



# Mendocino County

## Legislation Details (With Text)

**File #:** 20-0166      **Version:** 1      **Name:**  
**Type:** Agreement      **Status:** Consent Agenda  
**File created:** 2/13/2020      **In control:** Human Resources  
**On agenda:** 3/24/2020      **Final action:**  
**Title:** Approval of Agreement with Virgin Pulse, Inc. in the Amount of \$239,000 to Provide a Wellness Program to County Employees and their Eligible Dependents for the Period of March 24, 2020 through March 23, 2023  
**Sponsors:** Human Resources  
**Indexes:**  
**Code sections:**  
**Attachments:** 1. Agreement 20-026

| Date | Ver. | Action By | Action | Result |
|------|------|-----------|--------|--------|
|------|------|-----------|--------|--------|

**To:** Board of Supervisors

**From:** Human Resources

**Meeting Date:** March 24, 2020

**Department Contact:** William Schurtz

**Phone:** 234-6600

**Department Contact:** Cherie Johnson

**Phone:** 234-6600

**Item Type:** Consent Agenda

**Time Allocated for Item:** N/A

**Agenda Title:**

Approval of Agreement with Virgin Pulse, Inc. in the Amount of \$239,000 to Provide a Wellness Program to County Employees and their Eligible Dependents for the Period of March 24, 2020 through March 23, 2023

**Recommended Action/Motion:**

Approve Agreement with Virgin Pulse, Inc. in the amount of \$239,000 to provide a wellness program to County employees and their eligible dependents for the period of March 24, 2020 through March 23, 2023; and authorize Chair to sign same.

**Previous Board/Board Committee Actions:**

On December 19, 2018 the Board approved Agreement No. 18-173 with Health Fitness.

**Summary of Request:**

The Human Resources Department is charged with administering the Mendocino County Working on Wellness (MCWOW) program. The MCWOW program provides opportunities for wellness for all employees and their insured family members through access to health promotion, education, assessments, activities and health coaching support with a goal toward high level wellness and reduced healthcare costs.

Recent MCWOW accomplishments include increased coaching participation, increased participation in county-wide challenges and an increase in employees meeting the CDC requirement for physical activity habits. In the past five years, the program received numerous wellness awards including recognition from CSAC and the American Heart Association.

In the summer of 2019 the Health Plan Consultant, Keenan and Associates, issued a Request for Proposal (RFP) for wellness and prevention services on behalf of the County's wellness program. The consultant conducted a search of the market place and invited seven (7) prospective vendors, including the incumbent, to submit proposals for those services. The proposals were reviewed and Virgin Pulse was selected to receive a 3 year contract.

Virgin Pulse is a well-established best-in-class vendor who works with other government clients. They offer a comprehensive suite of research-based wellness services, which are highly customizable. Employees will have access to individual health coaches, including nicotine replacement therapy, health risk assessments, solid mobile app technology and customized user experience that will promote and support engagement. The wellness program also has access to a host of communication pieces, administration portal and aggregate reporting.

This is a 36 month Agreement beginning on March 24, 2020 and ending on March 23, 2023. It is a Per Employee Per Year (PEPY) premium with the first year to include an implementation fee.

**Alternative Action/Motion:**

Return to Human Resources with further direction.

**Supervisory District:** All

**vote requirement:** Majority

**Supplemental Information Available Online At:** N/A

**Fiscal Details:**

**source of funding:** PW 4025

**current f/y cost:** \$69,838 for 3/23 - 6/30/20

**annual recurring cost:** \$78,000

**budget clarification:** 36 month contract is budgeted over Fiscal Years 19/20 through 22/23. Annual PEPY f invoiced on 3/24/20 and annually thereafter.

**budgeted in current f/y:** Yes

**if no, please describe:**

**revenue agreement:** No

**Agreement/Resolution/Ordinance Approved by County Counsel:** Yes

**CEO Liaison:** Janelle Rau, Deputy CEO

**CEO Review:** Yes

**CEO Comments:**

**FOR COB USE ONLY**

Executed By: Lindsey Dunham, Deputy Clerk I

Date: March 25, 2020

**Note to Department** Number of Original Agreements

Returned to Dept: 2 Original Agreement Delivered to Auditor?  
Yes

Final Status: **Approved**

Executed Item: **Agreement** Number: 20-026



