



# Mendocino County

## Legislation Details (With Text)

**File #:** 22-0805      **Version:** 1      **Name:**  
**Type:** Approval      **Status:** Consent Agenda  
**File created:** 5/23/2022      **In control:** General Services Agency  
**On agenda:** 6/7/2022      **Final action:**  
**Title:** Approval of Waiver of Mendocino County Policy No. 1, Purchasing, Leasing and Contracting Policy Regarding Bidding Requirements Associated with the County's Health Plan Broker/Consultant Services

**Sponsors:**

**Indexes:**

**Code sections:**

**Attachments:**

Date	Ver.	Action By	Action	Result
6/7/2022	1	Board of Supervisors		

**To:** Board of Supervisors

**From:** General Services and Executive Office

**Meeting Date:** June 7, 2022

**Department Contact:** Janelle Rau

**Phone:** 234-6050

**Department Contact:** Cherie Johnson

**Phone:** 463-4441

**Item Type:** Consent Agenda

**Time Allocated for Item:** N/A

### **Agenda Title:**

Approval of Waiver of Mendocino County Policy No. 1, Purchasing, Leasing and Contracting Policy Regarding Bidding Requirements Associated with the County's Health Plan Broker/Consultant Services

### **Recommended Action/Motion:**

Waive Mendocino County Policy No. 1, Purchasing, Leasing and Contracting Policy, Section 3.1 related to bidding requirements for service; and direct staff to proceed with direct negotiations for the County's Health Plan Broker/Consultant Services.

### **Previous Board/Board Committee Actions:**

In 2020, the County issued a Request for Proposal for benefits brokerage and consulting services associated with administration the County's self-insured employee health plan.

### **Summary of Request:**

In early 2020, the County performed a competitive process and awarded contract pertaining to the provision of benefits brokerage and consulting services associated with administration the County's self-insured employee health plan. Since that time, and as reported to the Board during several budgetary workshops, the County's Health Plan has experienced a significantly higher claims rate, resulting in a health plan deficit. Due

to this change in the health plan experience, the Executive Office outreached to the Purchasing Agent to discuss competitive options associated with seeking an alternate provider for benefits brokerage and consulting services. The Executive Office and the Purchasing Agent consulted with County Counsel to review various considering factors associated with the desire to identify an alternate service provider, including the current fiscal state of the health plan, along with the administrative time to conduct a competitive process. Various options were taken into consideration, including opportunities that may be available to the County under the Public Risk Innovation, Solutions, and Management (PRISM) Joint Powers Agreement (JPA) of which the County of Mendocino is a member v. initiating an extensive competitive process and the timelines associated. In considering the County's options, it is the recommendation of the Executive office and Purchasing Agent to engage in direct negotiations with potential service providers as the process that would be in the best interest of the County. In order to proceed with this option, it is recommended that the Board of Supervisors waive Mendocino County Policy No. 1, 3.2 that requires County departments to obtain competitive bids for personal and professional services contracts (defined over \$25,000). As part of this process, staff will prepare an Exception to Bid form associated with any contract award recommendation. Once negotiated, the resulting contract will be presented to the Board of Supervisors for review and consideration.

**Alternative Action/Motion:**

Provide alternate direction to staff.

**Does This Item Support the General Plan?** N/A

**Supervisory District:** All

**vote requirement:** Majority

**Supplemental Information Available Online At:** N/A

**Fiscal Details:**

**source of funding:** N/A

**current f/y cost:** N/A

**annual recurring cost:** N/A

**budget clarification:** N/A

**budgeted in current f/y:** N/A

**if no, please describe:**

**revenue agreement:** N/A

**Agreement/Resolution/Ordinance Approved by County Counsel:** N/A

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**CEO Liaison:** Executive Office

**CEO Review:** Yes

**CEO Comments:**

**FOR COB USE ONLY**

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Executed By: Atlas Pearson, Deputy Clerk II

Final Status: Approved

Date: June 13, 2022

