

Dear Board of Supervisors,

My name is Barry Nadler, CEO of Hensley Creek Holdings, LLC, Hensley Creek Holdings, Inc. Yokayo Ranch, Inc. and Mendocino Grasslands, Inc. and a Managing Member of Left Coast Seafood and Market, LLC and I am writing on behalf of the adoption of Phase 3 of the Cannabis Ordinance. The adoption of Phase 3 maybe the best job creation and economic development ordinance Mendocino County has put in place in many years. I am in full support of this controlled and regulated expansion of cannabis farms as provided for in Mendocino's proposed Phase 3.

A review of the Economic Forecast Project Impact Study by the University of California in Santa Barbara reveals that cannabis farms buy the inputs to conduct their farming locally. This report states that for every acre of cannabis grown that the farmers spend \$785,000 locally on expenses. This would be a huge shot in the arm for our local economy. Only 20 acres of cultivation would add over 15 million in additional spending to our local businesses.

The University of California report also indicates that for every acre that is cultivated that 16 people are employed with total wages being around one million dollars per cultivated acre. Once again, only 20 acres would add 20 million dollars in wages to our local economy. I can verify these numbers as the CEO of Mendocino Grasslands, which currently farms less than one acre and spends about one million dollars on wages for our employees. In addition, we provide our employees health insurance. There are very few economic development decisions that this board can make that will have the economic impact of adopting phase 3.

The farm owned by Hensley Creek Holdings is located on 140 acres of agricultural land that would be able to eventually farm approximately 14 acres under Phase 3. It would take several years to get to that size of operation, but based on the numbers from the study, this small farm would spend 10 million dollars in our local economy and pay wages of close to 14 million dollars.

Mendocino County's weather permits local farmers to produce some of the best cannabis crops in the world. Up to this point in time, the local government has inhibited this unique opportunity the county has to create a healthier economic environment for the county's families. The economic effect of phase 3 on our employee's economic health should not be ignored. I believe this county should provide a reasonable road map for the economic opportunity for our company to flourish and grow in this beautiful part of California by the adoption of Phase 3.

Thank you.

Barry J. Nadler