

REQUEST FOR QUOTATIONS

(GOODS OR GOODS AND SERVICES - THIS IS NOT AN ORDER)

RETURN QUOTATIONS TO: COUNTY OF MENDOCINO
841 Low Gap Road
Ukiah CA 95482
(707) 234-6053 (Office)
(707) 463-4673 (Fax)
bids@mendocinocounty.org

QUOTE NUMBER: RFQ 039-21

Job/Project Description:

ISSUE DATE: 10/01/2021

THIS BID/QUOTE MUST BE DELIVERED TO THE COUNTY PURCHASING AGENT BEFORE 2:00 P.M. OF THE DATE BELOW:

DUE DATE: 10/22/2021

QUOTATIONS MUST BE RECEIVED BY GENERAL SERVICES NOT LATER THAN THE DATE AND TIME LISTED ABOVE

TO:



BIDDERS INSTRUCTIONS

- Please quote hereon your lowest price for the articles or services specified below. No charge for packing, drayage or for any other purpose will be allowed over and above the prices quoted.
- The right is reserved to accept or reject quotations on each item separately or as a whole.
- Fill in complete information before returning.
- If substitutes are offered give full explanation.
- Do not quote on articles you cannot supply.
- Please Read General Provisions (Attachment A), and General Conditions for Purchase Orders (Attachment B).
- All products delivered must conform to current specifications of Title 8, California Safety code - OSHA.

FOR DELIVERY TO: General Services 841 Low Gap Road, Ukiah, CA 95482 FOB DESTINATION

ITEM NO.	AMT.	UNIT	DESCRIPTION	UNIT	UNIT PRICE	EXTENSION
1	17	EA	2022 Ford Interceptor Utility Police SUV.		34,523	+586,891
			Estimated 17 Vehicles Dependent On Per Vehicle Price.			+ FEES
			Please Refer to Attached Specification.			
			This Is A Sealed Bid. All Bids Are Due No Later Than October 22, 2021 By 2:00 PM.			
			Contact Scott Morgan (707) 234-6053 morgans@mendocinocounty.org			

THIS FORM MUST BE COMPLETED, SIGNED AND DATED FOR YOUR QUOTE TO BE VALID.

THE UNDERSIGNED OFFERS AND AGREES TO FURNISH THE ABOVE ARTICLES AND/OR SERVICES, AT THE PRICES AND TERMS STATED SUBJECT TO THE TERMS AND CONDITIONS OF THIS INVITATION FOR BID/QUOTE INCLUDING, WITHOUT LIMITATION, THE TERMS ON THE REVERSE SIDE HEREOF AND ATTACHED.

Signature:

Printed name:

JOHN LANZIT

Date 10/21/21

Phone: 707, 468-0091

SUBJECT TO CASH DISCOUNT

OF % in DAYS

37,718.21 ea.

**ATTACHMENT A
GENERAL PROVISIONS**

1. BRANDS

Unless otherwise stated, the use of the name or a manufacturer, or of any special brand or make in describing any item contained in these specifications and proposals does not restrict quoters to that manufacturer's specific article. This means is used simply to indicate the character or quality of the article desired. The equipment on which proposals are submitted must be acceptable as equal in character, quality, and utility to brand and/or make indicated herein. The make or grade of the article on which a quotation is submitted should be stated in the quotation in every instance. Unless otherwise stated, it will be understood to be the specific article named in the proposal.

2. QUOTATIONS:

If quotation is on an "All or Nothing" basis, bidder must so state.

Cash discount must be shown on quotation; otherwise prices will be considered net.

Time of delivery is a part of the quotation and must be adhered to. If it is impossible to meet delivery specified in Request for Quotations, quoter shall state best delivery possible in the column provided opposite an individual item or in the space provided for all items. Time, if stated as a number of days, shall mean calendar days.

3. TAXES:

Quoters must not include Federal Excise Taxes in quotation. Exemption certificate will be furnished to the successful quoter.

4. SAMPLES:

Samples of items, when required, must be furnished free of expense to the County of Mendocino and if not destroyed by tests will, upon request, be returned at the quoter's expense. Samples of selected items may be retained for comparison.

5. SUBMISSION OF BIDS:

Quotations and modifications or corrections thereof received after the closing time specified will not be considered.

Quotations will not be accepted via telephone or facsimile unless specifically approved by the Purchasing Office in advance.

6. AWARDS:

The County of Mendocino reserves the right to accept quotations on individual items listed, on groups of items, or on the proposal as a whole, to reject any and all quotations, to waive any informality in the quotations, and to accept the responsive quotation that appears to be for the best interest of the County of Mendocino.

