



# Mendocino County

## Legislation Details (With Text)

**File #:** 17-0244      **Version:** 1      **Name:**  
**Type:** Agreement      **Status:** Approved  
**File created:** 4/3/2017      **In control:** Executive Office  
**On agenda:** 4/18/2017      **Final action:**  
**Title:** Discussion and Possible Approval of Agreement with SICPA Product Security, LLC in the Amount of \$28,000 for the Enablement and Use of the Medical Cannabis Inventory Tracking Software, for the Term April 18, 2017 through December 31, 2019 (Sponsor: Executive Office)

**Sponsors:**

**Indexes:**

**Code sections:**

**Attachments:** 1. SICPA FINAL.pdf, 2. SICPA Mendo\_BOS\_04\_18\_17

Date	Ver.	Action By	Action	Result
4/18/2017	1	Board of Supervisors		

**To:** Board of Supervisors

**From:** Executive Office

**Meeting Date:** April 18, 2017

**Department Contact:** Janelle Rau

**Phone:** 463-4441

**Department Contact:** Sarah Dukett

**Phone:** 463-4441

**Item Type:** Regular Agenda

**Time Allocated for Item:** 1 hr.

**Agenda Title:**

Discussion and Possible Approval of Agreement with SICPA Product Security, LLC in the Amount of \$28,000 for the Enablement and Use of the Medical Cannabis Inventory Tracking Software, for the Term April 18, 2017 through December 31, 2019 (Sponsor: Executive Office)

**Recommended Action/Motion:**

Approve Agreement with SICPA Product Security, LLC in the amount of \$28,000 for the enablement and use of Medical Cannabis Inventory Tracking Software, for the term April 18, 2017 through December 31, 2019; and authorize Chair to sign same.

**Previous Board/Board Committee Actions:**

No previous action.

**Summary of Request:**

On August 28, 2016, the County issued a Request for Proposal (RFP) for a Medical Cannabis Inventory Tracking Software System for the County of Mendocino's Medical Cannabis Cultivation Program and Medical Cannabis Facilities Program. Subsequent to a review and evaluation process, which included product demonstrations from several responsive proposers, the County issued an award letter to SICPA Product

Security, LLC in February 2017. SICPA is a global leader in product authentication, identification and secure traceability solutions and services. SICPA comes highly recommended and currently provides the California Board of Equalization with its track and trace architecture to uniquely identify over 800 million items annually. In addition, SICPA has developed a track and trace solution for medical cannabis currently being utilized by Humboldt County, Yolo County and the City of Eureka. The track and trace program costs are supported by the permittee subscription fees outlined in Attached B of the agreement. Although the initial proposal from SICPA included a scenario by which the County would not incur costs, this enhancement to SICPA's original system proposal provides for SIPCA administering all billing responsibilities to the permittees/participants in the track and trace program. For a one-time cost of \$28,000, the proposed scope of work provides for the enablement and use of the SICPA program and system customization to allow for automated billing and payment integration through third party fee collection by utilizing the County's Treasure Tax Collector's current vendor Point and Pay. Although this model does result in the one-time cost to the county, the savings realized by the contractor assuming the billing responsibilities more than justifies the one-time expense.

**Alternative Action/Motion:**

Provide alternative direction to staff

**Supplemental Information Available Online at:**

[http://www.co.mendocino.ca.us/gs/pdf/34-16\\_RFP\\_-](http://www.co.mendocino.ca.us/gs/pdf/34-16_RFP_-)

**Fiscal Impact:**

**Source of Funding:** BU: 1020

**Current F/Y Cost:** \$28,000

**Budgeted in Current F/Y:** Yes

**Annual Recurring Cost:** N/A

**Supervisory District:** All

**Vote Requirement:** Majority

**Agreement/Resolution/Ordinance Approved by County Counsel:** Yes

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**CEO Liaison:** Janelle Rau, Deputy CEO

**CEO Review:** Yes

**Comments:**