

AMENDMENT #3

Original Agreement	BOS-25-027
Amendment 1	BOS-25-119
Amendment 2	PA-26-54

**THIRD AMENDMENT TO COUNTY OF MENDOCINO  
AGREEMENT NO. BOS-25-027**

This third Amendment to Agreement No. BOS-25-027 is entered into by and between the **COUNTY OF MENDOCINO**, a political subdivision of the State of California, hereinafter referred to as "COUNTY," and **TOSHIBA AMERICA BUSINESS SOLUTIONS, INC.**, hereinafter referred to as "CONTRACTOR," the date this Amendment is fully executed by all parties.

WHEREAS, Agreement No. BOS-25-027 was entered into on July 1, 2024 (the "Initial Agreement"); and

WHEREAS, First Amendment to Agreement No. BOS-25-027 was entered into on July 8, 2025 (the "First Amendment") increasing the total amount by \$95,000 for a new total of \$190,000, and extending the termination date from June 30, 2025 to June 30, 2026; and

WHEREAS, Second Amendment to Agreement No. BOS-25-027 was entered into on October 1, 2025 (the "Second Amendment") adding an order for new copiers for the Mendocino County Jail; and

WHEREAS, the Initial Agreement, First Amendment, and Second Amendment are referred to as the Agreement; and

WHEREAS, upon execution of this document by COUNTY and CONTRACTOR, this third Amendment will become part of the Agreement and shall be incorporated therein; and

WHEREAS, on December 16, 2025, the County of Mendocino's Board of Supervisors approved Lease Agreement No. BOS-25-187 with Wells Fargo Bank, N.A. in the amount of \$581,796 over a three-year period for the acquisition of multifunction copier devices to be supplied by Toshiba America Business Solutions, Inc.; and

WHEREAS, through Lease Agreement No. BOS-25-187, the County of Mendocino's inventory of multifunctional copier devices will be updated to new and more efficient device inventory from Toshiba America Business Solutions, Inc., resulting in an all-inclusive cost-per-image update that is lower than originally agreed upon in Agreement No. BOS-25-027; and

WHEREAS, it is the desire of COUNTY and CONTRACTOR to update rates outlined in

Agreement No. BOS-25-027, Exhibit B, Payment Terms; and

WHEREAS, it is the desire of COUNTY and CONTRACTOR to decrease the total amount payable by \$39,052 from \$190,000 to \$150,948.

NOW, THEREFORE, we agree as follows:

1. The Exhibit B, Payment Terms, set out in the Agreement is hereby altered and a new Exhibit B is attached herein.
2. The total contracted amount set out in the Agreement is hereby decreased by \$39,052 from \$190,000 to \$150,948.

All other terms and conditions of the Agreement shall remain in full force and effect.

IN WITNESS WHEREOF

DEPARTMENT FISCAL REVIEW:

By: Darcie Antle  
DEPARTMENT HEAD

Date: 01/14/2026

Budgeted: Yes  
Budget Unit: 1160  
Line Item: 86-2201  
Grant: No  
Grant No.: N/A

COUNTY OF MENDOCINO

By: Bernie Norvell  
BERNIE NORVELL, Chair  
BOARD OF SUPERVISORS

Date: 02/03/2026

ATTEST:

DARCIE ANTLE, Clerk of said Board

By: Araceli  
Deputy 02/03/2026

I hereby certify that according to the provisions of Government Code section 25103, delivery of this document has been made.

DARCIE ANTLE, Clerk of said Board

By: Araceli  
Deputy 02/03/2026

INSURANCE REVIEW:

By: Darcie Antle  
Risk Management

Date: 01/14/2026

CONTRACTOR/COMPANY NAME

By: Toshi Banister  
SIGNATURE

Date: 1.27.2026

NAME AND ADDRESS OF CONTRACTOR:

Toshiba America Business Solutions, Inc.  
25530 Commercentre Drive  
Lake Forest, CA 92630

By signing above, signatory warrants and represents that he/she executed this Agreement in his/her authorized capacity and that by his/her signature on this Agreement, he/she or the entity upon behalf of which he/she acted, executed this Agreement

COUNTY COUNSEL REVIEW:

APPROVED AS TO FORM:

By: Man / Lisa  
COUNTY COUNSEL

Date: 01/14/2026

EXECUTIVE OFFICE/FISCAL REVIEW:

By: John  
Deputy CEO or Designee

Date: 01/14/2026

Signatory Authority: \$0-25,000 Department; \$25,001- 50,000 Purchasing Agent; \$50,001+ Board of Supervisors  
Exception to Bid Process Required/Completed ☐ Principal Procurement Agency - The Region 4 Education Service Center  
Cooperative Purchasing Program - OMNIA Partners, Public Sector, Inc.  
Required by Lease No. BOS-25-187

Mendocino County Business License: Valid ☐  
Exempt Pursuant to MCC Section: Located outside of Mendocino County

## **EXHIBIT B**

### **PAYMENT TERMS**

- I. CONTRACTOR shall charge COUNTY a cost per copy, referred to as RATE, regardless of machine, at a rate of \$0.00638 per copy for mono images at a minimum of 4,000,000 per year, and \$0.03558 per copy for color images at a minimum of 1,404,000 per year (scanned mono and color documents excluded) for the TERM of this Agreement.
  - A. RATE shall include service (as described in Exhibits A and E), accessories and supplies (excluding paper), except that accessories added subsequent to installation of any machine may, at CONTRACTOR's discretion, be subject to an additional charge.
- II. Total compensation paid to CONTRACTOR under this Agreement shall not exceed Seventy-Five Thousand Four Hundred Seventy-Four Dollars (\$75,474) per Fiscal Year, and One Hundred Fifty Thousand Nine Hundred Forty-Eight Dollars (\$150,948) for the full term of this Agreement.

[END OF PAYMENT TERMS]