In determining the successful quoter, the quoted prices will be given prime consideration. However, quality, delivery, warranty, suitability, compatibility with existing equipment and manufacturer's and/or vendor's reputation will be considered along with any other relevant facts.

7. PAYMENT:

Payments shall be made upon submission of itemized invoices in duplicate, at the prices stipulated on the purchase order, for supplies or equipment delivered and accepted or services rendered and accepted, less deductions, if any, as provided on the purchase order.

8. DISTRICT PARTICIPATION BY PUBLIC ENTITIES WITHIN MENDOCINO COUNTY:

Any or all Mendocino County tax-supported agencies such as schools and cities within the jurisdiction of Mendocino County who wish to participate shall be included in this quote. However, a separate contract or purchase order originating with such an agency and based on the net prices herein shall be arranged by the vendor.

9. PRICES AND TERMS:

Unless stipulated otherwise, prices and terms quoted herein shall be made available to other public agencies.

10. SUSTAINABLE PRACTICES AND PROCUREMENT OF RECYCLED PRODUCTS

The Board of Supervisors has committed the County of Mendocino to the purchase and use of recycled products which will contribute to the conservation and protection of the resources referenced within this bid/quote. Further, it is the policy of Mendocino County to:

- Institute practices that reduce waste by increasing efficiency and effectiveness; and
- Purchase products that minimize environmental impacts, toxics, pollution, and hazards to worker and community safety to the greatest extent practicable, and purchase products that include recycled content, are durable and long-lasting, conserve energy and water, use agricultural fibers and residues, reduce greenhouse gas emissions, and use unbleached or chlorine free manufacturing processes, are lead-free and mercury-free.

11. LOCAL VENDOR PREFERENCE:

The County of Mendocino has established a local vendor preference. All informal and formal Invitations to Bid or Quote are evaluated with a 5% preference for local vendors. The vendor must claim local vendor preference to be considered. Please note the following exceptions:

- a. Those contracts which State Law or, other law or regulation precludes this local preference.
- b. Public Works construction projects.

"Local" vendor will be approved as such when, 1) it conducts business in an office with a physical location within the County of Mendocino; 2) it holds a valid business license issued by the County, and will be asked the name of the Local Agency which issued the license; and 3) business has been conducted in such a manner for not less than six (6) months prior to being able to receive the preference, said vendor will be asked the business address and how many years the business has been at that location.

**ATTACHMENT B
MENDOCINO COUNTY
GENERAL CONDITIONS FOR PURCHASE ORDERS**

The following provisions are hereby made a part of the Purchase Order contract and Vendor, by his acceptance of this order, agrees thereto:

1. All products delivered must conform to the current specifications of Title 8, California Safety Code (CAL-OSHA).
2. No alteration in any of the terms, delivery, price, quality, quantities, or specifications of this order will be effective without prior consent of the Purchasing Agent of the County of Mendocino.
3. No charges will be allowed for packing, wrapping bags, containers, reels, etc., unless otherwise specified.
4. Time of delivery is part of the essence of this contract and the order is subject to cancellation for failure to deliver on time.
5. Materials purchased are subject to the approval of the County of Mendocino and, if rejected, are held subject to Vendor's risk and expenses incurred for their return.
6. PURCHASE ORDER NUMBER MUST appear on all invoices, packing lists, packages, shipping notices, instruction manuals, and any correspondence.
7. ITEMIZED PACKING LIST shall be enclosed in each box or package.
8. All specifications and plans referred to in this order shall form a part of the contract.
9. Vendor warrants articles supplied under this contract to conform to specifications herein, to be fit and sufficient for the purpose manufactured, merchantable, of good material and workmanship, and free from defect.
10. Purchase Orders will be paid only after all items on the order have been shipped and received and all invoices have been received by the Purchasing Agent.
11. Cash discount period on all invoices shall commence on the date correctly completed invoice(s) or shipment is received by the County of Mendocino, whichever is later. If an adjustment or damage occurs on a shipment subject to cash discount, discount will be taken effective on the date final approval for payment is authorized. For the purpose of earning the discount, payment is deemed to be made on the date of mailing of the County warrant or check.
12. The County of Mendocino must pay California state and local sales tax, unless Purchase Order specifically indicates exemption.
13. The County of Mendocino is exempt from Federal Excise and Transportation taxes. Exemption certificate will be furnished upon request.
14. Liens: Vendor, by accepting this Purchase Order, warrants and represents that the goods, wares, or merchandise ordered herein are free and clear from all claims and liens of any nature.
15. Vendor shall hold the County of Mendocino, its officers, agents, servants, and employees harmless from liability of any nature or kind because of use of any copyrighted or uncopyrighted composition, secret process, patented or unpatented invention, articles or appliances furnished or used under this order, and agrees to defend, at its own expense, any and all action brought against the County of Mendocino or Vendor because of the unauthorized use of such articles.
16. By Board Resolution, any claim over six months old must be presented to the Board of Supervisors for payment approval.

