

Hello,

I am writing you today to explain my view point during this SIP as a real estate agent.

-An elderly woman fell and got hurt, she can not live in her home any longer, her kids live out of state and can not afford to put her in a nursing home with out selling her home to pay for it.

-A few months ago an older retired couple took a huge hit to their savings after the stock market crashed. They have to sell their 4 bedroom home and downsize to a small mobile home because they they can not afford their home or two mortgages so they must sell their 4 bedroom home now.

-A single father lost his job and must move to Texas to a new job, he can not afford two mortgages and must sell his house now.

-A couple found out their child has cancer so they must move closer to the hospital, they need to buy a house closer to the hospital to be close to her.

These are the reasons real estate is essential.

Now I understand not every sale or purchase is an absolute necessity at this time but we are already seeing that buyers and sellers are going to do this with or without us. If we are not part of the transaction sellers and buyers will not be properly represented or protected, paperwork wise to prevent lawsuits and health wise. CAR(California Association of Realtors) already has implemented and released forms we are to use to ensure the safety of all during this time. We want buyers and sellers to proceed in a safe environment that we can help control. Wearing proper masks, staying 6 ft apart, wearing booties into homes not touching door handles(Agent can do so with gloves, or sanitize everything after each showing.)

We as a real estate community ask for you to please consider revising us to essential workers so we can help control the spread of COVID-19 by allowing us to be part of the transactions again.

Thank you for your consideration,

**Kelsi Ryan**