



May 15, 2019

Carmel Angelo  
Chief Executive Officer  
County of Mendocino  
501 Low Gap Rd.  
Ukiah, CA 95482

Dear CEO Angelo,

We appreciate the support that Mendocino County has given EDFC for over 20 years. This has been a particularly productive year for EDFC and we have made great strides in coordinating economic development. In particular, EDFC has developed a stronger relationship with Sonoma County through work with the Sonoma Mendocino Economic Development District (SMEDD). There is a new opportunity to leverage Mendocino County's annual contribution to EDFC with funding from the Economic Development Administration (EDA) to increase our funding for economic development.

In 2017, the SMEDD received a three year planning grant from the EDA. Sonoma County supplied all the match and thus received all the funding (\$210,000 over three years.) In the 18-19 Fiscal Year Sonoma County contracted directly with EDFC and provided a small amount of funding to support coordination services on behalf of the SMEDD in Mendocino County. In April, the SMEDD was invited to apply for another 3-year grant from EDA. Sonoma County is interested in continuing to work with Mendocino County through EDFC and is willing to share more of the EDA funding if EDFC is able to secure the match.

EDFC is requesting that the County of Mendocino provide a letter of commitment for a minimum of \$30,000/year for the next three years (FY 19-FY 21). This commitment of funds will allow EDFC to leverage the same funds that we have received for over 20 years and will greatly increase our capacity for economic development.

Thank you for your consideration and continued support. If you have any questions or concerns, please feel free to contact me at (707) 234-5705 or via email at [heather@edfc.org](mailto:heather@edfc.org).

Thank you,

A handwritten signature in blue ink, appearing to read 'Heather Gurewitz', is written over a light blue horizontal line.

Heather Gurewitz  
Executive Director

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