

I am writing you this email in hopes that you will consider modifying the current SIP guidelines that are in place for Mendocino County. I have attached a copy of the revised Sonoma County SIP ordinance, which clarifies and modifies their previous guidelines as of March 31, 2020.

These unprecedented times have put great strains on the world economy, and Mendocino County has not been spared.

The Federal and State guidelines of Essential Services added Real Estate to their list last week. Marin, Napa and Sonoma County have added Real Estate Services to their list of Essential Services, and specifically have outlined the protocol for showing an unoccupied home. (See page 2 of attached summary under Additions to List of Essential Services)

The California Association of Realtors (CAR) has responded in the last 2 weeks by creating four specific forms relating to the COVID-19 Pandemic, with advisories and guidelines for buyers, sellers, agents and all other parties associated with a real estate transition. In addition, these forms outline safe practices which must be used at all times, for all parties.

We as a company, closed both of our offices to the public nearly 3 weeks ago. We have our limited staff setting up to work from home to support our agents with their marketing efforts. We have communicated in writing to our agents that they are not allowed to meet with any buyers or sellers in person, show any properties nor allow any of our listings to be shown. We are attempting to comply with the SIP guidelines but it is difficult as many of our agents work in multiple counties, as do other out of county agents, and the protocol is different between counties, making our jobs even tougher.

Again, I would appreciate you considering modifying our current SIP guidelines to fall into alignment with those counties south of us, and the State and Federal guidelines.

Sincerely,

John L. Lazaro