Dear Members of the Mendocino County Board of Supervisors and Members of the Community,

I am the owner's representative for my family's cannabis business. Our family has been in Mendocino since 1967 and we are strong supporters of the County of Mendocino and want to help Mendocino be a place to live, thrive and raise strong families. Unlike other businesses (such as our colleagues at Henry's) this is our home and we have no other place to re-locate our business. We are doing the best we can to grow our businesses to the point where we can cover our overhead costs, operate in compliance, and provide meaningful benefits for our employees. It is do or die right now for small farmers attempting to truly be compliant. Our cash flows are extremely tight and every month we work to balance our cash flows, payrolls, and tax payments. For us it is not a matter of re-locating, but just how successful we can all be here in Mendocino.

There are four main points that I would like to communicate in writing:

- 1. Please allow us to stack small licenses so that we can cultivate at least four small licenses per legal parcel.
- 2. Please remove the limit on permit density so that we are able to cultivate more than two licenses per individual, or perhaps put our licenses in the same name of our company so that they tie to the ownership of our state licenses.
- 3. Please look very closely at the tax ordinance and find a way to give cultivators who have applied for initial permit receipts but are not able to cultivate their properties as they are waiting on CDFW or other agencies approval. Please note my email to the board, cannabis director, and tax collector from last week that shows that we did not get adequate notice to appeal minimum tax due on 2019 non-operational permits.
- 4. Please figure out immediately how to get us through CEQA so that legacy Phase 1 farmers are able to move into the annual license regime with the state.

Thank you,

Judd.

Judd de Vall - Owner's Representative Mendocino Ranch Company, LLC.