



To: Mendocino County Board of Supervisors
Re: Agenda item 3a

October 12, 2020

Dear Chair Haschak & Members of the Board;

Thank you for your work in moving the Phase 3 discussion forward. We also hope the County will continue doing everything possible to move Phase 1 forward with the state and transition all pending and provisional permits to Annual Licenses.

Our goal as a company is to normalize cannabis as agriculture and to keep Mendocino County competitive as a producer county. As a vertically integrated brand born in Mendocino, we hope to stay. But, for businesses like ours to succeed and keep jobs here we need to scale production.

Currently, responsible operators are being "zoned out" of the legal industry, and cultivation caps artificially prevent us from operating as any other agriculture industry does. As you develop Phase 3, we ask that you consider the following:

- 1) Open the door: We support opening up resource lands so that legacy cultivators who want to join the program can get in, and other farmers and ranchers can diversify with cannabis cultivation. We believe there is room for everyone in a thriving local industry, and that there shouldn't be limits on who can grow in appropriate zones.
- 2) Allow cannabis cultivation up to 10% percent of parcel size. Many other counties including our neighbors in Lake, Sonoma have gone this direction, as it makes sense

to let the specific environmental conditions of a parcel determine the size of a farm. For example, Sonoma County is moving to 10% of the parcel size (for parcels over 10 acres), with Use Permits as necessary.

- 3) Allow for responsible tree removal up to a 3 acre conversion to maximize use of suitable land, and support fire prevention.

Thank you to the Board and Staff for your ongoing efforts to develop our legal industry.

Sincerely,

Joshua Keats, COO

Jamie Warm, CEO