MENDOCINO COUNTY EPAYABLES INFORMATION

The County of Mendocino is currently making electronic payments to all of our vendors and suppliers who qualify. To achieve this more efficient form of payment, the County has partnered with Bank of America and their ePayables credit card program. This electronic initiative will yield many benefits to its participants:

- Expedited receipt of cash – electronic payments provide cash flow benefits by eliminating mail and paper check float
- Elimination of check processing costs
- Remittance data transmitted with payment for more efficient back-end reconciliation
- No collection costs associated with lost or misplaced checks
- Reduced exposure to check fraud
- More efficient handling of exception items
- Fits with existing accounting software – requires no purchase of software, no modifications to existing accounts receivable system and no change to bank accounts.
- Going green with paperless electronic payments help conserve the environment by eliminating printing and mailing of paper checks.

For information regarding the payment process, please contact Margaret Yates yatesm@mendocinocounty.org or 707-234-6869.

Additional information regarding the Bank of America Program is also available at:

http://corp.bankofamerica.com/business/ci/landing/epayables-vendors?cm_mmc=sb-general_-vanity_-sq01vn000r_epayablesvendors_-na

If vendor agrees to be enrolled as an ePayables vendor, the Auditor's office will email them a welcome letter with instructions on how to sign-up.

Sheriff's Office Fleet Replacement Specs

Budget Year 2021-22

Patrol Vehicles

09-23-2021

2022 Ford Interceptor Utility Police SUV

1. YZ - Oxford White body color ✓
2. Charcoal black cloth interior with Cloth front buckets / Vinyl Rear ✓
3. 99B/44U - 3.3L V6 Direct-Injection FFV with 10-speed Automatic ✓
4. Four (4) keys
5. Standard Equipment plus the following options:
 - a. 17A - Auxiliary air conditioning ✓
 - b. 17T - Switchable Red/White Lighting in Cargo Area ✓
 - c. 18D - Global lock/unlock ✓
 - d. 43D - Dark Car Feature ✓
 - e. 51V - Dual spotlamps LED Whelen (flood style if possible) ✓
 - f. 549 - Heated sideview mirrors ✓
 - g. 59E - Keyed alike fleet key option (4 keys) ✓
 - h. 60R - Noise suppression strap ✓
 - i. 63B - Sideview mirror LED lamps (red on both sides if possible) ✓
 - j. 66A - Front Headlamp Lighting Solution ✓
 - k. 66B - Tail Lamp Lighting Solution ✓
 - l. 68G - Rear door controls inoperable ✓
 - m. 76R - Rear sensing system ✓
 - n. 85R - Rear Console Plate ✓
 - o. License plate bracket (Front) ✓

CNGP530

VEHICLE ORDER CONFIRMATION

10/21/21 16:11:26

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Dealer: F72438

2022 EXPLORER 4-DOOR

Page: 1 of 2

Order No: 2323 Priority: A3 Ord FIN: QA597 Order Type: 5B Price Level: 215
Ord Code: 500A Cust/Flt Name: MENDOCINO CO PO Number:

RETAIL

RETAIL

K8A 4DR AWD POLICE \$40980
.119" WHEELBASE
YZ OXFORD WHITE
9 CLTH BKTS/VNL R
6 EBONY
500A EQUIP GRP
.AM/FM STEREO
99B 3.3L V6 TI-VCT (3450)
44U 10SPD AUTO TRAN NC
CA BOARD FEES NC
FLEET SPCL ADJ NC
17A AUX CLIMATE CTL 610
17T CARGO DOME LAMP 50
18D GBL LOCK/UNLOCK NC
425 50 STATE EMISS NC

43D COURTESY DISABL \$25
51V SPTLMP LED DUAL 665
549 PWR MIRR HTD 60
55F KEYLESS - 4 FOB 340
59E KEY CODE 1435X 50
60R NOISE SUPPRESS 100
63B SD MARKER LGHTS 290
66A FRONT HDLMP PKG 895

TOTAL BASE AND OPTIONS 42685

TOTAL 42685

THIS IS NOT AN INVOICE

* MORE ORDER INFO NEXT PAGE *

F8=Next

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit F5=Add to Library

S006 - MORE DATA IS AVAILABLE.

