



# Mendocino County

## Legislation Details (With Text)

**File #:** 20-0070      **Version:** 1      **Name:**  
**Type:** Approval      **Status:** Approved  
**File created:** 1/15/2020      **In control:** Executive Office  
**On agenda:** 1/21/2020      **Final action:**  
**Title:** Discussion and Possible Action Including an Update on Energy Efficiency Project Identification Efforts Underway; and Provide Possible Direction to Staff to Conduct a Competitive Process to Procure a Contractor for Identification and Implementation of Energy Efficiency Projects  
(Sponsor: Executive Office)

**Sponsors:**

**Indexes:**

**Code sections:**

**Attachments:**

Date	Ver.	Action By	Action	Result
1/21/2020	1	Board of Supervisors	Adopted and Chair is authorized to sign same;	Pass

**To: Board of Supervisors**

**From:** Executive Office

**Meeting Date:** January 21, 2020

**Department Contact:** Janelle Rau

**Phone:** 463-4441

**Department Contact:** Steve Dunnicliff

**Phone:** 463-4441

**Item Type:** Regular Agenda

**Time Allocated for Item:** 20 Min

**Agenda Title:**

Discussion and Possible Action Including an Update on Energy Efficiency Project Identification Efforts Underway; and Provide Possible Direction to Staff to Conduct a Competitive Process to Procure a Contractor for Identification and Implementation of Energy Efficiency Projects  
(Sponsor: Executive Office)

**Recommended Action/Motion:**

Receive update on Energy Efficiency Project identification efforts underway; and direct staff to conduct a competitive process to procure a contractor for identification and implementation of energy efficiency projects.

**Previous Board/Board Committee Actions:**

January 2, 2002, the Board approved an agreement with Aircon Energy for energy retrofit services at the Public Health Facility on Dora Street. September 20, 2016, the Board received a presentation from Aircon Energy for possible energy and sustainability services for County-owned facilities. Aircon completed initial feasibility investigations, and this information was shared with the Board on February 26, 2019. On that day, Aircon Energy agreed to conduct a formal investment grade audit of County facilities, and return to the Board

to present final recommendations and options to implement and fund energy efficiency projects.

**Summary of Request:**

Aircon Energy has completed work for the County in the past, and they have continued their partnership with the County in recent years as we've worked to identify priority energy efficiency improvements for implementation. While presenting to the Board in 2019, Aircon representatives shared that the work to complete an investment grade audit was substantial, and they would typically have a contractual relationship or other commitment in place with a jurisdiction prior to proceeding.

After discussion with the Board on this topic, and despite the lack of a contract, Aircon Energy agreed to complete at their own expense an investment grade audit of County facilities, and return to the Board to present final recommendations and options to implement and fund energy efficiency projects. Aircon has begun this work, and they have had a representative collecting information on lighting in County facilities. Additional Aircon representatives are scheduled to be on site to look at HVAC and solar options in the coming months. Since the most recent Aircon presentation, other companies have reached out to staff with an interest in providing similar services. Despite the County's long history with Aircon Energy, compliance with the County's procurement practices and policy would dictate that a competitive process should occur.

While Aircon is moving forward with completion of the investment grade audit process, the absence of an existing competitive process or contract will result in the County bidding any work to implement/address any opportunities identified by Aircon. In order to ensure fair competition and compliance with County policy, it is recommended that the Board of Supervisors direct staff to complete a competitive process to procure a firm which will, under contract with the County, identify energy efficiency measures and funding sources for implementation.

**Alternative Action/Motion:**

Provide alternative direction to staff.

**Supervisory District:** All

**vote requirement:** Majority

**Supplemental Information Available Online At:** N/A

**Fiscal Details:**

**source of funding:** n/a

**current f/y cost:** n/a

**annual recurring cost:** n/a

**budget clarification:** Upon completion of the competitive process and resulting energy efficiency analysis, funding options and potential return on investment solutions will be presented for future Board of Supervisors consideration.

**budgeted in current f/y:** No

**if no, please describe:**

**revenue agreement:** N/A

**Agreement/Resolution/Ordinance Approved by County Counsel:** N/A

---

**CEO Liaison:** Executive Office

**CEO Review:** Yes

**CEO Comments:**

**FOR COB USE ONLY**

Executed By: Karla Van Hagen, Senior Deputy Clerk

Final Status: **Direction Given to Staff**

Date: January 24, 2020

