

Thank you for taking a moment to read this email.

The state of California has decided we are essential, we don't want to be foolish or take risks to show any home that is owner occupied. Agents in our office are working hard to follow the county instructions, that do not allow us to work. Agents need your consideration, there are vacant homes and unimproved properties we could be showing to our buyers. This would be much safer than going to the grocery store or the pharmacy just by following this criteria:

Travel in separate vehicles

Agent opens doors, turns on lights, waits outside 6 to 10 feet from buyers (using gloves and sanitizer on door knobs and light switches)

Buyer walks through and returns to their car

Agent locks up, sanitizes surfaces again and conduct zoom meeting with clients (or phone calls) to prepare contracts that are electronically produced and submitted to seller's agent

Simple. Our office has chosen to follow the county instruction NOT to show ANY properties, but there are agents that don't. This policy hurts the honest agent and doesn't affect the cheaters at all. This will cost us our clients who will seek out an agent that will cheat. Please consider changing the county orders to allow honest agents to retain their clients and work safely to maintain our fragile businesses. We are not eligible for unemployment benefits and work sometimes longer than a year to complete real estate relationships that result in a commission check. Buyers won't wait and will find another agent willing to show these properties anyway, affecting our livelihood. None of us want to contract this virus or spread it, and we all want to do our part to keep numbers down in our county. There are seller's being hurt by this situation because they can't sell their home and live in it at the same time, this can't be helped but lets not completely destroy real estate sales in our county.

Roxanne Lemos-Neese, REALTOR