QC053071

V1DP0899

2,6

CNGP530

VEHICLE ORDER CONFIRMATION

10/21/21 16:11:38

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Dealer: F72438

2022 EXPLORER 4-DOOR

Page: 2 of 2

Order No: 2323 Priority: A3 Ord FIN: QA597 Order Type: 5B Price Level: 215

Ord Code: 500A Cust/Flt Name: MENDOCINO CO PO Number:

RETAIL

RETAIL

.GRILL WIRING

TOTAL

\$42685

66B TAIL LAMP PKG 430

THIS IS NOT AN INVOICE

68G RR DR/LK INOP 75

76R REVERSE SENSING 275

85R RR MOUNT PLATE 45

86T RR TAILLAMP HSG NC

FLEX-FUEL

153 FRT LICENSE BKT NC

SP DLR ACCT ADJ

SP FLT ACCT CR

FUEL CHARGE

B4A NET INV FLT OPT NC

DEST AND DELIV 1245

TOTAL BASE AND OPTIONS 42685

F7=Prev

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit

F5=Add to Library

S099 - PRESS F4 TO SUBMIT

QC053071

V1DP0899

2,6



Retail Worksheet

[Print Worksheet](#)[Send to F&I](#)

Deal

Deal #

Deal Date

Deal Type

Financial Inst.

Program

Deal Status **Stored**

Vehicle

☒ New ☐ Used ☐ Demo ☐ Cert.

Stock #

Year

Make ☒

Model

Style

Odometer

Buyer

Customer #

Last

First

Company

Reg State

County

Sales Price

MSRP	<input type="text" value="42,685.00"/>
Discount	<input type="text" value="8,162.00"/>
Selling Price	<input type="text" value="34,523.00"/>
Aftermarkets	<input type="text" value="0.00"/>
Doc Fee	<input type="text" value="85.00"/>
VSI Premium	<input type="text" value="0.00"/>
ESC Premium	<input type="text" value="0.00"/>
Maintenance	<input type="text" value="0.00"/>
GAP Premium	<input type="text" value="0.00"/>
LAH/IUI	<input type="text" value="0.00"/>
Prior Lease Bal	<input type="text" value="0.00"/>
License Fee	<input type="text" value="0.00"/>
Dealer Fees	<input type="text" value="0.00"/>
Total Fees	<input type="text" value="38.75"/>
Total Taxes	<input type="text" value="3,071.46"/>
Total Price	<input type="text" value="37,718.21"/>
Trade Difference	<input type="text" value="34,523.00"/>

Down Payment

Cash Down	<input type="text" value="0.00"/>
Deposit	<input type="text" value="0.00"/>
Total Rebates	<input type="text" value="0.00"/>
Total Trade Allow	<input type="text" value="0.00"/>
Total Trade Payoff	<input type="text" value="0.00"/>
Total Net Trade	<input type="text" value="0.00"/>
Total Def Down	<input type="text" value="0.00"/>
Total Down Payment	<input type="text" value="0.00"/>

Payment

Term

Sell Rate

AOR

Days 1st Payment

Payments Per Year

1st Payment Date

Prepaid Fin Charge

APR

Amount Financed

Finance Charge

Total of Payments

Total Sales Price

Payment 37,718.21

Vehicle Quote Summary

Company Name: REDWOOD FORD
Complete Address: 1170 S. STATE ST, UKIAH, CA 95482
Telephone Number: 707-468-0091
E-mail Address: jlantz@redwoodford.com
Authorized Signature: [Signature]
Print Name & Title: JOHN LANZIT, Fleet MGR

Item #: 1

Make: 2022 FORD
Model: INTERCEPTOR UTILITY POLICE SUV
Keys & Fob 4 Sets: 4
DOC Fees: 85.00
DMV Fees: FILING FEE \$30-
Other Applicable Fees: TIRE FEE \$15
Other Applicable Fees: _____
Sales Tax: + ~~3071.46~~ 3071.46
Unit Total: + 37,718.21
Extended Total: X 17 = \$641,209.57

The following notes apply to this quote:

- Quotes must be signed by an authorized representative of the Company.
- This is a sealed bid. All bids are due no later than October 22, 2021 by 2:00 PM. Quotes must be submitted in a sealed envelope with the quote number, RFQ 039-21 clearly identified to:

Mendocino County
General Services
841 Low Gap Road
Ukiah, CA 95482
Attn: Purchasing RFQ 039-21