenues

- ▶ Mendocino County's overall sales were down 6%, excluding reporting aberrations, for October through December 2022, when compared to October through December 2021¹
- ▶ Comparison of sales tax by major businesses groups within Mendocino County for calendar year Q4 2022 and Q4 2021¹



¹ HDL Companies

Summary of General Fund Departments

Fiscal Year 2022-23					
3rd Quarter General Fund Budget Units of Concern					
Budget Unit	Department Name	Adjusted Budget	YTD	Projected	Projected Deficit
1110	Auditor-Controller	951,635	1,132,934	1,449,000	(497,365)
1140	Payroll	162,558	154,714	345,490	(182,932)
1610	Buildings & Grounds (Facilities)	5,148,377	3,773,035	5,378,106	(229,729)
1941	Clerk-Recorder	(71,853)	80,548	101,446	(173,299)
2310	Sheriff-Coroner	17,052,162	15,045,890	18,249,629	(1,197,467)
2810	Cannabis Management	250	1,393,249	1,034,366	(1,034,116)
2860	Animal Care	1,067,464	1,115,841	1,465,502	(398,038)

Human Resources – Recruitment Summary

Between January 1, 2023 and March 31, 2023, Human Resources:

- ▶ Received and screened 1,373 applications
- ▶ Received 176 staffing requests
- ▶ Conducted 148 recruitments
- ▶ Conducted 84 examinations
- ▶ Prepared 175 certifications (referral of candidates)

During this time period, the County hired 77 new employees (67 FTE and 10 extra-help) and had 77 employment terminations (55 FTE and 22 extra-help)

CEO Recommendations

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- ▶ Accept the Fiscal Year 2022-23 Third Quarter Budget Report as presented
- ▶ Accept adjustments as described in Attachment A
- ▶ Approve the funded items on Attachment B, to be added to the fixed asset list
- ▶ Direct Executive Office to work with Auditor Controller's Office to confirm Health Plan deficit and bring back results on the May 23rd Board of Supervisor's meeting



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Questions?

May 9, 2023

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